**Atomy getting started guide**

 If you want to succeed: Treat this like a business

\_\_\_Please print this guide and watch the getting started videos on this team site

**Your initial set up**

 **Everyone should register themselves for free just to occasional shop or having a desire to build the business**

 **web site : user name password-**

 **Our team recruiting and training site- incomegenerators.biz**

 **your enroller name /phone\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

 **team leader\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

 **Get your initial education**

 **spend (15 min a day) - while your launching your business**

 **go thru your Atomy company web site**

**our team web site – front part is for presenting to new guest the bottom section is our team training site**

 **Specific training to do’s**

**1. Customers or builders, the most important task is to get educated on the products …. Watch the few short videos on our training site inform you of our great products you may want to buy**

**2. watch the back office training video, how to order. How to get your commissions , reports ect.**

**3 . join our atomy messager group**

**4. tie into our weekly zoom opportunity presentations listed on our training site invite guest**

**5. tie into our 1 time weekly 1 hr team coring call (various topics)**

**6. tie into the company calls and trainings**

 **Your why /goals why did your join the business- goals \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

 **Product goals –**

**1.To earn you must qualify 1 time with accumulated 300k in purchases (first order or over time)**

**2. Even though we have no monthly purchase requirements to earn, everyone should do their part by ordering $100 or more per calendar month.**

**3. enroll free members they contribute in total another $100 month (non builders)**

 **Building your business**  **Enrollment process to take with people**

There is no cookie cutter way to enroll people, every process may be a little different. However there are some basic principles that should be followed

 **immediate action** to launch your business 1st You need people to talk to …use your contact lists (cell/ facebook ect ) approaching people about the business

 **Launching your business…** **Go though as many people as needed as quick as possible to get 10 people to view the overview (live or recorder) and hold a follow up call for questions with your senior partner , if you do this, you should have at least 2 enrolled. This will complete the tasks of your business launch.**

You can text your ask or talk to them, if you text 1st you always follow with a call

**Use this as a guideline you can alter it as desired -**  Hi \_\_\_\_\_ I just came across an interesting business model that that I think you will like. I don’t know if you’re open to ways to earn additional income like so many others are in these tough times . if so, I would love it if you could (whatever your 1st step is) options - 5 min call with your leader to qualify them everybody you try to expose to the overview ----- via company zoom call / presentation by your leader/ use incomegenerators.biz

 The key is to follow up to get them in front of the overview asap and follow up with people and get their questions answered and enrolled, free enrollment - not a big decision

  **Consistent action-** **once you achieved your top 10 viewing the program. your move to the ongoing process of taking consistent action**  you now continue your efforts with a consistent ongoing plan of action—track this process on paper or electronic – the fortune is in the follow up

  **Product approach or business approach**

 It’s a numbers game

**Approach -**  a minimum of 3 new people a day **(21 per week**) out of the **21 people you approach per week**, at least **8 of those people** should be open to other ways of earning income at least **4 people will view the business plan leading to at least 1 new enrollment 21/ 8 /4 /1**

 **Duplication—teaching your team to do what you did**

Simple plug your new people into this training system and follow up with your new people or other people on your team who want it on a daily or weekly basis…….

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