Surrey Property Exchange

## LOCAL MARKET UPDATE

WITH



#### MARKET DATA - Surrey Property Exchange Yield UK Overview



Meeting Surrounding - For Sale Data			
Av. Asking Price	£595,791		+0.6%
Av. Days to Sell	59		-6.3%
Av. Days to Complete (STC)	109		+4.2%



Meeting Surrounding - To Rent Data		
Av. Rent PCM	£1,941 🔺 +0.4%	
Av. Days to Let	72 -1.5%	
Av. Days in Void	<b>63</b> +1.5%	

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**MARKET DATA - SPE (Surrey)** 

**Motivated Sellers & Strategies** 

Last 30 Days



**Available Now** 

For Sale

New listings	<b>2234</b> ▲ +2.6%
Fallen through	<b>588</b> ▲ +2.6%
Price reduced	<b>877</b> ▲ +3.6%
New listings > 90 day	<b>822</b> ▲ +5.2%
STC > 90 day	1356 🔻 -1.0%
STC	<b>1408</b> ▲ +4.4%
Sold	<b>1570</b> ▲ +3.1%

To Rent	Last 30 Days
New listings	<b>712 ▲ +8.4</b> %
Let	<b>1617 ▼</b> - <b>2.9</b> %

#### **Strategies Stock**

Buy to let	<b>1975 ▲</b> +5.3%
<b>HMO PD Conversion</b>	<b>3796 ▲</b> +1.4%
HMOs in A4 area	0 • 0.0%
BRRR & Flip	<b>947 ▲</b> +6.9%
1 to 2-bed conv.	<b>122 ▼</b> -1.6%
Short leases	<b>78 ▲ +2.6%</b>
Lease options	<b>422</b> ▲ +1.9%
Block of flats	<b>15</b> ▲ +7.1%
R2R	<b>146 ▲ +2.8</b> %
Com. To Resi.	<b>153 ▲</b> +1.3%

**MARKET DATA - SPE (Guildford)** 

### **Motivated Sellers & Strategies**

Last 30 Days



**Available Now** 

**For Sale** 

New listings	<b>247 ▲</b> +8.3%
Fallen through	<b>78 ▲+10.6%</b>
Price reduced	<b>129 +</b> 10.8%
New listings > 90 day	105 +4.5%
STC > 90 day	<b>253 ▲</b> +9.5%
STC	151 🔻 -7.5%
Sold	<b>175 ▲</b> +6.2%

To R	ent
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o Rent	Last 30 Days
New listings	<b>91 ▲ +5.8%</b>
Let	<b>283 ▼</b> -1.0%

### **Strategies Stock**

Buy to let $210 + +1.1\%$ HMO PD Conversion $294 + +3.1\%$ HMOs in A4 area $0 \cdot 0.0\%$ BRRR & Flip $98 + +1.4\%$ 1 to 2-bed conv. $12 \cdot -2.0\%$ Short leases $5 \cdot 0.0\%$ Lease options $54 \cdot +3.8\%$ Block of flats $2 \cdot 0.0\%$ R2R $38 \cdot -1.3\%$ Com. To Resi. $24 \cdot -7.7\%$		
HMO PD Conversion $294 + 3.1\%$ HMOs in A4 area $0 \cdot 0.0\%$ BRRR & Flip $98 + 1.4\%$ 1 to 2-bed conv. $12 \cdot -2.0\%$ Short leases $5 \cdot 0.0\%$ Lease options $54 \cdot +3.8\%$ Block of flats $2 \cdot 0.0\%$ R2R $38 \cdot -1.3\%$	Duru to lot	210
HMOs in A4 area $0 \bullet 0.0\%$ BRRR & Flip $98 \blacktriangle +1.4\%$ 1 to 2-bed conv. $12 \lor -2.0\%$ Short leases $5 \bullet 0.0\%$ Lease options $54 \bigstar +3.8\%$ Block of flats $2 \bullet 0.0\%$ R2R $38 \checkmark -1.3\%$	Buy to let	210 +1.1%
BRRR & Flip       98 $\checkmark$ +1.4%         1 to 2-bed conv.       12 $\checkmark$ -2.0%         Short leases       5 $\bullet$ 0.0%         Lease options       54 $\checkmark$ +3.8%         Block of flats       2 $\bullet$ 0.0%         R2R       38 $\checkmark$ -1.3%	HMO PD Conversion	<b>294 ▲ +3.1%</b>
1 to 2-bed conv. $12 \checkmark -2.0\%$ Short leases $5 \bullet 0.0\%$ Lease options $54 \bigstar +3.8\%$ Block of flats $2 \bullet 0.0\%$ R2R $38 \checkmark -1.3\%$	HMOs in A4 area	0 • 0.0%
Short leases50.0%Lease options54+3.8%Block of flats20.0%R2R38<▼-1.3%	BRRR & Flip	<b>98 +1.4</b> %
Lease options54 ▲ +3.8%Block of flats2 ● 0.0%R2R38 ▼ -1.3%	1 to 2-bed conv.	<b>12 ▼</b> -2.0%
Block of flats2 ● 0.0%R2R38 ▼ -1.3%	Short leases	5 • 0.0%
R2R 38 ▼ -1.3%	Lease options	<b>54 ▲ +3.8%</b>
	Block of flats	2 • 0.0%
Com. To Resi. 24 🔻 -7.7%	R2R	38 ▼ -1.3%
	Com. To Resi.	24 -7.7%

MARKET DATA - SPE (Woking)

**Motivated Sellers & Strategies** 

Last 30 Days



**Available Now** 

For Sale

New listings	226 +3.7%
Fallen through	<b>66 ▲</b> +6.8%
Price reduced	<b>96</b> ▲ +5.4%
New listings > 90 day	<b>71 +6.0</b> %
STC > 90 day	141 🔻 -1.4%
STC	152 -4.3%
Sold	205 <b>4</b> +7.9%

T	o Rent	Last 30 Days
	New listings	108 +2.7%
	Let	<b>240</b> ▲ +7.1%

### **Strategies Stock**

Buy to let	231 +2.2%
HMO PD Conversion	<b>356 ▲</b> +1.8%
HMOs in A4 area	0 • 0.0%
BRRR & Flip	109 🔺 +1.1%
1 to 2-bed conv.	<b>15</b> ▲ +15.0%
Short leases	<b>6</b> ▲ +5.0%
Lease options	<b>51 ▼</b> -7.3%
Block of flats	2 • 0.0%
R2R	<b>14 +7.5</b> %
Com. To Resi.	<b>13 +1.8</b> %

**MARKET DATA** - SPE (A'shot & Farnborough)

### **Motivated Sellers & Strategies**

Last 30 Days



**Available Now** 

For Sale

New listings	<b>302 ▼</b> -5.9%
Fallen through	<b>76 ▲</b> +5.3%
Price reduced	<b>121 ▲</b> +1.8%
New listings > 90 day	<b>116 +4.3</b> %
STC > 90 day	207 🔺 +6.7%
STC	<b>228</b> ▲ +1.9%
Sold	<b>182 +</b> 1.3%

#### **To Rent**

lo Rent	Last 30 Days
New listings	<b>48 ▼</b> -1.1%
Let	<b>181 ▼ -6</b> .2%

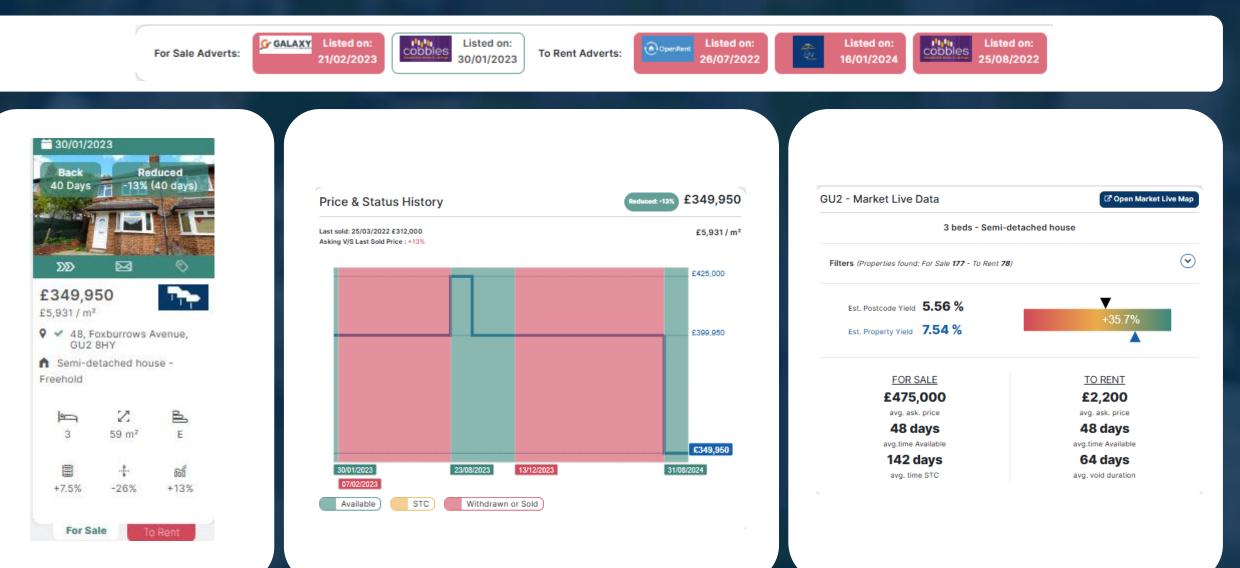
### **Strategies Stock**

Puy to lot	200 • • • • • •
Buy to let	<b>300</b> ▲ +2.4%
HMO PD Conversion	460
HMOs in A4 area	0 • 0.0%
BRRR & Flip	<b>163 +1.8</b> %
1 to 2-bed conv.	<b>14 •</b> -1.2%
Short leases	28 • 0.0%
Lease options	<b>47</b> ▲ +1.7%
Block of flats	0 • 0.0%
R2R	9 ▲ +2.8%
Com. To Resi.	<b>17 ▲</b> +3.0%

### Overall trends – month by month

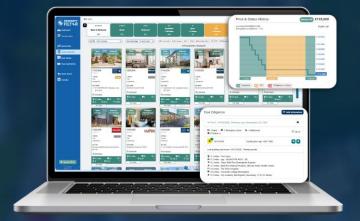
- UK wide data identical to last month
- Number of days to sell, complete or to rent have dropped
- Best yields remain in Scotland 5.9% . NW England 4.7%
- Lowest yields once again are South East & East of England at 3.9%
- Guildford more sale and let listings / more dropouts & reductions / longer completions & more sales
- Woking sale and let listings are up / more dropouts/ more price reductions & sales / more listed for longer
- A'shot & F'boro –new listings for sales & lettings are markedly down

# MARKET DATA - Surrey Property Exchange Deal of the month

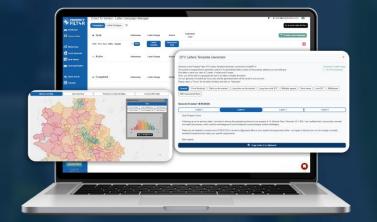


#### Access An Unlimited Deal Flow of Motivated Sellers

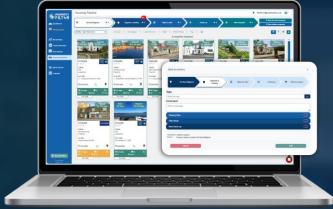




#### **Find Motivated Sellers, Fast**



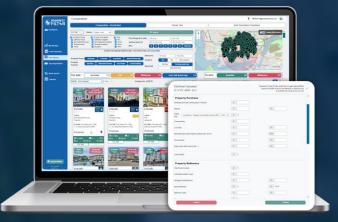
High Performing Dtv Letter Campaigns (coming soon)



#### Fill Your Pipeline With Deals



Find The Best Area For Your Strategy



**Assess Deals In Seconds** 



#### **Award Winning Support & Resources**



First

month



#### SCAN ME NOW https://register.property-filter.co.uk/richards