



20 November 2008

Mabanaft Pte Ltd is the trading arm of the Marquard & Bahls AG group that is a leading independent worldwide petroleum company involved in international trading, wholesale, service stations, retail, lubricants and bunkering. Matrix Marine Fuels L.P., a subsidiary of Mabanaft GmbH & Co KG, with headquarters in Houston-Texas, USA specializes in supplying bunkers in Houston via pipeline delivery to vessels discharging cargo at the Oiltanking docks. Oiltanking GmbH, yet another company in the group, is a leading provider of oil storage terminals with some 14 million cubic meters of storage worldwide.

In Singapore, a joint venture (Matrix-Bharat Marine Services Pte Ltd ) between Matrix Marine Fuels L.P. and Bharat Petroleum Corporation Limited will provide the service of pipeline delivery at Oiltanking terminals here in Singapore. This will later be supplemented by barge delivery.

Matrix Marine Fuels Pte Ltd is the vehicle by which a Bunker Supplier Licence was applied from the Singapore Maritime Port Authority (MPA). In order to apply for the bunker licence, the Accreditation Scheme for Bunker Suppliers had to be adopted. This Scheme called for the setting up of a Quality Management System for Bunker Supply Chain (QMBS) based on the requirements as specified in the Singapore Standard on QMBS (SS 524:2006) and the Code of Practice (CP) 60:2004 Bunkering by bunker Tankers published by SPRING Singapore as well as satisfy some Key Performance Indicators (KPIs).

We spoke to several consultancy firms and finally went ahead with Jaya Anand & his team to assist us in the implementation of the quality system as per the requirements of the accreditation scheme and the standard SS 524:2006.

Jaya and his team were conscientious in their work, ensuring that the requirements of the quality system were adequately implemented and our staff as well as those at the Oiltanking Terminal in Jurong Island were properly trained.

With their professionalism, we were able to obtain our bunker licence in September 2008 and accreditation to the QMBS system by TUV-SUD-PSB shortly thereafter. We wish Jaya and his team continued success and know that they will be an asset to any organization that wants or needs to undertake the implementation of Quality Management Systems.

Best Regards,



Mr. Stefan Herde  
Managing Director

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