

Florida Department of Agriculture and Consumer Services
Division of Consumer Services



**NICOLE "NIKKI"
FRIED
COMMISSIONER**

**CHARITABLE ORGANIZATIONS/SPONSORS REGISTRATION
APPLICATION**

**Solicitation of Contributions Act
Chapter 496, Florida Statutes
Rule 5J-7.004, Florida Administrative Code**

1-800-HELP-FLA (435-7352)
850-410-3800 *Calling Outside Florida*
www.800helpfla.com • 850-410-3804 *Fax*

*Make check or money
order payable and remit
application to:*

FDACS
P.O. Box 6700
Tallahassee, FL 32314-6700

All documents and attachments submitted with this application are subject to public review pursuant to Chapter 119, F.S.

Application Information

License Number: CH35805

Business Information

Legal Name: JUST OUR SOLDIERS' HELPERS INC.
FEIN: 45-2156711
Business Phone: 407-314-1607
Business Address: 2713 TEAK PL
LAKE MARY Florida 32746-1816
Mailing Address: PO BOX 954031
LAKE MARY Florida 32795-4031
Email Address: khewitt@justoursoldiershelpers.org
Website Address: www.justoursoldiershelpers.org
Fictitious Names** JOSH
J.O.S.H.

**All fictitious names must be registered with the Division of Corporations. If business is a corporation then 'Name' is the legal name of the business as listed with the Division of Corporations. You must list all names under which you intend to do business.

Organization Information

Form of Organization: Corporation
FEIN: 45-2156711
Established In: Florida **Legally Established:** 4/27/2011

Business Details

Month/Day fiscal year ends: 12/31

**Organization's Internal
Revenue Service Status:** 501(c)(3)

Purpose of the Organization:

The mission of Just Our Soldiers' Helpers Inc., also known as J.O.S.H., is to increase the morale of deployed US service members from all branches of the military. We support our troops by preparing and shipping care packages consisting of snacks/food or high quality hygiene products.

Purpose for which the contributions are used:

Contributions will be used to operate our programs and pay administrative costs.

Major Program activities:

Just Our Soldiers' Helpers uses donated funds and proceeds from fundraisers to purchase care package items and pay the shipping on the care packages we prepare.

License History

Is this organization authorized by any other state to solicit contributions: No

Has this organization been engaged in Unlawful practices?: No

Has the organization had its registration denied?: No

Has the organization voluntarily entered into an assurance of voluntary compliance(AVC) or agreement similiar to Florida Statutes?: No

Conflict of Interest

Have all directors, officers and trustees read and complied with the conflict of interest statement for the organization?: Yes

Owner/Management Information

Officer 1

Name: KATHY HEWITT
In Charge of Distribution
Title: In Charge of Solicitation
President
Phone: 407-314-1607
Address: 2713 TEAK PL
LAKE MARY Florida 32746-1816

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] *No*
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] *No*

Officer 2

Name: DENNIS HEWITT
Title: Director
Treasurer
Phone: 407-314-1607
Address: 2713 TEAK PL
LAKE MARY Florida 32746-1816

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] *No*
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] *No*

Officer 3 - Removed

Name: JENNIFER HOLIDAY
Title:
Phone: 407-314-1607
Address: 367 PUTNAM LANE
LAKE MARY Florida 32746

Officer 4

Name: MARLA ARIOTTI
Title: Director
Phone: 407-314-1607
Address: 1523 STARGAZER TERRACE
SANFORD Florida 32771

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] *No*
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] *No*

Officer 5

Name: SCOTT ARIOTTI
Title: Director

Phone: 321-332-8788
Address: 1523 STARGAZER TERRACE
SANFORD Florida 32771

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] *No*
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] *No*

Officer 6 - Removed

Name: PAMELA BARNETT
Title:
Phone: 407-435-7627
Address: 5612 SIRACUSA LANE
SANFORD Florida 32771

Officer 7

Name: LUWAYNE RANSOM
Title: Director
Phone: 407-221-3053
Address: 2456 MELLONVILLE AVE
SANFORD Florida 32771

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] *No*
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] *No*

Officer 8

Name: ANNE M HEDBERG
Title: Director
Phone: 507-990-4352
Address: 2425 MARSHALL AVE
SANFORD Florida 32771

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] *No*
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] *No*

Officer 9

Name: EDWARD HIGGINS
Title: Director
Phone: 407-649-6087
Address: 14550 GAINESBOROUGH DRIVE
ORLANDO Florida 32826

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] *No*
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] *No*

Employee Information

Other Employees: Not Applicable

Branch offices, Chapters or Affiliates

Other Locations: Not Applicable

Professional Solicitors

Other Locations: Not Applicable

Fundraising Consultants

Other Locations: Not Applicable

Commercial Co-venturers

Other Locations: Not Applicable

Financial Statement

Fiscal year ending: 12/31/2019

Financial statement source: Department's financial report form

Department's financial report form

Revenues

1. **Federated campaigns:**
(must provide a list of sources and amounts)
2. **Government grants:**
(must provide a list of sources and amounts)
3. **Program service revenue:**
4. **Membership dues:**
5. **Income from interest, dividends, etc.**
6. **Income from investments & tax-exempt bond proceeds:**
7. **Sale of assets other than inventory:**
 - a. Gross sales
 - b. Less sales expenses
 - c. Net gain or (loss) from sale of assets
8. **In-kind contributions (non-cash contributions):**
9. **Royalties:**
10. **Related organizations:**
(Must provide a list of sources and amounts)
11. **Net rental income:**
12. **Sales of inventory:**
 - a. Gross sales
 - b. Less: costs of goods sold
 - c. Net income or (loss) from inventory sales
13. **Income from fundraising events:**
 - a. Gross 74023.28
 - b. Less: direct expenses 8329.24
 - c. Net income or (loss) from fundraising events 65694.04
14. **Income from gaming activities:**
 - a. Gross
 - b. Less: direct expenses
 - c. Net income or (loss) from gaming activities
15. **All other contributions, gifts, grants & similar amounts:** 115730.14
16. **TOTAL REVENUE (Add lines 1,2,3,4,5,6,7c,8,9,10,11,12c,13c,14c & 15)** 181424.18

Expenses

17. Program services expenses, including payments to affiliates	129553.23
18. Management & general	3264.3
19. Fundraising	3349.18
20. TOTAL EXPENSES (add lines 17, 18, and 19)	136166.71

Net Assets

21. Excess (or deficit) for the year (line 16 less line 20)	45257.47
22. Net assets or fund balance at beginning of year	29742.93
23. Net assets or fund balance at end of year (add lines 21 & 22)	75000.40

Balance Sheet

	(A) Beginning of Year	(B) End of Year
Cash, saving and investments	34430.22	75427.18
Land and building	0	0
Other assets (describe on separate sheet)	0	0
Total assets	34430.22	75427.18
Total liabilities (describe on separate sheet)	4687.29	426.78
Total assets or fund balance	29742.93	75000.40
	(From Line 21)	(From Line 22)

Functional Expense Statement

	(A) Program Services	(B) Management and General	(C) Fundraising
Grants and Allocations (cash_ ___ Non cash _____)	129553.23		3349.18
Attach schedule			
Assistance to individuals			
Benefits to or for members			
Compensation to officers, etc.			
Other salaries, wages, etc.			
Fees for service non employee			
Other benefits, pensions, etc			
Payroll taxes			
Professional fundraising fees			
Investment management fees			
Accounting fees			

Management			
Legal fees		336.25	
Lobbying			
Office Supplies			
Telephone			
Postage and shipping		79.99	
Equipment rental			
Occupancy			
Printing		431.31	
Travel			
Conferences and meetings			
Interest			
Insurance			
Advertising & promotions			
Information technology		1331.5	
Royalties			
Payments to affiliates			
Depreciation, depletion & amortization			
Other (List Item)	Appreciation	766.25	
	Gifts for Sponsors		
Other (List Item)	Bank Fees	60.00	
Other (List Item)			
Other (List Item)			
Total Expenses	129553.23	3264.3	3349.18

Supporting Documents(List of Sources and Amounts)

Not Applicable

Application Questionnaire

Did the charitable organization or sponsor receive \$25,000 or more in total revenue during the immediately preceding fiscal year?: Yes

Are the fundraising activities of the charitable organization or sponsor carried on by any compensated volunteers, members, or officers ?: No

Are any part of the assets or income of the organization or sponsor inured to the benefit of or paid to any officer or member?: No

Does the charitable organization or sponsor utilize a professional fundraising consultant, professional solicitor, or commercial co-venture?: No

Registration application Type

Registration Application Type: Charitable
Registration Fee: 125

Preparer Information

First Name: Kathy
Last Name: Hewitt
Phone Number: 407-314-1607

Signature Information

* I declare under penalty of perjury that all of the information provided in this application and in any exhibits attached hereto, is true and correct.

and further state as follows:

- * I have read the registration application and know the contents thereof; and
- * The registration application is made for the purpose of complying with the provisions of Chapter 496, Florida Statutes, Solicitation of Contributions Act

Signature Name: Kathy Hewitt
Signature Date: 1/10/2020