Agape Adoptions ANNUAL REPORT 2017

Agape Adoptions provides **Professional** Adoption Services marked by **Personalized Care** and **Passionate Advocacy**.



Aga e Adopt ons Unconditional Love Domestic & International Adoption Services

A note from the Director...

Dear Friends,

The landscape of Domestic and International Adoption is always evolving and often shifting and 2017 was no different. We navigated a variety of challenges from changing regulations in China, to establishing new partners in Uganda, and responding to new government policies for agencies here in the U.S. But, **our resolve is strong and our mission is clear**. And together, we're helping orphaned children become sons and daughters.



We're grateful for all of you who stand with us in the cause of placing children in loving, permanent families. One of the best ways that you can make a difference in the lives of waiting children is to refer families to us. We believe in what we do, and we believe that we do it well. So this year **we've set a big goal for our small agency, because we want to accomplish BIG things for children and families**. We are seeking to significantly increase the number of families that we serve, and therefore the number of children who are no longer orphaned and unparented. Will you come alongside us by actively sharing our newsletters, social media posts, and using general word of mouth to refer prospective adoptive parents to Agape? We are honored by your referral and we commit to providing each family with the service, care and advocacy they deserve in their adoption journey.

What follows is a snapshot of the year gone by – a celebration of the impact made by families who said "yes!" to a waiting child, our hardworking staff, and our generous donors and sponsors. Thank you for your partnership!

- Myriam avery, Executive Director

Every child deserves the unconditional love of a family. That's why we do what we do.

In 2017, we placed 23 children from four different countries!

Your Partnership Made a Difference

2017 Overview

- 61 Applications
- 40 Home Studies involving over 450 training hours for adoptive families
- 23 Placements
- 15 Re-Adoptions
- 208 Post-Placement Reports Completed



Highlights

- Initiated program with hosting agency to begin working with families to host children from Colombia.
- Hired a **dedicated child advocate** to streamline and expand our advocacy efforts across multiple channels and connection points.
- Launched a private Facebook group to increase advocacy efforts for children in Bulgaria which has greater restrictions on public advocacy.
- Growth of the "Your Adoption Finance Coach" program providing our families with **resources to overcome the financial challenges** of adoption.
- Our staff attended the Refresh conference in Seattle, the Spokane Orphan Summit, and the National Council for Adoption's Annual conference to **extend our training and skills**, connect with other adoption and orphan care professionals, and build the visibility of our agency.
- Visited partners and orphanages in Uganda, Bulgaria and Romania. These were good and productive trips that allowed us to **strengthen our relationships with our partners** and better advocate for more children.
- Relocated our offices to a central location which gives us better operational efficiencies. Stop by and visit us anytime - we'd love to see you!
- An **amazing show of support and great success from** our Value Village FUNDrive and first annual online auction!
- We concluded the year on a high note as we welcomed our China Representative, Mr. Richard Zhang, to the Pacific Northwest at a special luncheon. This event brought together alumni families and staff and was a wonderful celebration of Richard's impact and the growth of children in our families.

2017 Financial Summary

We are committed to transparency and integrity as we honor the financial resources entrusted to us by client families and donors. A full financial audit was recently completed and we will soon begin the process for re-accreditation.

Statement of Activity

REVENUE AND SUPPORT SOURCES

Adoption Fees	\$575,892
Contributions	\$30,051
In-kind Contributions	\$15,754
Special Event Income	\$5,734
Other Income	\$4
TOTAL	\$627,435

Statement of Position

TOTAL ASSETS	5122,682
TOTAL LIABILITIES	\$36,930
Net Assets	
Unrestricted Net Assets	\$108,958
Temporarily Restricted	\$13,724
TOTAL NET ASSETS	\$122,682



Expenses

Program Services	\$485,117
General & Admin	\$72,723
Fundraising	\$45,308
TOTAL	\$603,148

One of the best decisions we ever made in our life was to utilize the expertise of the team at Agape Adoptions to help us bring home our beautiful daughter. From first inquiry to arriving home with our daughter, Myriam and her team were knowledgeable, supportive, and responsive. There is not a doubt in my mind that their passion is bringing children home to families in an ethical and efficient manner. I will be forever grateful for Agape's hard work in bringing my daughter – and many other sons and daughters – home to loving families. – Alex, Adoptive Mom from North Carolina

With Gratitude

On behalf of the Board of Directors, the Staff of Agape Adoptions, and the families and children that we serve, I extend my gratitude for your gifts of support to this vital work. The orphan crisis can feel overwhelming, but we believe that **everyone can do something.** In 2017, we saw a community of people DO something – through monetary gifts, donations of items for the online auction and Value Village FUNDrive, donations of supplies and clothing for children in orphanages, volunteering time and energies, and a myriad of other ways. Together, we enable Agape, a small organization, to do BIG things - to change the lives of children forever! As an adoptive mother, I have lived first hand the amazing experience of having each of my girls placed in my arms and then watching them grow and bloom and discover the world. Adoption is incredible! Thank you for standing with us and making such an important difference. – Amanda Garrett, President of the Board



Gift-In-Kind Donors

Alderbrook Spa Resort **American Girl** Amy's Soap Garden **Bartell Drugs** Café Ladro Disney El Gaucho Keurig **Ombu Salon in Edmonds** Pacific Science Center **Seattle Bouldering Project** Seattle Children's Museum Seattle Mariners Seattle Seahawks Seattle Shakespeare Company Seattle Sounders Seattle Symphony Seattle Thunderbirds Hockey Seafair **Stanley Products Tacoma Rainiers Tacoma Stars** The Sox Box **UW** Athletics

Alan Benton Sandra Creech **Stephanie Feller Elanor Freiheit** Amanda Garrett Dr. Richard Gray & Susie Kennedy-Gray Andrea and Tory Green **Markie Jones** Emily Kumar Jeanne Larson Ron and Linda Lawrence Kenneth J. Levev Nikki Lyttle Lauren Mendez Kathleen Olson Mimi Tutihasi The Wagner Family Amy Wolf Greg and Carolyn Wood **Rachel Wood** Dr. Karen Yee-Lo

Our Generous Donors

John Aita and Carolynn Cameron Dr. Scott and Denice Burgess Marjorie Fields Scott and Jennifer Hamsher Mark McCaughan Eric and Cara Olsen Richard and Kathleen Olson The Sacks Family Beth Sanger Dr. Mimi Tutihasi Kara Williams and Louis Williams, Jr. The Williamson Family Jay and Amy Vosburth

Corporate Sponsors

Amazon Fulfillment Center (Sumner, WA) Johnson & Johnson

Board of Directors

Amanda Garrett, President Kathleen Olson, Vice-President Susie Kennedy-Gray, Secretary Dr. Karen Yee-Lo, Treasurer Andrea Green Ken Levey Michele Todd Dr. Mimi Tutihasi Dr. Keith Vaughan

Thank you again for helping us complete our family. We knew that we were getting into something that was going to be difficult. You were patient, encouraging, and genuinely kind. You were prompt in getting news to us and answered the multitude of questions that we posed. If we had to do it all over again we absolutely would and we wouldn't want anyone else leading us through the process. – John P., Adoptive Dad from Colorado

Agape Adoptions Unconditional Love

Domestic & International Adoption Services

15605 Main Street E., Sumner, WA 98390

(253) 987-5804

www.agapeadoptions.org



Agape Adoptions is a 501(c)(3) Child Placing Agency and charitable organization in the state of Washington.

All donations are deductible to the fullest extent of the law.