**Getting started Training 7/10/25 If you want to succeed: Treat this like a business**

 **Launching your business**

Set up strategy session with enroller or upline within 2 days after completing the basic education that should be completed with in the 3 days of enrolling

Enroll date \_\_\_\_ 2 week max review by \_\_\_\_ strategy session date\_\_\_\_ time\_\_\_

 **Basic education tasks to be completed in first 3 days**

**Please print this 4 pg guide and watch the getting started videos on this team site for better clarification –incomegenerators.biz (AVINI tab)**

**Review on my incomegenerators.biz/avini – 7 min intro /37 min full overview including product / detailed compensation 1 pg chart zoom/ this training outline and video**

**Download the avini app- watch “how to get dist started 31 min Sr. vp mickey Dillon”**

 **Hold stagey session (in person or zoom) review this guide and develop a plan with your senior partner (should be between 30 min and 1 hr)**

 **Enrollment and set up**

**Enroll with your enroller link Enroller link or avinihealth.com/their user name**

**Choose you 1st order –To be a rep, you must start with a minimum $299 kit, higher if possible $299/ $499/$999**

 **(note 1st month cell def load dose 2 bottles) reg 1bottle= 600 drops 10 drops am 10 drops pm= 20x 30days = 600 drops**

**Set up your monthly auto ship-1-10th minimum 100 bv order- $100 = 100 bv**

 **Suggestion---100 bv option cell def/ fiber = $115**

 **Suggestion---200bv option- cell def/ nano silver/ fiber=$190 (add 1 more product)**

**Set up to receive Commission –**

**Understand placement of new reps you enroll-** 3 legs- new enrolled by you will go in a holding tank for 5 days were you can place were u want – after five days they will go into the first open position (top to bottom- left to right ) make a habit to place your new enrolled asap.

**Education /training –while building your business work on getting educated spending at least 15 min a day on the following**

 **talk to your team about all the available overviews and training zooms we hold as well as social media groups to stay tied in**

 **corporate overviews 2nd and 4th tue 8 pm eastern zoom.com # 732 194 3907 password XUkOXk**

**corporate training every Monday 9pm eastern same zoom as above / to phone in 669-444-9171 (put both these weekly corporate events in your calendar now)**

 **brief back office tour with your enroller –during your strategy session**

**Option- after you download the app and login- the videos can be shared and linked back to your web site- you can share videos individually or similar to my incomegenerators site you can create your own marketing funnel with the videos to send out.**

**After the above in addition to the app- access avinihealthtraining.com (google doc so its nothing fancy – a slew of info to sift thru on- remember 15 min a day.**

  **Recruiting process for customer/reps**

**Launch Goal -expose at least 10 people within 30 days - to the full presentation product overview and compensation plan basics ,work with team to hold 2 launch zooms for you asap or tie the people into our weekly live 40 min zoom presentations –you can also use recorded videos if needed ,however hard to monitor compliance .dont stop inviting until you show 10 people the overview hopefully first 3 reps and or customers**

 **MIND SET- - Everyone you speak to can benefit from the products and or the income opportunity. your mind set must be that you are doing that person a favor by exposing them to Avini, let them decide to go forward or not as either a customer or partner**

 **Ongoing recruiting process should never stop**

**Once people really understand residual income they will bust thru a wall to have it**

 **It’s a numbers game 90/90/30/10/3**

**1 keep adding 3 people per day (90) to your list prospect list**

**People you know / people you just met/ people you don’t know thru social media –In Person/ Call / text /social media – You never run out of people . example : facebook post on anything ,see who response, that’s a prospect, or even someone you meet out socially ,put them on your list that you will review daily ,start to engage with them on any subject**

**2. Approaching 3 people a day (90) about the business/products – when the time feels right , bring up the business it could have been at the time of meeting them or at this later date- sometimes you need step one to get comfortable to approach.**

 **Product or business**

**Develop your pitch – product and or business --- example**

 **Would you be interested in reviewing some info about life changing health products or are you health conscious?**

 **Do you keep your options open when it comes to looking at ways to earn money**

 **Also use the referral approach at time ---- jim you are well connected ,maybe you could help, looking for people who…….**

 **1 out of 3 (1 day / 30 month) will agree to engage in some action .**

 **Initial exposure options**

1. **5- 10 min call with you or a 3 way –to see if they are interested in better health or business opp- let them talk about themselves .only purpose if initial conversation is to book the overview**
2. **Set them up to agree to see the overview -live or recorder**

 **At least 10 out of the 30 that showed initial interest will actually take in the 30 -40 min overview info**

1. **Team zoom calls/ should have a set schedule to tie into**
2. **zoom by you or enroller for that person or multiple people –**
3. **Recorded presentation on incomegenerators.biz /or avini app (7min intro then 37 min full overview with product info)**

 **Follow the process until the make a decision –**

 **maybe the 3 way call takes place now**

 **Each month should net at least 3 new customers or reps**

 **90 90/30/10/3 It’s a numbers game**

 **make up a monthly tracking sheet (show example below)**

 **Always book the next step, don’t leave it open ended**

* **90 new prospects per month – add 3 names per day**
* **July**

**Mon**

 **1 Name phone notes**

 **2Name phone notes this list you look at daily until they are transfer to next list**

 **3 Name phone notes**

 **July activity list**

**Day approach 3 (90) activity 1 (30) (name) phone next step presentation 10 mn enrolled (3)**

**1st \_\_\_\_\_ no**

 **\_\_\_\_\_\_ mary jones 561-111-2222- agree to get on tue zoom yes yes**

 **\_\_\_\_\_\_\_ no**

 **Training/Duplication Process – simply duplicate these same steps with your personally enrolled and their team**

 **Separate list.**

1. **Make sure they are instructed to follow this guide and follow the same process**
2. **Attend any team or company trainings live or zoom .**
3. **Keep in weekly contact with your new people/leaders**

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

 **Now lets get to work !!!**

 **Do today what others won’t -so you can do tomorrow what others can’t**