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From:	" (MPA)" < @mpa.gov.sg >
TO:	
CC:	@mpa.gov.sg
Subject:	Guidelines for Bunker Supplier Licence

Dear ,

To facilitate your application for the Bunkering Licence (Bunker Supplier), you may wish to write in with your business proposal to MPA for evaluation. The proposal should include the following:

1. ACRA documentation (Applicant must have a minimum paid up capital of S\$200,000)
2. Proven Track Record and performance in other ports in terms of bunker sales and customer base / Experience in the bunkering industry
3. Bunker Sales Commitments
 - To provide 3-year forecast
4. Investment in Storage Facilities in Singapore
 - To own or lease storage facilities in Singapore and/or
 - To have a long term contract with established cargo players to purchase ex-wharf bunker cargo
5. Investment in Bunker Tankers
 - To own and operate bunker tankers (for MGO suppliers)
 - To provide shipbuilding contract/demise charter contract, where applicable
6. New Market
 - Should bring in new markets to the Singapore bunkering industry, including new customers (who is not lifting bunkers in Singapore), increase in lifting from existing customers or through a niche sector
7. Investment in Manpower
 - Should at least employ 3 shore staff and to provide staff strength projections
8. Value-Add Proposition (ie. use of flow meters for MGO, adoption of green technology etc).

As discussed during the meeting, you may wish to approach the following contact to assist you in your proposal for a Bunkering Licence.

- Jaya Anand V
Principal Consultant
Laurus Management Pte. Ltd.
Contact: 6252 3972 Mobile: 9271 2174
Email: jaya@laurus.com.sg

Thank you.

Regards,

(Marine Services) | Maritime and Port Authority of Singapore (MPA) |

| www.mpa.gov.sg

Our Vision : A leading maritime agency driving Singapore's global maritime aspirations

Our Mission : To develop and promote Singapore as a premier global hub port and an international maritime centre, and to advance and safeguard Singapore's strategic maritime interests

On Course:

On Leave: