



Date _____ / _____ / _____

() _____ - _____ T: _____
() _____ - _____ T: _____

Wants to: Stay or SELL

Is your home? **CONDO** **TWNHOUSE** **SFH**

bd/ba _____, sqft. _____, story _____, how old _____, garage - carport - 1 - 2 - 3, pool Y N Comm.

Is it in **Excellent** Condition, or it **Needs Some Repairs**: *what* _____

Flooring in Kitchen/Baths: Tile Lynolium Hardw Is the back yard landscaped: Y N _____

Is there anything special about the house we should know? _____

> **What do you think the house is worth** \$ _____ How did you arrive to that price: _____

Do you know what kind of loan you have, is it a **VA**, **Convent.**, or an **FHA**? > How much is left (Balance) on the:

1st loan: _____, IR _____%, Fix or Adj _____ **Mo. Payment** \$ _____ **Taxes&Ins. incl.:** Y N

Do you have a **2nd loan?** Y N Balance **2nd** _____, **Mo. Paymnt** _____ > **HOA?** \$ _____

TOTAL LOANS: \$ _____ > **EQ:** _____

> How much is it owed in the **BACK PAYMENTS (how much is it in arrears?)** \$ _____
(how much is needed to reinstate-to bring it current?)

> **Do you know when is the sale date?** _____ *wow, that soon!*

Is the house **currently listed?** Y N **How long?** _____ Can you **cancel** the Listing Ag if needed? Y N Maybe

Verify the ADDRESS: _____ City/Zip: _____

Is the house: **Vacant*** **Rented*** **Live In**

*If we were to mail you something, what's your **mailing address:** _____

>> If you were to sell your house, what is the minimum you need to have so you can move, or would you be happy if you can save your credit and move?

SAVE CREDIT & MOVE _____ GET \$ _____

Comments: _____

>>**MOTIVATION:** Not at all Little OK Very Extremely _____