

Executive Team:

Joshua Benson – jbenson@teamifg.com, CEO, Owner Ryan Strathmeyer – rstrathmeyer@teamifg.com, CTO, Owner Adam Rees – arees@teamifg.com, Chief Distribution Officer Steve Bontell- SBontell@teamifg.com, CMO

Sales Team:

FINAL EXPENSE SALES:

EJ Myers – emyers@teamifg.com, Director of FE Sales, 724.762.5445

Matthew Murray - mmurray@teamifg.com, President of Final Expense Sales, 803.54.30266

Ricky Ballard - rballard@teamifg.com , Executive Board Member and FE Sales, 505.419.8090

Tony Lani — tlani@teamifg.com , Advisory Board Member and Final Expense Expert, 818.632.5067

Jignesh Patel – jpatel@teamifq.com , Advisory Board Member and Final Expense Expert, 814.327.6696.

Dusty Edwards - Dedwards@teamifg.com, Advisory Board Member and Final Expense Expert, 229.561.3947

Kevin Mehler – kmehler@teamifg.com, Advisory Board Member and Final Expense Expert, 803.261.7463

MORTGAGE PROTECTION SALES:

Peter Fournier - pfournier@teamifg.com, President of Sales, 201.66.32406

Joshua Sivak - jsivak@teamifg.com, Executive Board Member and MP Sales, 610.468.3343

James Sites – jsites@teamifg.com , Advisory Board Member and Mortgage Protection 910.853.3433

Luis Moyano – <u>Imoyano@teamifg.com</u>, Advisory Board Member and Mortgage Protection Specialist, 954.551.6278

Peter Gallagher – <u>pgallagher@teamifg.com</u>, Advisory Board Member and Mortgage <u>Protection</u> Specialist, **910.262.7712**

Leslie Scofield- <u>Iscofield@teamifg.com</u>, Advisory Board Member and Mortgage Protection Specialist 757.288.8487



ADVANCED MARKET SALES IUL/ANNUITIES:

Cindy Schneiderman – <u>cschneiderman@teamifg.com</u>, Advisory Board Member and Advance Market/Seminar specialist, **847.207.3350**,

 $\label{lem:vincent Farasciano} \ -\ \underline{\textit{Vfarasciano@teamifg.com}}\ , \ \textit{Advisory Board Member and Advance Market Specialist}, \\ \ \textbf{203.526.5263}$

James Sites – <u>isites@teamifg.com</u>, Advisory Board Member and Mortgage Protection and Advance Market Expert, 910.853.3433

Peter Fournier - pfournier@teamifg.com, President of Sales, 201.663.2406

EJ Myers – emyers@teamifg.com, Director of FE Sales, 724.762.5445

Matthew Mullier - mmullier@teamifg.com, President of Telesales, 910.922.8386

Joseph Violetta – <u>ivioletta@teamifg.com</u> , Advisory Board Member and Final Expense and Mortgage Protection Specialist, **203.449.6717**

Leslie Scofield- <u>Iscofield@teamifg.com</u>, Advisory Board Member and Mortgage Protection Specialist, anniity 757.288.8487

MEDICARE SALES:

Peter Walker - pwalker@teamifg.com, President of Medicare Sales, 818.201.6979

Ricky Ballard - rballard@teamifg.com, Executive Board Member and FE Sales, 505.419.8090

Hunter Davis – hdavis@teamifg.com, Executive Board Member and Medicare Expert, 912.237.2199

Matthew Mullier - mmullier@teamifg.com, President of Telesales, 910.922.8386

Derek Cullum—Dcullum@teamifg.com,936.520.9804, specializes in Medicare

Kenny Ballard- kballard@teamifg.com,505.249.8844, specializes in Medicare

Leslie Scofield- Iscofield@teamifg.com, Advisory Board Member and Mortgage Protection Specialist 757.288.8487

TELESALES:

Michael Shure – <u>mshure@teamifg.com</u>, Director of Telesales,**720.266.4701**, specializes in developing FE sales strategies and works with vendors to build the highest quality transfer leads.

Christopher Martin - cmartin@teamifg.com, Executive Board Member and Telesales Expert, 720.261.3225,

Matthew Mullier - mmullier@teamifg.com, President of Telesales, 910.922.8386

John Butler - JButler@teamifg.com, specializes in telesales, 717.512.8785

Gerrick Diaz- Gdiaz@teamifg.com, specializes in telesales, 561.762.6410



EMPLOYEE BENEFITS:

Peter Fournier - pfournier@teamifg.com, President of Sales, 201.663.2406

DEBT RELIEF PROGRAMS (YOUR FAMILY BANK):

EJ Myers - emyers@teamifg.com, Director of FE Sales, 724.762.5445

Peter Fournier - pfournier@teamifg.com, President of Sales, 201.663.2406

PROPERTY AND CASUALTY:

Jeff James - Jjames@teamifg.com , Director of P/C Sales, 412.613.1547, specializes in property and casualty

RECRUITING/AGENCY GROWTH:

Matthew Mullier - mmullier@teamifg.com, President of Telesales, 910.922.8386

Matthew Murray - mmurray@teamifg.com, President of Final Expense Sales, 803.543.0266

Ricky Ballard - rballard@teamifg.com, Executive Board Member and FE Sales, 505.419.8090

CULTURE BUILDING:

John Butler - JButler@teamifg.com, specializes in culture building, 717.512.8785

TECHNOLOGY:

Ryan Strathmeyer - rstrathmeyer@teamifg.com, COO, Owner

CONTRACTING/LICENSING:

Dena Horvath- Dhorvath@teamifg.com, Executive Board Member,814.421.7947, specializing in partnership contracting and back office support.

Darrell Ballard - <u>Dballard@teamifg.com</u>, **903.426.5614** Executive Board Member, specializing in partnership contracting and back office support.

Taryn Burdge – <u>tburdge@teamifg.com</u>, Director of Contracting, **888.241.1470**, specializes in handling agent contracts for all aspects of our business.

Kelsey Kroggel – <u>kkroggel@teamifg.com</u>, Contracting Specialist, **888.241.1470**, specializes in handling agent contracts and coordinating with agency managers to complete contracts.



REPORTING/COMMISSIONS:

Sarah Walter Maher – swaltersmaher@teamifg.com, Reporting Specialist, **937.305.5004**, specializes in handling carrier reporting and commissions.

LEAD ORDERING AND SUPPORT:

Chad Dawkins – <u>leads@teamifg.com</u>, <u>Director</u> of Lead Management, **910.894.2204**, helps coordinate and establish various lead/marketing programs for our field agents.

Jeremy Wright – <u>jwright@teamifg.com</u>, Director of Operations, **970.443.1138**, specializes in marketing design, and is a significant contributor to helping onboard new agents and manage their contracting programs.

MARKETING STRATEGY/SUPPORT:

FINAL EXPENSE:

Matthew Murray - mmurray@teamifg.com, President of Final Expense Sales, 803.543.0266

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