

place to connect, learn, and share ideas with like-minded people. Whether you're an investor, landlord, developer, service provider or just starting out, this is an opportunity to build knowledge, spark ideas, and grow your network.

Ask questions, offer advice, and take something valuable away. The more we share, the more we grow.

Monday 13 October 2025 Holiday Inn, Guildford Doors open 6:00pm

#### TONIGHT'S SPEAKERS



SUZI CARTER

Commercial Opportunities
in Today's Market



The Bank Job – A behind the scenes look at a Grade II Listed Commercial Conversion

**ANDREW WOOTTON-JONES** 

## SURREY PROPERTY EXCHANGE













## **Town Planning** Consultancy

Site Feasibility Appraisals

Submission & Negotiation of Planning Applications

Planning Appeals & Expert Witness



James Hutchison, Planning Director

Experienced & Professional Service ~ Competitive Fees ~ Accredited by the Royal Town Planning Institute

T: 07517 980401

E: james.hutchison@corbil.co.uk

W: www.corbilplanning.co.uk







#### **Our Services**

Specialist HMO lettings

Property Management

Consultancy

#### Why Choose Us

20+ years HMO experience

Personal Service

A service for landlords by landlords

Your trusted partners

#### **GET IN TOUCH TODAY!**

(1) 01483 928 953

(A) hello@weareideal.co.uk

www.weareideal.co.uk





**Lisa Oliver** Host

#### Welcome to October's meeting

The nights are drawing in, the heating's been tentatively switched back on, and we're deep into autumn — which can only mean one thing: back to business at Surrey Property Exchange.

This month we're diving into the world of commercial property — an area full of opportunity if you know what to look for. We've been in a down market for some time now and that's likely to stay, but that doesn't mean it's without potential. In fact, quieter markets often present the best chances to buy well and add value.

Tonight, **Suzi Carter** will be helping us do exactly that. A Chartered Surveyor and property investor with 30 years' experience, Suzi runs *The Commercial Property Academy* and will be sharing her view on where the opportunities are right now: what to look for, what to avoid, and how to find value when others can't see it.

We'll also hear from **Andrew Wootton-Jones**, an experienced Quantity Surveyor, consultant and eco-developer with *Evabode Group*. Andrew will be taking us through his recent project, the conversion of a Grade II listed Lloyds bank into apartments, complete with underground tunnels, curveballs, and a fair few 'learning moments'. Expect honesty, humour and practical takeaways from someone who's very much been in the trenches.

As always, there's a lot of experience in this room, so use it. Talk to someone new, swap ideas, ask for what you need and offer help where you can. That's what this community does best.

If you're coming regularly, don't forget you can join as a member – full details and benefits can be found on page 12.

Enjoy the evening, and make sure you pop Monday 10<sup>th</sup> November in your diary when we'll be switching our focus to HMOs with another two great speakers.

Call: 07592 434498 www.surreypropertyexchange.co.uk

# CONNECT, COLLABORATE AND CONTRIBUTE ~ MEMBER SUPPORT & CONTACTS

# Claire WIlliams 07533 818415 claire@apollopropertyprojects.com

My strategies are Commercial to Residential Conversions, Commercial Lettings. I have also done Serviced Accommodation and Rent2Rent. I'm very happy to chat over coffee and share knowledge and experience. Always interested in new opportunities.

### Graham Faulkner 07921 255815/01306 406506 graham.faulkner@ewemove.com

It's easy to fall foul of the mire of constantly changing legislation. I am well placed to help guide landlords in being a Sales and Letting agent within a large franchise network, as well as a property portfolio landlord myself.

#### John Cox 07973 309125 john@ideastorunwith.com

Focusing direct to vendor and securing planning permission for sites from  $\pounds 250k$  -  $\pounds 20m$  gross development value. Experienced in low value high yielding properties in Scotland, flips, and other creative methods. I can also help individuals or companies through my finance and insurance brokerage.

#### **Surrey Property Exchange Club**

Our membership community continues to grow month by month – and we'd love to welcome you in. Member benefits are on the back page and full details are available on the website.

#### Lisa Oliver 07592 434498 lisa@weareideal.co.uk

Together with my business partner, Mithila, we help landlords with the complex and ever-changing world of HMO lettings and management and also offer consultancy services through our specialist agency. We invest in high cash flowing HMO properties in the south of England working with private investors to create win-win outcomes.

#### Matt Bickerton 01483 363065 info@mb-architecture.uk

We are a family-run architectural practice based in Woking, specialising in residential property. We offer planning advice, design services, building regulations, and full project support.

#### Pilar Walteros 07956 501082 info@mintspaces.co.uk

I can help you design/style your properties to rent, and I have R2R experience. I am a certified Wealth Dynamics Flow consultant. A WD debrief can help you understand your natural flow, and clarity on how to achieve it in your entrepreneurial journey.

### Rory O'Mara 07747 616661 info@closedbridgingfinance.com

Join 350+ Investors. Book a 121 Finance & Strategy Review Today. 4 Hrs @ Winchester. Cover Strategy, Finance, Lunch, Follow Up call in 4 Weeks and FREE CAKE.

#### Meet the Team



Lisa Oliver



Claire Williams



Graham Faulkner



Mithila Rollings-Kamara



Paul Watson



Carol Watson



Pilar Walteros









Telephone: 01483 363065 E-mail: info@mb-architecture.uk Website: www.mb-architecture.uk

**Your Design Partner** 







If you are about to make an insurance claim or have just made an insurance claim...



**Concept Claim Solutions** (Leatherhead & West Surrey) survey your property damage and provide a list of recommended repairs with costs to your insurer.



**INSURANCE CLAIMS** MANAGEMENT SPECIALISTS

Tel: 0333 358 2242 24 Hour Head Office Number: 01772 799750

alternatively email: surrey@concept-solutions.co.uk or visit us online at: conceptclaimsolutions.co.uk

## Top 5 Reasons Why Homeowners Trusted EweMove To Sell Their Home

- 1. They Got A Happy Sale Guarantee (So There's No Risk!)
- 2. They Got The Very Best Price For Their House
- 3. I Was Their Dedicated Personal Agent
- 4. They Benefited From Our Multi-Award Winning Service
- 5. Open 24/7 Yes, Really!

Graham Faulkner

Get your **FREE** online valuation report now at: www.EweMove.com/Dorking www.EweMove.com/Leatherhead

or call: (24/7) 01306 406 506 / 01372 701702



EweMove respects any existing sole agency agreement already in place with another agent.

### **Experts in Specialist Finance**

- Ask about 100% Finance & Joint Venture Funding
- Bridging & Development Finance
- HMO & Commercial Finance
- Book a 121 Finance & Strategy Review
- Lending our Funds since 2006
- Book a free 15 min chat today tinyurl.com/rorycall

www.ClosedBridgingFinance.com

Mobile: 07747 616661





Trusted Legal Adviser & Conveyancer Helping Property Investors & Developers

# Property Lex®

<u>DUNCAN CROSSEY MA (Cantab)</u>
Consultant Solicitor, Kingsley Bond Solicitors

Mob: 07973 159 634

E-mail: duncan.crossey@kingsleybond.co.uk







### The Damp Specialist Company Ltd

Independent Surveying and Consulting



Pre-purchase **Damp & Timber Surveys** 



**Condensation and Mould** Surveys



01483 310777

www.thedampspecialistcompany.co.uk — info@thedampspecialistcompany.co.uk

### **HOW MUCH TIME AND MONEY COULD YOU SAVE ON YOUR NEXT REFURB?**



The Landlords National Purchasing Group

has combined the power of thousands of private landlords to give you access to the best products on the market at the best prices possible.

Get in touch today to find out how much you could save on kitchens, bathrooms, boilers, paint, insurance, and much more!



www.lnpg.co.uk

01455 234499





SCAN ME NOW

https://register.propertyfilter.co.uk/surreypropertyexchange



Parking OR Code



**DISCLAIMER:** All property investments and developments carry inherent legal and commercial risks. Surrey Property Exchange provides a platform for education, discussion, and networking, but does not endorse or recommend any specific investment, strategy, service, or product advocated by any speaker, sponsor, or attendee. It is the sole responsibility of each attendee to carry out their own independent due diligence before making any property-related decisions. Surrey Property Exchange accepts no liability, whether in contract or tort, for any actions taken (or not taken) as a result of information shared at our events. In all circumstances, our liability is strictly limited to the cost of your event ticket or membership subscription.





# Fast eviction of problem tenants nationwide

If you need to evict a tenant, we act quickly and effectively, so you can protect your investment, reduce the risk of damage and start earning rent again.

Call us on 01792 450 031 or instruct us at hcegroup.co.uk

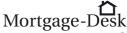






- **Buy To Lets & Let To Buy**
- **Commercial Mortgages**
- **Flexible Mortgages**
- **Short Term Finance**
- **Development Loans And More...**

We love to help, call the **Mortgage-Desk team on** 01296 329610



for people moving on in life... YOUR HOME MAY BE REPOSSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR ANY OTHER DEBT SECURED ON IT.





#### **GET YOUR HANDS ON A FREE 1 MONTH TRIAL AND A 55% DISCOUNT!**

- UNLOCK EXCLUSIVE PROPERTY INSIGHTS WITH BLUE BRICKS MAGAZINE
- GET FREE ACCESS TO TWO EXCLUSIVE EVENTS **EVERY MONTH**
- RECEIVE NEW MAGAZINES BI-MONTHLY AND ACCESS OVER 5 YEARS WORTH OF MAGAZINES

#### **SUBSCRIBE NOW**



# MOVETO

IN PRINT | ONLINE | ON THE GO



## JOIN THE CLUB

### Surrey Property Exchange Membership

Serious about property? Then don't just attend – belong!

The Surrey Property Exchange Club is a growing community of investors, developers, landlords, and professionals committed to learning, sharing, and succeeding together.

Whether you're new to property or years into the game, this is where you'll find:

- √ Regular inspiration
- ✓ Meaningful conversations
  - ✓ Real opportunities

Ready to level up your network?

www.surreypropertyexchange.co.uk/membership

Or chat to us tonight to join

We'd love to welcome you in

