

Surrey Property Exchange



Monday 14th June 2021 • Holiday Inn, Guildford • Doors open 6.00pm

Welcome to our property network forum, open to anyone and everyone interested in property, to share knowledge and information, gain new ideas and motivation and to offer advice. An open, interactive networking environment can only help to create a **win:win** result for all of us!

Tonight's Main Speaker:

Bernie Wales

Bernie has over 40 years of experience in residential leasehold management, and he has an extensive background as a property investor and and trainer too.



Over the years, Bernie has founded, built and sold several property companies and his current property management company - BW Residential Limited - provides services in two main areas, namely residential leasehold management and investment consultancy. He will cover a wide range of aspects for us tonight and lift a veil on numerous elements that are either not well understood, or are little known opportunities..!

Call: 0789 4645181

www.surreypropertyexchange.co.uk

Surrey Property Exchange



Richard Simmons

Welcome to our online event this evening!

- Welcome to our mid summer event.!
With everything that's happened so far this year, it's scary to think we are halfway through 2021 already...!! Thanks for joining us online again this evening - I hope the link works well and that the evening is both productive and enjoyable for you.
- I am delighted to welcome back Bernie Wales as our main speaker this evening. Bernie first spoke at our event several years ago, and he is now widely acknowledged as an expert on leasehold property which is an important aspect for lots of us. The sector has lots of idiosyncracies and some of the detail wrapped up in it is not well understood - Bernie will shine a light on that for us and explain the challenges and opportunities that exist with leasehold property in England and Wales.
- Our Surrey Property Exchange website has a considerable amount of helpful information on offer, so take a look when you have a few minutes to spare. The presentations made over the past 15 months by our outside speakers are all lodged on the site and can be freely downloaded.
- Our Lettings Update is back as a feature this month, with input from Graham Faulkner who will be happy to answer any queries or problems you're facing. Steve Light returns tonight with a comprehensive Mortgage Update.
- We hope to have some more "Hot Deals" for you this evening - please get in touch if you would like the opportunity to offer something to the audience next month. Make contact with Claire Williams or myself; send us a couple of slides with the key info and then the floor or rather the screen is all yours..!
- I hope you enjoy our event this evening and gain a lot from it. I look forward to you joining us for our event next month on Monday 12 July..!



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Graham Faulkner, Branch Owner



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Meet the Organising Team Members



Richard Simmons



Claire Williams



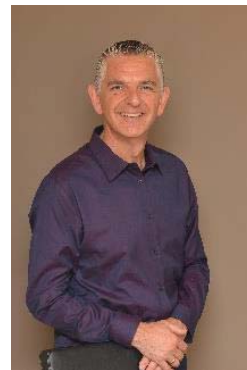
Ruth Gazzelloni



Graham Faulkner



Ranjit Singh



Paul Watson



Carol Watson



Ophelia Ashitey



Pilar Walteros

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Member offers of help & contact details

Claire Williams

07533 818415

claire@apollopropertyprojects.com

I do Commercial to Residential Conversions, Serviced Accommodation, and Rent2Rent. I'm very happy to chat over coffee and share knowledge and experience. Always interested in new opportunities.

Graham Faulkner

07921 255815 / 01306 406506

graham.faulkner@ewemove.com

It's easy to fall foul of the mire of constantly changing legislation. I am well placed to help guide landlords in being a Sales and Letting agent within a large franchise network, as well as a property portfolio landlord myself.

John Cox

07973 309125

john@ideastorunwith.com

Currently focusing direct to the vendor and securing planning permission for sites ranging from £250k - £20m gross development value. Experienced in low value high yielding properties in Scotland, flips, and other creative methods. I can also help individuals or companies through my finance & insurance brokerage.

Ophelia Ashitey

07838 381665

ophelia@otkpropertysolutions.co.uk

I can help with electrical building services designs. Happy to share information and experiences on R2R in Guildford and to learn about HMOs and funding.

Ranjit Chaggar Singh

07858 466177

rschaggar@msn.com

Happy to talk/share my passion for Property Education, Knowledge, Experience and Contacts over tea/coffee. Ask me how you can get this exclusive offer tonight - 3 issues 4 free of Property Investor News magazine and get a free book "Before The Hammer Falls" - the insider's guide to Property Auction success. Take them all away tonight with nothing to pay...!

Richard Simmons

07894 645181

richard@propertyafreshstart.co.uk

Always keen to work with investors on a variety of projects in Surrey and on the East Sussex coastline. The top priorities are to add value and create desirable homes, provide win-win solutions, achieve good returns and have fun along the way!

Richard Ingle

03333 034487

rich@noviahomes.co.uk

With a background in software engineering management, I can offer help in setting up systems and working more productively. I've also got experience in coaching and would happily help out talking through problems. Currently investing in Swansea in HMOs, SAs and Flips.



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Wayne Dyer

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Joint Ventures: Please do your own due diligence before embarking on any kind of joint venture with anyone. Apart from your own personal efforts, references to the following websites may be of help in understanding the current FCA legislation on Joint Ventures and also provide lots of valuable advice.

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This approach typically means our projects can be delivered at twice the speed whilst controlling costs and avoiding duplication.

For more information call:
Elaine New: 07799 691 556. Barry Hawkins: 07766 820 108



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We look forward to you joining us next month on Monday 12 July.!!