

214 Jardin Drive, Unit 5, Vaughan, Ontario, L4K 1X8  
905-669-1777 / Info@multihvac.ca  
www.multihvac.ca



2022/01/17

## **Job Description:**

### **Technical Sales Representative (Entry level and advanced positions available)**

Multi HVAC Inc. is currently hiring technical Sales representative/s on a full-time basis.

#### **Responsibilities:**

- To build and maintain in depth product knowledge by following formal and informal product training provided by our HVAC product suppliers, management, and by continued self study of product literature and other available training materials.
- To become a product expert and thereby helping our customers with selection and advice on our HVAC products.
- Assist with project take offs and provide proposals and quotations to our customers.
- To stay in contact with our customers and provide them with updated information on new products, features, and benefits.
- To help represent our company at trade shows and other promotional venues.
- To be part of our team and help with other company tasks as required.

#### **Qualifications:**

- Completion of HVAC technology / technicians' program or equivalent experience.
- Have an outgoing personality and be able to communicate in a friendly and effective manner.
- Must be reliable, self-motivated and result orientated and willing to go the extra mile.
- Must be able to work in a team environment and individually.
- Have a valid driver's license.

We will provide an above average remuneration package and other benefits for the right individual, and an excellent opportunity to grow.

We provide a flexible working environment with knowledgeable management who will provide training, advice, guidance, and support with an open-door policy.

**If you are looking for an opportunity to grow, please send us your resume.**

**By e-mail to: [info@multihvac.ca](mailto:info@multihvac.ca)**

**By Mail: 214 Jardin Drive, Unit 5, Vaughan, Ontario L4K 1X8 Canada**

#### **About Multi HVAC Inc.**

MULTI HVAC Inc. is a Value-Added **HVAC Product Distributor** located in Ontario Canada.

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As a HVAC Product Distributor, our clients include Consulting Engineers, Mechanical and Refrigeration Contractors, Architects and Building Owners, as well as Equipment Shelter Manufacturers and Residential HVAC Contractors and Dealers.

Multi HVAC support our clients with pre and post sales, engineering, selection, start up and service support, as well as product and technical training.

We have more than 35 years local and international experience and specialize in the following products:

- Wall Mounted Telecommunication Shelter Cooling Solutions
- Variable Refrigerant Flow (VRF) Systems
- Ductless Room Air-conditioners & Heat Pumps
- Mission Critical Close Control (Computer Room Air-Conditioners)
- Commercial -40°C Low Ambient Air-Conditioners
- Telecommunication Shelter Cooling Solutions
- PTAC (Packaged Terminal Air-Conditioners)