**Getting started Training 6/27/25**

 **If you want to succeed: Treat this like a business**

**Please print this guide and watch the getting started videos on this team site for better clarification –incomegenerators.biz (zinzino tab)**

**Enroll with your enroller link Enroller link or zinzino.com/their ID #**

**Choose you 1st order –option 1. Oil and test = approx $115 (no test in NY)**

**2. $325 kit- products-Earn fast start bonuses -3 centers at the top can do this anytime**

**3. $1150 ultimate kit- products- 10 test- month 13 full refund option(25 products/125 pts) 6 months to upgrade to this kit**

**Set up your monthly auto ship- 1 bottle oil/back office/ test every 4 months= approx $80 extra products should be ordered as a customer (you or family member)**

**When your product and test comes- summit your blood test-simple instructions on zinzinotv.com- then start on oil**

**Set up to receive Commission –**

**Go into your back office set up your binary placement option (holding tank/ bal placement /weak side/ L or R**

**Goal statement- why are you doing the business**

**Education /training –while building your business work on getting educated on zinzino**

 **talk to your team about all the available overviews and training zooms we hold as well as social media groups to stay tied in**

**Initiate a brief back office tour with your enroller --Learn about the products especially the balance oil tons of info just within your zinzino back office –**

 **Review my incomegenerators.biz/zinzino – presentation tools as well as new rep getting started plan**

**TERMS - credits = BV or CV (point value to each product ) each product 4-5 credits.
 Customers /customer points= each product =1 point (you and your customers)**

 **New rep kit points $325 kit 1pt / middle kit 2pts / $1150 kit 3 pts**

 **Retail customer= not on auto ship pays 10% -30% higher (retail profit)
 premiere customer- on monthly auto ship/same as rep Wholesale pricing if on the oil a free test will come every 4 months
 customers are not in the company grid
 customers volume on each order assigned to reps weak side for binary pay Goals to achieve –By following the below business launch process and doing the same with your personally enrolled shoot to achieve the following goals – if you fall short you will still be on the way to building a solid team for long term residual income**

1. **Q TEAM- 4 products/20pts- benefits (4 andfree)(carryover pts)(you in 30 days= 100 Euro 1 time)( once you hit Q you get 50 E on all personals that hit Q in 30 days) 1 Euro = $1.15 as of 4/25**
2. **X Team- 4 months- 10 products /50 credits
earn 75 euro on all personals (1 time)
you earn 150 if you hit it in 4 months (1 time)
other benefit whenever you hit X team – points going into your binary pay will double on starter kits purchased on you entire team**
3. **A- Team- 25 products /125 credits - Earn 100 euro every month
Big Benefit – binary points double for first 4 months need ATEAM to continue all points doubling**
4. **60 day- New Team Member Acquisition bonuses (1time)
Based on starter kit purchases
$325 kit = 1 pt middle kit 2 pts $1150 kit = 3 points
60 days from joining you must achieve 6 pts from your personal enrollments (at least 1 points placed on each binary leg)
Earn 400 Euro/ remember you must have purchased at least a $325 kit yourself**
5. **1200 euro bonus -120 days from joining you must achieve 18 total pts from your personal enrollments and who your personal enrollees enrolled (at least 2 points placed on each binary leg) Earn 1200 Euro
remember you must have purchased at least a $325 kit yourself**

 **Launching your business to achieve the above**

**Goal -expose at least 10 people to the full presentation which includes the balance oil and compensation plan basics within first 30 days ,work with team to hold 2 launch zooms for you asap or tie the people into our weekly live 40 min zoom presentations – 30 days duplicate this with your new people asap**

 **Recruiting process for customer/reps**

 **MIND SET- - Everyone you speak to can benefit from the products and or the income opportunity. your mind set must be that you are doing that person a favor by exposing them to zinzino let them decide to go forward or not as either a customer or partner**

 **Once people really understand residual income they will bust thru a wall to have it**

 **It’s a numbers game 90/30/10/3**

 **1.APPROACH 3 day= 90 month**

**People you know / people you just met/ people you don’t know thru social media –In Person/ Call / text /social media – You never run out of people**

**Because of the bal oil /testing concept –I would lead with the product often instead of the business. When people see the process to get someone on the oil, the mass appeal with open their eyes to the business opportunity**

 **People you know ---- Call or text ---speak to them briefly about living longer and their health I want to send you a 7 min video to look at can you view it by tonight and call me back right after for 5 min follow up ?? let me know and ill send it right away thanks**

**if you reached out in a text or VM and don’t hear back in 1 day , call them ,**

**people you meet without having their #- same brief conversation, are you interested in health and wellness, Or do u keep your options open when in comes to looking at ways to make $$ (sometimes with cold people ,a business pitch may work well also )**

 **1 out of 3 (1 day / 30 month) will agree to engage in some action that is your actual goal engaging with 1 new person – opening your mouth to 3 should insure that, maybe not always needed.**

 **Initial exposure options**

1. **The 7 min video as a first action**
2. **After they watch the 7 min video ,you can send them your balance oil web page (more info plus your enrollment link)**
3. **10 min call with you or a 3 way – presentation zoom discussed**

 **Next step –at least 10 out of the 30 that showed initial interest will take in the 30 -40 min zinzino overview (unless just cust)**

1. **Team zoom calls – should have a set schedule to tie into**
2. **Recorded presentation on incomegenerators.biz**

 **Follow the process until the make a decision –**

 **maybe the 3 way call takes place now**

 **Each month should net at least 3 new customers or reps**

 **90/30/10/3 It’s a numbers game**

 **Training/Duplication Process – simply duplicate these same steps with your personally enrolled and their team .**

1. **Make sure they are instructed to follow this guide and follow the same process**
2. **Attend any team or company trainings live or zoom .**
3. **Keep in weekly contact with your leaders**

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 **Mis tips**

 **In your back office you can put the order together for a new cust and just send it to them**

 **Recap checklist**

**1.Enroll – bal oil min –starter kit highly recommended**

**2. monthly auto ship- just bal oil**

**3 set up yourself or family member as a cust for additional products desired**

1. **. send in bal test/ start on oil**

**5 set up – binary placement- how to receive commissions**

 **4.Goal statement – your WHY**

 **5. go thru the initial education process- back office/team site/**

 **6. set up your marketing string –text/videos /your web page**

 **7. Strive to hit the following fast start goals outlined above**

 **Q TEAM- 4 products/20pts-**

 **X Team- 4 months- 10 products /50 credits
 A Team- 25 products /125 credits**

 **60 day New Team Member Acquisition bonuses s**

1. **o bonus -120 days**

 **8. Ten full exposures in first 30 days**

**9. continue the 90/30/10/3 system with ongoing consistency**

 **10. work with your enrolled reps to duplicate**