EQUIS REPRESENTATIVE 1 COMPENSATION SCHEDULE TERM, UL, FINAL EXPENSE, ACCIDENTAL & WHOLE LIFE PRODUCTS

AETNA/CVS	LIFE
Immediate Benefit Plan 40-89	
Immediate Benefit Plan 40-89 Years 2-5 = 4% Years 5-10 = 3.75% Years 11+ = 0.75%	70%
Modified Benefit Plan 40-75	

Modified Benefit Plan 40-75	
Year 1	70%
Years 2-5 = 4.5%	
Years 5-10 = 4%	
Year 11+ = 1%	

AMERICAN AMICABLE/OCCIDENTAL	LIFE
Home Protector	70%
Officer's Benefit Association	30%
Security Protector	45%
Survivor Protector	75%
Easy Term	
T20-30	40%
Senior Choice	
Immediate 0-79	60%
Express UL	
Target	45%

AMERICAN GENERAL	LIFE
AIG GIWL	45%

AMERICO	LIFE
Term 125	70%
Term 125 15 Year	60%
HMS ADB	40%
CBO	
CBO 50 20 Years = 50% 30 Years = 60%	
CBO 100 20 Years = 60% 30 Years = 70%	
Eagle Premier	
Ages 50-59 = 40% Ages 60-80 = 60% Ages 81-85* = 40%	
Eagle Premier Guaranteed Issue	
Ages 50-74 = 15%	

ATHENE	IUL	LIFE
Ascent 10 Bonus 2.0, Ascent Pro 10 Bonus, Ascent Pro 10 Bonus Select, Performance Elite 10, Performance Elite 10 Pro, Performance Elite 10 Select, Performance Elite 15, Benefit 10, Benefit 10 Pro, Benefit 10 Select		5.25%
Performance Elite 7		3.75%
Max Rate 7		1.75%
Max Rate 5		1.25%
Max Rate 3		1.05%

Ages 76-80 = 15%

COLUMBIAN FINANCIAL GROUP	LIFE
Safe Shield Term	60%
Dignified Choice - Classic I, Elite and Select Benefit	
Ages 0-80 Renewal Year 2 = 5% Renewal Years 3-5 = 1%	60%
Age 81-85 Renewal Year 2 = 2%	40%
Dignified Choice - Classic II or Advantage Graded Benefit	
Ages 0-80 Renewal Year 2 = 5% Renewal Years 3-5 = 0%	30%
Ages 81-85 Renewal Year 2 = 0%	10%

Carriers with extended levels past CL11:

Aetna/CVS, American Amicable (AmAm), Americo, Columbian Financial Group (CFG), GPM, Foresters, & Mutual of Omaha

EQUIS REPRESENTATIVE 1 COMPENSATION SCHEDULE TERM, UL, FINAL EXPENSE, ACCIDENTAL & WHOLE LIFE PRODUCTS

GPM	LIFE
GPM Equity Protector	
Term 20/30 Year	60%
GPM UL with Living Benefit	
Target Premium	60%
GPM Final Expense	
Age 50-79 MDB	31%
Age 80-85 MDB	26%

GREAT WESTERN	LIFE
Guaranteed Issue	45%

FIDELITY & GUARANTY LIFE	LIFE
FG Life Pathsetter	
Ages 0-17 Years 2-10 = 1% Excess 1st Year = 1%	62.5%
Ages 18-75 Years 2-10 = 1.25% Excess 1st Year = 1%	70%
FG Life Everlast	
Ages 0-17 Years 2-10 = 1% Excess 1st Year = 1%	62.5%
Ages 18-75 Years 2-10 = 1.25% Excess 1st Year = 1%	65%

FORESTERS	LIFE
Strong Foundation	65%
Strong Foundation 10 Year	55%
Smart UL* (Target Premium)	70%
Children's Bright Future	45%
Prepared II	60%
PlanRight	
Level/Graded Ages 50-80*	60%
Level/Graded Ages 81-85*	30%
PlanRight Modified*	25%

JOHN HANCOCK	LIFE
Term 10	50%
Term 15	65%
Term 20, 25, 30	75%

MUTUAL OF OMAHA	LIFE
Accidental Death	40%
Children Whole Life	45%
Term Life	
Term Life Express	70%
Term Life Express 10 Year	50%
Final Expense	
Final Expense Graded	56.5%
Final Expense (ages 45-80)	61%
Final Expense (ages 81-85)	34%
Universal Life	
GULE	50%
IULE	75%

NATIONAL LIFE GROUP	IUL	LIFE
Flex Life And Provider		
First Year Up To CTP Vested		65%
Renewal/Excess (Includes First Year Excess)		
Years 1-10 Vested		0%
Years 11+ Non-Vested		0%

Carriers with extended levels past CL11:

Aetna/CVS, American Amicable (AmAm), Americo, Columbian Financial Group (CFG), GPM, Foresters, & Mutual of Omaha