



# Trinary Compensation Plan

## Achievements

## Qualifiers

## Volume

## Payouts

Rank	Level	PV	APC	APD	PQL	QV	Leg %	Max Leg	Min Leg	TC	RB	LMB
Silver	Apprentice	100	1	1	2	500	80%/20%	400	100	60		NA
	Director	100	1	1	2	1000	80%/20%	800	200	120		NA
	Executive	100	1	1	2	1500	80%/20%	1200	300	180	150	NA
Gold	Apprentice	100	2	3	3	2000	70%/25%/5%	1400	100	240		NA
	Director	100	2	3	3	3000	70%/25%/5%	2100	150	360		NA
	Executive	100	2	3	3	4000	70%/25%/5%	2800	200	480	500	NA
Sapphire	Apprentice	100	3	3	3	5000	70%/25%/5%	3500	250	550		LMB
	Director	100	3	3	3	7500	70%/25%/5%	5250	375	800		LMB
	Executive	100	3	3	3	10000	70%/25%/5%	7000	500	1100	1000	LMB
Ruby	Apprentice	100	4	4	3	15000	60%/35%/5%	9000	750	1500		LMB
	Director	100	4	4	3	20000	60%/35%/5%	12000	1000	2000		LMB
	Executive	100	4	4	3	25000	60%/35%/5%	15000	1250	2500	2000	LMB
Emerald	Apprentice	200	6	6	3	35000	50%/40%/10%	17500	3500	3250		LMB
	Director	200	6	6	3	45000	50%/40%/10%	22500	4500	4000		LMB
	Executive	200	6	6	3	55000	50%/40%/10%	27500	5500	5000	4000	LMB
Diamond	Apprentice	200	8	8	3	75000	50%/38%/12%	37500	9000	6000		LMB
	Director	200	8	8	3	100000	50%/38%/12%	50000	12000	8000		LMB
	Executive	200	8	8	3	125000	50%/38%/12%	62500	15000	9000	7500	LMB
White Diamond	Apprentice	200	8	8	3	175000	50%/35%/15%	87500	26250	12500		LMB
	Director	200	8	8	3	250000	50%/35%/15%	125000	37500	17500		LMB
	Executive	200	8	8	3	350000	50%/35%/15%	175000	52500	25000	15000	LMB
Blue Diamond	Apprentice	200	8	8	3	500000	40%/40%/20%	200000	100000	35000		LMB
	Director	200	8	8	3	750000	40%/40%/20%	300000	150000	52500		LMB
	Executive	200	8	8	3	1000000	40%/40%/20%	400000	200000	70000	30000	LMB
Black Diamond	Executive	200	8	8	3	1250000	40%/40%/20%	500000	250000	80000		LMB
	Presidential	200	8	8	3	1750000	40%/40%/20%	700000	350000	110000		LMB
	Ambassador	200	8	8	3	2500000	40%/40%/20%	1000000	500000	160000	50000	LMB

**Retail Customer Commissions and Activation bonuses are paid weekly!**

**Team Commission, Rank Up, and Leadership Matching Bonuses are paid monthly.**



# Trinary Compensation Plan: Definitions & Requirements

**Retail Customer Orders** = Retail orders will be paid 20% Commission with a 50% distribution of points going to the Distributor and their upline.

**Activation Packs** = When a new Distributor joins they will be required to buy one of the activation packs offered. The enroller of the new Distributor will receive an enrollment bonus specific to the pack purchased. Point values will be applied to the new Distributor and upline.

**Point Volume** = Not counting activation packs and Retail customer purchases, all Distributor product purchases will be 1 point per dollar excluding taxes and shipping.

**PV** = Personal Volume - Defined as all personally placed orders including Autoships and 50% Retail Customer volume.

**APC** = Active Personal Customers - Defined as a Personal Customer who orders at least one retail product from their customer portal.

**APD** = Active Personally Enrolled Distributors - Defined as Personally Enrolled Distributors who has 100 or 200 Points dependent on their Rank. These APDs can be in any leg.

**PQL** = Personal Qualified Legs - Defined as number of legs that have at least one Active Distributor of 100 or 200 points dependent on their Rank. These legs do not require a personally enrolled Distributor in each leg.

**3LS** = Third Leg Support - To support Distributor success, all Personal Volume, including Retail Customer volume, is applied to the leg with the least volume to assist in Minimum Volume qualification. An active Distributor with 100/200 volume is required for PQL.

**QV** = Consists of Personal Volume (PV) and Organizational Volume (OV) that meet all the qualifying percentages.

**Leg %** = Percentage of Qualified Volume (QV) required in each leg.

**Max Leg** = Based on the Rank that is being qualified, this defines the maximum amount of volume that can be used towards qualification. Largest leg volume is capped at max percentage while the two lesser legs must total the balance equal to the total volume to qualify.

**Min Leg** = Based on the Leg % and Rank requirement this is the minimum volume necessary to qualify the leg.

**TC** = Team Commission - Monthly commission payout for HIGHEST ACHIEVED RANK for that month.

**RB** = Rank Up Bonuses - Must be qualified for Team Commission. These bonuses are paid out in full the month following the achievement of the bonus, for Silver and Gold Ranks. All gem ranks will be paid 50% of the Bonus the month after achievement and the other 50% when they achieve it again. Distributors are paid Rank Up bonuses only once per rank, but may qualify for every Rank Up bonus on the way up in the same month.

**LMB** = Leadership Matching Bonus - Must be Team Commission qualified. Starting at Sapphire, Leaders will receive 7% of their personally enrolled 1st level Team Commission and 5% of their second level personally enrolled.

**Autoships** = Autoships will only be accepted to ship between the 1st of the month and the 10th of the month. Those on Autoship will receive Reward Points equal to about 20% of the cost of the product. For example, a \$55 Autoship order will result in 11 Reward Points. In the Back Office there is a Rewards Shopping Cart where you can use the Points to purchase products, Swag and marketing tools. There will be no PV points awarded, so these purchases are in addition to the monthly activation requirement of 100 or 200 points depending on rank. There is no requirement to have an Autoship as long as the Distributor purchases 100 or 200 points based on rank during the month to qualify as an Active Distributor.