Years 5-10 = 4.25% Year 11+ = 1.25%

Express UL

Target

EQUIS REPRESENTATIVE 2 COMPENSATION SCHEDULE TERM, UL, FINAL EXPENSE, ACCIDENTAL & WHOLE LIFE PRODUCTS

50%

AETNA/CVS	LIFE
Immediate Benefit Plan 40-89	
Immediate Benefit Plan 40-89 Years 2-5 = 4% Years 5-10 = 3.75% Years 11+ = 0.75%	80%
Modified Benefit Plan 40-75	
Year 1 Years 2-5 = 5%	75%

AMERICAN AMICABLE/OCCIDENTAL	LIFE
Home Protector	75%
Officer's Benefit Association	35%
Security Protector	50%
Survivor Protector	80%
Easy Term	
T20-30	45%
Senior Choice	
Immediate 0-79	65%

AMERICAN GENERAL	LIFE
AIG GIWL	45%

AMERICO	LIFE
Term 125	75%
Term 125 15 Year	60%
HMS ADB	40%
CBO	
CBO 50	
20 Years = 55%	
30 Years = 65%	
CBO 100	
20 Years = 65%	
30 Years = 75%	
Eagle Premier	
Ages 50-59 = 45%	
Ages 60-80 = 65%	
Ages 81-85*= 45%	
Eagle Premier Guaranteed Issue	
Ages 50-74 = 15%	
Ages 76-80 = 15%	

ATHENE	IUL	LIFE
Ascent 10 Bonus 2.0, Ascent Pro 10 Bonus, Ascent Pro 10 Bonus Select, Performance Elite 10, Performance Elite 10 Pro, Performance Elite 10 Select, Performance Elite 15, Benefit 10, Benefit 10 Pro, Benefit 10 Select		5.25%
Performance Elite 7		3.75%
Max Rate 7		1.75%
Max Rate 5		1.25%
Max Rate 3		1.05%

COLUMBIAN FINANCIAL GROUP	LIFE
Safe Shield Term	65%
Dignified Choice - Classic I, Elite and Select Benefit	
Age 0-80 Renewal Year 2 = 5.25% Renewal Years 3-5 = 1.25%	62.5%
Age 81-85 Renewal Year 2 = 3.25%	42.5%
Dignified Choice - Classic II or Advantage Graded Benefit	
Age 0-80 Renewal Year 2 = 2.25% Renewal Years 3-5 = 0%	32.5%
Age 81-85 Renewal Year 2 = 0.25%	12.5%

Carriers with extended levels past CL11:

Aetna/CVS, American Amicable (AmAm), Americo, Columbian Financial Group (CFG), GPM, Foresters, & Mutual of Omaha

EQUIS REPRESENTATIVE 2 COMPENSATION SCHEDULE TERM, UL, FINAL EXPENSE, ACCIDENTAL & WHOLE LIFE PRODUCTS

GPM	LIFE
GPM Equity Protector	
Term 20/30 Year	65%
GPM UL with Living Benefit	
Target Premium	65%
GPM Final Expense	
Ages 50-79 MDB	34%
Ages 80-85 MDB	28%

GREAT WESTERN	LIFE
Guaranteed Issue	45%

FIDELITY & GUARANTY LIFE	LIFE
FG Life Pathsetter	
Ages 0-17 Years 2-10 = 1% Excess 1st Year = 1%	65%
Ages 18-75 Year 2-10 = 1.5% Excess 1st Year = 1%	75%
FG Life Everlast	
Ages 0-17 Years 2-10 = 1% Excess 1st Year = 1%	65%
Ages 18-75 Years 2-10 = 1.5% Excess 1st Year = 1%	70%

FORESTERS	LIFE
Strong Foundation	70%
Strong Foundation 10 Year	60%
Smart UL* (Target Premium)	72.5%
Children's Bright Future	50%
Prepared II	65%
PlanRight	
Level/Graded Ages 50-80*	60%
Level/Graded Ages 81-85*	30%
PlanRight Modified*	25%

JOHN HANCOCK	LIFE
Term 10	60%
Term 15	70%
Term 20, 25, 30	80%

LIFE
45%
50%
75%
55%
58%
65%
36%
52.5%
75%

NATIONAL LIFE GROUP	IUL	LIFE
Flex Life And Provider		
First Year Up To CTP Vested		70%
Renewal/Excess (Includes First Year Excess)		
Years 1-10 Vested		0%
Years 11+ Non-Vested		0%

Carriers with extended levels past CL11:

Aetna/CVS, American Amicable (AmAm), Americo, Columbian Financial Group (CFG), GPM, Foresters, & Mutual of Omaha