

# CLAIM CAPITAL

THE R&D EXPERTS

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Supercharge your business with  
Government Funding



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# Government Funding Statistics

## R&D Tax Credits

- Over **£6.3bn** was reclaimed under the R&D Tax Credit Scheme in 2019
- Average claim size **£65,000**

## Grant Funding

- Innovate UK's annual funding budget is set to increase to **£2bn** by 2021
- Innovate UK Average funding awarded: **£354,767**

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# Today's key takeaways

1

**What are R&D tax credits?**

1.1

How to claim

1.2

What to look out for

2

**Grant funding – What's available?**

2.2

Can I apply for Grant Funding?

2.2

How to apply?

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# What are R&D Tax Credits?


- Introduced in **2000** by UK Government
- Created the initiative to encourage **innovation in the UK**
- One of the biggest tax relief's available for SMEs – up to **33% of eligible costs**
- **Available** even for **loss making companies**
- **90%** of eligible companies **don't claim**


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# Which companies are eligible?


- Only available to UK:
  - Limited or
  - Public companies (PLC)
- A new product, process or service


## Sectors eligible

Technology 

Manufacturing 

Fitness & Health 

Construction 

Food production 

Many more...

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# What costs can you claim under R&D?

- Staff costs, PAYE, NI Contributions, Pension contributions
  - 100% of R&D cost is eligible but we advise claiming max. 90%
- Subcontractors and consultancy costs
  - Only 65% of R&D costs eligible
- Software & License costs
- Hardware Costs
- Consumables

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# What Schemes are available?

## SME Scheme

- Less than **500 employees**
- Achieving less than **€100m in turnover**
- Less than **€86m of gross assets**

## RDEC Scheme

- Applies to companies that are above the metrics of the SME scheme
- Applies to companies that have **received grants** i.e. Innovative UK Grants

# How can your company benefit?

		Loss making	Profitable
Types of R&D Tax Credit Scheme	SME Scheme	Up to 33%	25%
	RDEC Scheme	Fixed rate of 13%*	

\*RDEC Scheme is subject to Corporation Tax so the end benefit is closer 10.5% after tax.



# What's The Process?



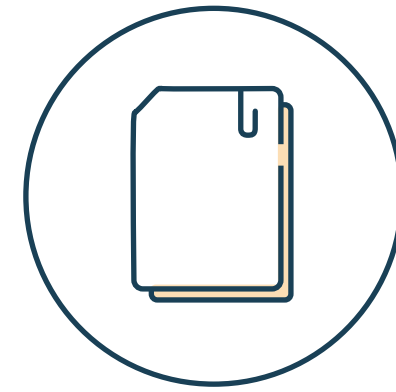
01

Arrange a free eligibility call with our R&D Tax Specialist



02

Collect Financial and Technical Data required for R&D Report



03

Complete your R&D Tax Claim within 3-5 working days



04

Amend Corporate Tax Return and submit report to HMRC



05

HMRC processes and approves client's R&D Tax Relief

# Our Product Offering

## R&D Consultancy

- Full R&D Report Submission
- Financial Report
- Technical Report
- HMRC Enquiry services

£3,000 fixed fee,  
payable only on success.

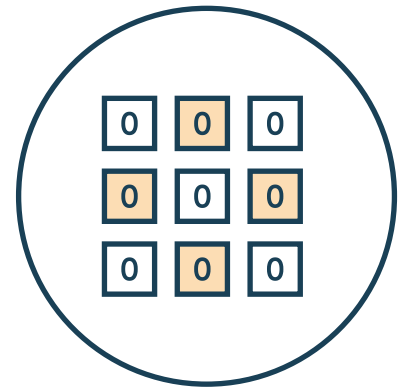
## R&D Advance Funding

- Includes all R&D Consultancy services
- Advance 80% of the claim on the same day as submission to HMRC
- Provides you with the flexibility to access capital today rather than wait

8% Fee of total claim **with** Personal Guarantee

12% Fee of total claim **without** Personal Guarantee

# R&D Tax Credit Tips



01

## Nominal codes

Allocate Nominal codes against R&D



02

## Travel

Ensure you pay for travel on your personal card and then get reimbursed by the business



03

## CBILS

If you have accepted CBILS government financing, ensure the funds are segregated from the R&D projects



04

## RULE CHANGE!

As of April 2021, SMEs will be restricted to claiming £20,000 + 3X total PAYE & NIC contributions – Start Hiring!

# Any questions on R&D Tax Credit?



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# Grant Funding

- Grant Funding is offered on a **UK, EU** and **worldwide** basis
- UK – Innovate UK
- EU – Horizon 2020
- Others include **Scottish Enterprise, Invest NI, Corporate grants** etc

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# What can I apply for?

How much grant funding can I apply for:

- Grants from **£25k – £millions**
- The amount of funding will typically depend on your **project timeline**

## 3 categories

### **Feasibility Study**

The earliest stage of funding

### **Industrial Research**

Building a prototype / Lab work

### **Experimental Development**

Preparing for market

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# Which companies are eligible?

Grants are available to most businesses – the most important factor is finding **the right Grant Application for you** and ensuring you meet the criteria.

Some Grant Applications will be quite broad in terms of who is eligible, while others will be more Project or Sector focused. For example, innovation areas include some of the following:

## Sectors eligible

Agriculture



Robotics & Autonomous Vehicles



Emerging Technology



Manufacturing



Sustainability in construction



Many more...

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# How do I apply?

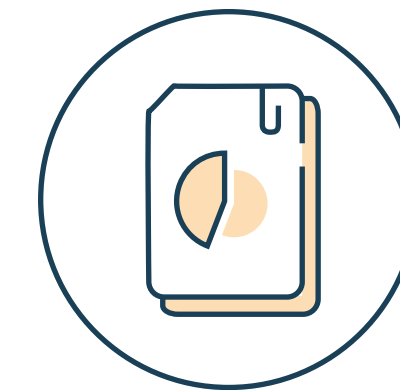
Competitions announced continuously depending on the Grant Provider – i.e. Innovate UK Smart Grant every quarter with varying deadline dates.

You will need to prepare a report to sell your case:

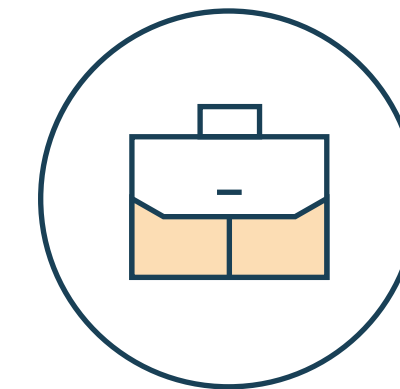
**Your application will be given a score out of 100**



**01**  
A clear concept/idea



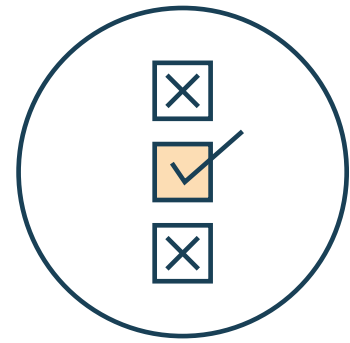
**02**  
The technical case



**03**  
The business/commercial case



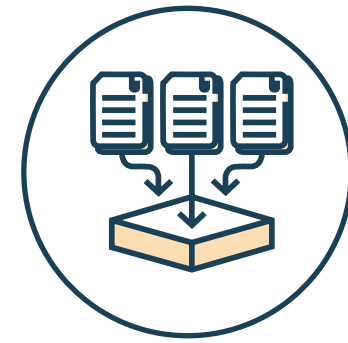
# Process (3–4 weeks)



01

## Eligibility check with Claim Capital (1–day)

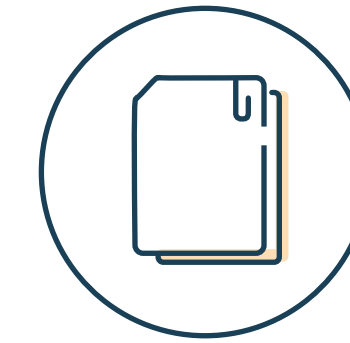
Claim Capital will identify which Grant Applications are available to your company/project.



02

## Data collection (1–3 weeks)

We'll provide you with an information checklist for your specific Grant application to begin collating the necessary information.



03

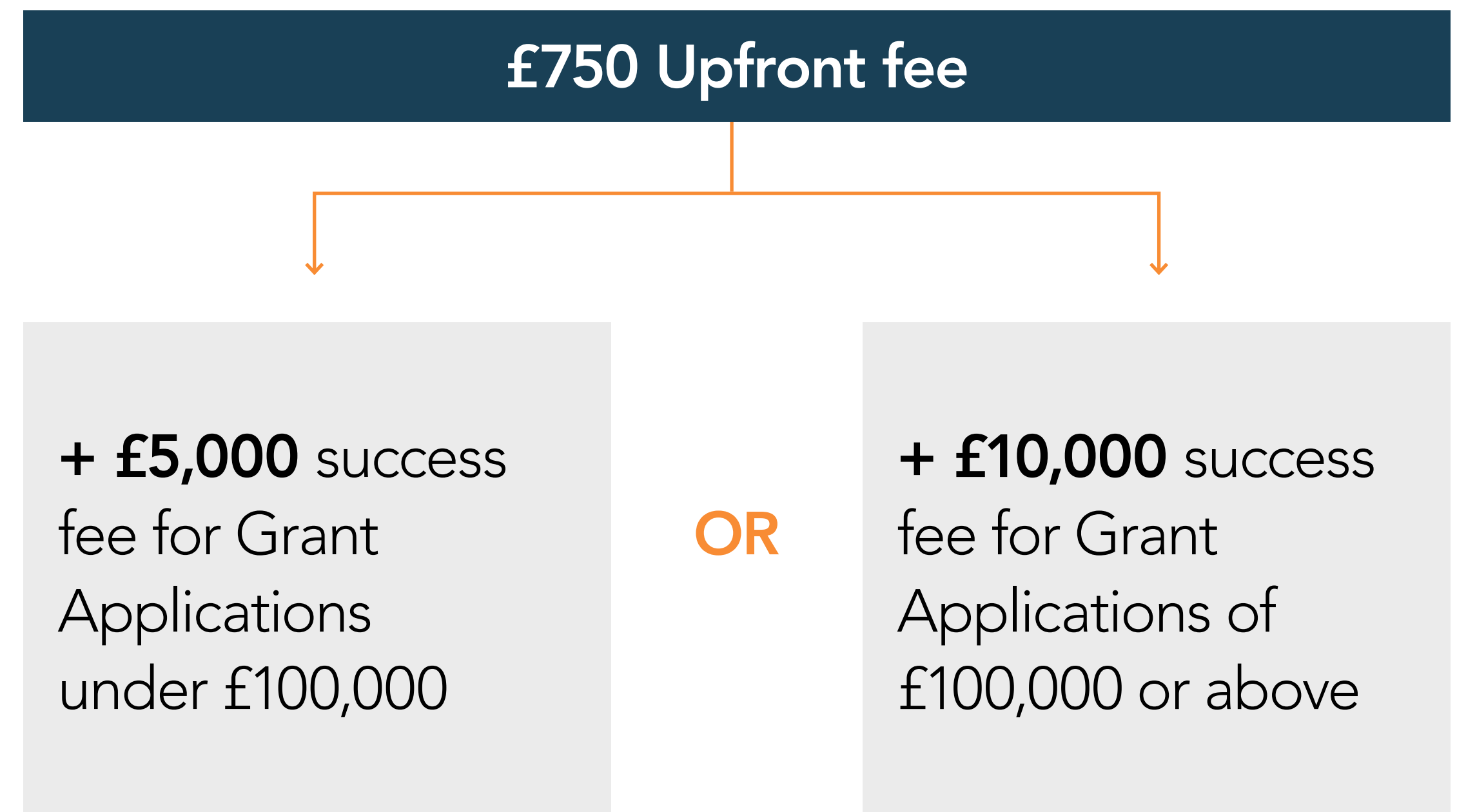
## Grant Application Report (3–days)

Claim Capital will complete a sprint with you over 3-working days to complete your Grant Application.

# Grant Writing Service

- We will identify the most appropriate grant for your business
- Ensure you meet the eligibility criteria and identify the information required
- Work with your business to complete and submit the Grant Application, ensuring you have the greatest chance of success

## Fees



# Grant Funding Tips

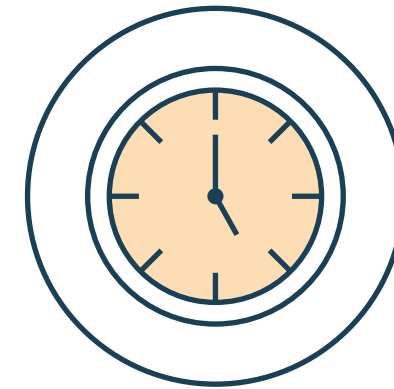


01

## Documentation

Get the fundamental documents in place:

- Business Plan
- Route to Market
- Financial Forecast



02

## Preparation

Detail is key

Give yourself time to prepare for a Grant Application!



03

## Diversification

Equity funding

Companies that are Grant Funded often find it much easier to find equity funding.

# Any questions on Grant funding?



Thank you for your time.

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