

CONTINGENT SEARCH AGREEMENT

This Agreement is made and entered into by and between:

Steadman & Chase Ltd, a company incorporated in England and Wales (Company No. 16360741), with its registered office at 86–90 Paul Street, London, EC2A 4NE (the "Agency"),

AND

[Client Name], a company incorporated under the laws of England and Wales, with its principal place of business at [Client Address] (the "Client").

Each a "Party" and together, the "Parties".

1. Purpose

1.1 This Agreement governs the terms under which the **Agency introduces candidates** to the **Client** on a **success-only contingent recruitment basis**, where **fees are payable solely upon engagement**.

2. Definitions

- **2.1 Candidate**: Any individual introduced by the **Agency** to the **Client** in any format (written, verbal, digital, or otherwise).
- **2.2 Introduction**: The disclosure of any Candidate details sufficient to identify them, including name, CV, profile, or any distinguishing attributes.
- **2.3 Engagement**: Any form of **contractual relationship** (employment, consultancy, freelance, internship, advisory, direct or indirect) between the Candidate and the Client or its affiliates within **six (6) months** of Introduction.
- **2.4 Remuneration**: All **guaranteed gross annual compensation** including base salary, sign-on bonuses, guaranteed incentives, allowances, and non-discretionary cash components.

3. Fees and Payment

- 3.1 The Agency's fee is [X%] of the Candidate's first-year Remuneration, exclusive of VAT.
- **3.2 Invoices** are raised upon the Candidate's **agreed start date**.
- 3.3 Payment is due within thirty (30) days of the invoice date.
- **3.4** Late payments shall incur statutory interest at 8% above the Bank of England base rate, plus fixed compensation of 2% compounded interest monthly after 60 days and reasonable recovery costs under the Late Payment of Commercial Debts (Interest) Act 1998.
- **3.5 No right of set-off** applies against any invoice.

4. Candidate Ownership

- **4.1** Ownership of the Candidate remains with the **Agency for six (6) months** from the date of Introduction.
- **4.2** If the Candidate is engaged by the **Client, an affiliate, or referred third party** during this period,



the Agency's fee is fully due.

- **4.3** The Agency shall be deemed the **effective cause of hire**, unless the Client proves that:
 - (a) The Candidate was already known and actively being pursued for the same role, and
 - (b) Such efforts were clearly documented and pre-dated the Agency's Introduction.
- **4.4** LinkedIn presence, previous passive contact, or internal CV databases **do not constitute prior knowledge**.

5. Anti-Circumvention

- **5.1** Any attempt to **bypass the Agency**, by hiring the Candidate through another agency, direct contact, referral, or third party, within **six (6) months** of Introduction triggers **full fee liability**.
- **5.2** This clause applies regardless of the **method or intermediary used** and is **non-negotiable**.
- **5.3** The Client may not use Candidate data, forward their CV, or initiate any contact outside of this Agreement's framework.
- **5.4** This clause **survives termination** and remains **enforceable post-agreement**.

6. Replacement Guarantee

- **6.1** If the Candidate **resigns or is terminated within six (6) months** of start date, the Agency will deliver a **replacement pipeline of candidates within five (5) business days**, subject to:
 - (a) Full and timely payment of the original invoice;
 - (b) No redundancy, restructure, role alteration, or hostile workplace conditions;
 - (c) Continued exclusive access to the replacement search.
- **6.2** The guarantee applies once, and no refunds are provided.

7. Approved Supplier Status

- **7.1** Following the **first successful hire**, the Agency is deemed an **approved supplier** for a minimum of **three (3) years**, subject to performance.
- **7.2** During this period, the Client may engage the Agency without the need for further procurement procedures.
- 7.3 This status automatically renews annually, unless terminated per Clause 14.

8. Confidentiality

8.1 All **Candidate, commercial, and strategic information** exchanged remains **strictly confidential** for a period of **five (5) years post-termination**.

9. Data Protection

- **9.1** Both Parties shall comply with the **UK GDPR** and **Data Protection Act 2018**.
- **9.2** The Agency confirms all Candidates have provided **informed consent** for data sharing and processing.



10. Intellectual Property

- **10.1** All CVs, candidate documents, shortlists, assessments, and related materials are the sole property of the Agency.
- **10.2** These may not be **stored**, **forwarded**, **or reused** outside the scope of the specific introduction without **written consent**.
- **10.3** Any use beyond this scope triggers full fee liability.

11. Conduct Implies Acceptance

- **11.1** In the absence of a signed copy, the Client's act of **opening**, **reviewing**, **or engaging** with a Candidate submission constitutes **full acceptance** of these terms.
- **11.2** This includes **booking interviews, initiating contact, requesting additional details, or forwarding CVs internally**.

12. Limitation of Liability

- **12.1** The Agency's total liability under this Agreement shall **not exceed the total fees paid** by the Client in the **preceding six (6) months**.
- **12.2** The Agency shall **not be liable** for any **indirect, consequential, reputational, or profit loss**.

13. Governing Law and Jurisdiction

- 13.1 This Agreement shall be governed by and construed under the laws of England and Wales.
- **13.2** Any disputes shall be resolved exclusively in the **courts of England and Wales**.

14. Termination

- 14.1 This Agreement may be terminated by either Party with thirty (30) days' written notice.
- 14.2 Termination does not affect fee obligations relating to Candidates already introduced.

15. Survival

15.1 The following clauses shall **survive termination**:

Fees and Payment, Candidate Ownership, Anti-Circumvention, Confidentiality, Intellectual Property, Conduct Implies Acceptance, and Governing Law.

16. Entire Agreement

- **16.1** This Agreement constitutes the **entire agreement** between the Parties and **supersedes all prior negotiations or representations**.
- **16.2** No variation is valid unless made in writing and signed by both Parties.

17. Signatures



Name: Jake Cook Signature:
Title: Founder & Managing Director Date:
Signed for and on behalf of [Client Name] Name: Signature:
Title: Date:

Signed for and on behalf of **Steadman & Chase Ltd**