Years 5-10 = 5% Year 11+ = 2%

EQUIS REPRESENTATIVE 7 COMPENSATION SCHEDULE TERM, UL, FINAL EXPENSE, ACCIDENTAL & WHOLE LIFE PRODUCTS

AETNA/CVS	LIFE
Immediate Benefit Plan 40-89	
Immediate Benefit Plan 40-89	105%
Years 2-5 = 5%	
Years 5-10 = 4.25%	
Years 11+ = 1.25%	
Modified Benefit Plan 40-75	
Year 1	97.5%
Years 2-5 = 6.5%	

AMERICAN AMICABLE/OCCIDENTAL	LIFE
Home Protector	100%
Officer's Benefit Association	60%
Security Protector	75%
Survivor Protector	105%
Easy Term	
T20-30	70%
Senior Choice	
Immediate 0-79	90%
Express UL	
Target	75%

AMERICAN GENERAL	LIFE
AIG GIWL	50%

AMERICO	LIFE
Term 125	100%
Term 125 15 Year	85%
HMS ADB	65%
CBO	
CBO 50 20 Years = 80% 30 Years = 90% CBO 100 20 Years = 90% 30 Years = 100%	
Eagle Premier	
Ages 50-59 = 70% Ages 60-80 = 90% Ages 81-85*= 70%	
Eagle Premier Guaranteed Issue	
Ages 50-74 = 15% Ages 76-80 = 15%	

ATHENE	IUL	LIFE
Ascent 10 Bonus 2.0, Ascent Pro 10 Bonus, Ascent Pro 10 Bonus Select, Performance Elite 10, Performance Elite 10 Pro, Performance Elite 10 Select, Performance Elite 15, Benefit 10, Benefit 10 Pro, Benefit 10 Select		6%
Performance Elite 7		4.5%
Max Rate 7		2%
Max Rate 5		1.5%
Max Rate 3		1.1%

COLUMBIAN FINANCIAL GROUP	LIFE
Safe Shield Term	90%
Dignified Choice - Classic I, Elite and Select Benefit	
Ages 0-80 Renewal Year 2 = 7% Renewal Years 3-5 = 3%	80%
Ages 81-85 Renewal Year 2 = 5%	60%
Dignified Choice - Classic II or Advantage Graded Benefit	
Ages 0-80 Renewal Year 2 = 4% Renewal Years 3-5 = 0%	50%
Ages 81-85 Renewal Year 2 = 2%	30%

Carriers with extended levels past CL11:

Aetna/CVS, American Amicable (AmAm), Americo, Columbian Financial Group (CFG), GPM, Foresters, & Mutual of Omaha

0% 0%

Years 2-10 = 1.75% Excess 1st Year = 1.75%

Years 2-10 = 2.75% Excess 1st Year = 1.75%

Ages 18-75

EQUIS REPRESENTATIVE 7 COMPENSATION SCHEDULE TERM, UL, FINAL EXPENSE, ACCIDENTAL & WHOLE LIFE PRODUCTS

95%

GPM	LIFE
GPM Equity Protector	
Term 20/30 Year	90%
GPM UL with Living Benefit	
Target Premium	90%
GPM Final Expense	
Ages 50-79 MDB	48%
Ages 80-85 MDB	40%

GREAT WESTERN	LIFE
Guaranteed Issue	50%

FIDELITY & GUARANTY LIFE	LIFE
FG Life Pathsetter	
Ages 0-17 Years 2-10 = 1.75% Excess 1st Year = 1.75%	77.5%
Ages 18-75 Year 2-10 = 2.75% Excess 1st Year = 1.75%	100%
FG Life Everlast	
Ages 0-17	77.5%

FORESTERS	LIFE
Strong Foundation	95%
Strong Foundation 10 Year	85%
Smart UL* (Target Premium)	85%
Children's Bright Future	75%
Prepared II	90%
PlanRight	
Level/Graded Ages 50-80*	85%
Level/Graded Ages 81-85*	55%
PlanRight Modified*	37.5%

JOHN HANCOCK	LIFE
Term 10	85%
Term 15	95%
Term 20, 25, 30	105%

MUTUAL OF OMAHA	LIFE
Accidental Death	68%
Children Whole Life	65%
Term Life	
Term Life Express	100%
Term Life Express 10 Year	80%
Final Expense	
Final Expense Graded	66%
Final Expense (Ages 45-80)	86%
Final Expense (Ages 81-85)	48%
Universal Life	
GULE	75%
IULE	100%
NATIONAL LIFE GROUP	IUL LIFE
Flex Life And Provider	
First Year Up To CTP Vested	92%
Renewal/Excess (Includes First Year Excess)	

Years 1-10 Vested

Years 11+ Non-Vested

Carriers with extended levels past CL11:

Aetna/CVS, American Amicable (AmAm), Americo, Columbian Financial Group (CFG), GPM, Foresters, & Mutual of Omaha