

**When: September 6, 2024**

**Where: Sault Ste Marie City Hall  
Commission Chambers 3<sup>rd</sup> floor  
225 E Portage Ave  
Sault Ste Marie MI 49783**

**Time: 9:00 a.m. to 1:00 p.m.**

**Cost: \$35**

**Instructor: Ms. Tina Fuller (MAAO)**



## **Agricultural Valuation- Topics and Issues**

Michigan produces more than 300 commodities on a commercial basis, including tart cherries, blueberries, dry beans, floriculture products, and cucumbers for pickles.

Agricultural properties can include farmland, pastures, and woodlands that are used for the production of food, fiber, and other resources. These properties may also include residential dwellings.

When appraising agricultural land, the appraiser must consider the quality of the soil, the current zoning of the property, and its potential for crop production. The size and condition of any buildings, storages, and other installations must also be considered.

Part 1. Facts about Michigan Agriculture

Part 2. What factors influence the value of farmland

Part 3. Highest and Best Use

Part 4. Cost Approach

Part 5. Evaluate the potential value of soil

Part 6. Sales Comparison Approach

Part 7. Income Approach

Review and Evaluation

For hands on experience please bring a laptop with BSA installed.

**Michigan Assessors Con Ed – 4 hours approved**

**Limited 30 Students per Class**

**Registration due by August 26th, 2024**

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**Registration for Agricultural Valuation – Topics and Issues  
September 6, 2024**



**Send to: GLAD**

*C/O Assessing Department*

*225 E. Portage Ave.*

*Sault Ste. Marie, MI 49783*

**Make checks payable to: GLAD**

**Cost \$35.00**

**Questions: Call Tina Fuller (906) 632-5712**

*Email: [glad.michigan@gmail.com](mailto:glad.michigan@gmail.com)*

**Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_ **Unit:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **County:** \_\_\_\_\_

**Phone:** \_\_\_\_\_ **Email:** \_\_\_\_\_