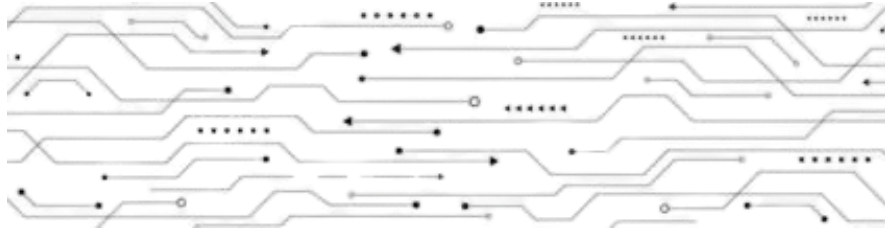




# CAPABILITIES STATEMENT



## COMPANY SNAPSHOT

**Legal Business Name:** Colossus LLC

**Point of Contact:** Cory Jamison / Fred Armstrong

**UEI:** FGQXY3NZL6E7

**CAGE Code:** 9UZ55

**Socio Economic Status:** Minority Owned, Service Disabled Veteran Owned

**Email:** [contracts@colossusllc.net](mailto:contracts@colossusllc.net) / <https://colossus.fedgovadv.info/>

## ABOUT US

At Colossus LLC, we specialize in driving real, quantifiable business outcomes through our deep technical knowledge and industry experience. With expertise in administrative management, general management consulting, and information technology, we partner with clients to optimize operations, enhance efficiency, and achieve strategic goals. Our commitment to excellence is reflected in the quality of our team, comprised of top professionals dedicated to delivering exceptional project outcomes. Whether through strategic planning, process improvement, or IT consulting, Colossus LLC ensures that every solution is tailored to drive sustainable growth and organizational success.

## WHY CHOOSE US?

**Industry Expertise:** With a proven track record across various industries, including healthcare, finance, government, and manufacturing, Colossus brings deep industry knowledge and insights to every project. This enables us to understand industry-specific challenges and deliver tailored solutions that address unique business needs.

**Innovation and Thought Leadership:** Colossus is committed to continuous innovation and thought leadership in the consulting industry. We invest in research and development to stay ahead of technological advancements, emerging trends, and evolving best practices, ensuring that our clients benefit from cutting-edge solutions and strategies.

**Collaborative Approach:** Collaboration is at the heart of our client engagements. Colossus works closely with stakeholders at all levels of the organization, fostering a collaborative partnership based on trust, transparency, and mutual respect. By aligning our efforts with client goals and objectives, we ensure that our solutions are not only effective but also sustainable in the long term.

## CORE COMPETENCIES

**Administrative and General Management Consulting:** Offering strategic planning and advisory services to help organizations develop long-term roadmaps, align with their mission, and achieve their goals.

**Operational Efficiency and Process Improvement:** Analyzing organizational processes to identify inefficiencies and implementing streamlined workflows that enhance productivity and reduce costs.

**Organizational Change Management:** Assisting clients in navigating organizational changes such as mergers, restructuring, or digital transformation to ensure smooth transitions and minimal disruptions.

**Information Technology Consulting:** Providing IT infrastructure assessments, cybersecurity audits, software implementation, and digital transformation services that align technology investments with business objectives.

**Risk Mitigation and Compliance:** Helping organizations manage operational risks and ensure compliance with industry standards through best practices and innovative solutions.

## NAICS/SIC CODES

**541611/8742:** Administrative Management and General Management Consulting Services.

**334118/3575/3577:** Computer Terminal and Other Computer Peripheral Equipment Manufacturing.

**541519/7379:** Other Computer Related Services.

**541618/8748:** Other Management Consulting Services.

**541990/7389:** All Other Professional, Scientific, and Technical Services.

**541690/8748:** Technical Consulting Services.



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## PAST PERFORMANCE

Colossus has partnered with organizations across government and commercial sectors to achieve positive, measurable results. We focus on driving operational efficiency, profitability, and sustainable growth through impactful solutions.

### Accenture

- **Strategically Managed High-Value Contracts:**  
Directed and oversaw long-term, complex contracts ranging from \$50M to \$100M, collaborating with multiple Fortune 500 corporations and state agencies across the SLED, mortgage, health, financial, and hospitality sectors.
- **Led Cross-Functional Teams:**  
Coached and guided a team of four onshore and offshore staff in the development, negotiation, execution, and closure of client agreements, ensuring alignment with organizational objectives and client needs.
- **Fostered Strategic Partnerships:**  
Cultivated strong relationships with key stakeholders in diverse sectors, facilitating effective collaboration and enhancing the value delivered to clients.
- **Achieved Operational Excellence:**  
Continuously monitored contract performance and outcomes, making data-driven adjustments to improve effectiveness and support long-term client success.

### Imolutions

- **Led Government Contract Negotiations:**  
Led governmental contract negotiations using operational restructuring and effective communication drove revenue growth from \$25M to \$27M and resulted in achieving the highest client ratings from government agencies, elevating approximately five projects from satisfactory to exceptional.
- **Stabilized At-Risk Projects and Expanded Revenue:**  
Brought in on multiple projects that the organization was close to losing, identified and resolved the problems, stabilized all the projects, as well as secured requests for additional services on the contracts, generating an additional \$5M in revenue.
- **Federal Contractual Expertise:**  
Drafted and negotiated JVs, MSA, BPA, IDIQ, Teaming Agreements and NDAs with Federal agencies, partners and subcontractors.
- **Advised on Compliance:**  
Advised in the areas of compliance contract strategy, corporate strategy and risk mitigation

### FBI (LEGAT SECURITY AND INTELLIGENCE)

- **Consulted on Global Recovery Operations:**  
Led initiatives for isolated individuals, enhancing mission effectiveness and efficiency through strengthened collaboration with FBI Legat offices, resulting in reduced response times and resource allocation.
- **Formulated Tailored Recovery Strategies:**  
Developed and executed customized plans that ensured rapid and secure outcomes, leading to improved recovery rates and cost savings in operational expenditures.
- **Proactively Addressed Logistical and Diplomatic Challenges:**  
Fostered strategic partnerships that streamlined operations, leading to enhanced mission success and measurable cost reductions.
- **Upholding FBI Standards:**  
Maintained strict adherence to FBI protocols while consistently achieving strategic mission objectives, ensuring effective use of resources and minimizing unnecessary expenditures.

### SSA

- **Designed Strategic SQL Solutions:**  
Developed custom SQL code to effectively identify national security threats through advanced data analysis, significantly enhancing the efficiency of threat detection processes.
- **Streamlined Data Analysis Operations:**  
Optimized SQL queries to analyze large volumes of structured and unstructured data, improving both data accessibility and analytical insights while reducing processing time.
- **Strengthened Interagency Collaboration:**  
Partnered with intelligence analysts and law enforcement to translate threat indicators into actionable SQL code, fostering greater efficiency



COLOSSUS