

Florida Department of Agriculture and Consumer Services
Division of Consumer Services



**NICOLE "NIKKI"
FRIED
COMMISSIONER**

**CHARITABLE ORGANIZATIONS/SPONSORS REGISTRATION
APPLICATION**

**Solicitation of Contributions Act
Chapter 496, Florida Statutes
Rule 5J-7.004, Florida Administrative Code**

1-800-HELP-FLA (435-7352)
850-410-3800 *Calling Outside Florida*
www.800helpfla.com • 850-410-3804 *Fax*

*Make check or money
order payable and remit
application to:*

FDACS
P.O. Box 6700
Tallahassee, FL 32314-6700

All documents and attachments submitted with this application are subject to public review pursuant to Chapter 119, F.S.

Application Information

License Number: CH35805

Business Information

Legal Name: JUST OUR SOLDIERS' HELPERS INC.
FEIN: 45-2156711
Business Phone: 407-314-1607
Business Address: 2713 TEAK PL
LAKE MARY Florida 32746-1816
Mailing Address: PO BOX 954031
LAKE MARY Florida 32795-4031
Email Address: khewitt@justoursoldiershelpers.org
Website Address: www.justoursoldiershelpers.org
Fictitious Names** J.O.S.H.

**All fictitious names must be registered with the Division of Corporations. If business is a corporation then 'Name' is the legal name of the business as listed with the Division of Corporations. You must list all names under which you intend to do business.

Organization Information

Form of Organization: Corporation
FEIN: 45-2156711
Established In: Florida **Legally Established:** 4/27/2011

Business Details

**Month/Day fiscal year
ends:** 12/31

**Organization's Internal
Revenue Service Status:** 501(c)(3)

Purpose of the Organization:

The mission of Just Our Soldiers' Helpers Inc., also known as J.O.S.H., is to increase the morale of deployed US service members from all branches of the military. We support our troops by preparing and shipping care packages consisting of snacks/food or high quality hygiene products.

Purpose for which the contributions are used:

Contributions will be used to operate our programs and pay administrative costs.

Major Program activities: The primary activities of Just Our Soldiers' Helpers are purchasing care package items, preparing care packages, and shipping the packages to US Service Members who are deployed to combat zones or locations that place them in harm's way.

License History

Is this organization authorized by any other state to solicit contributions: No

Has this organization been engaged in Unlawful practices?: No

Has the organization had its registration denied?: No

Has the organization voluntarily entered into an assurance of voluntary compliance(AVC) or agreement similiar to Florida Statutes?: No

Conflict of Interest

Have all directors, officers and trustees read and complied with the conflict of interest statement for the organization?: Yes

Owner/Management Information

Officer 1

Name: KATHY HEWITT
In Charge of Distribution
Title: In Charge of Solicitation
President
Phone: 407-314-1607
Address: 2713 TEAK PL
LAKE MARY Florida 32746-1816

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] *No*
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] *No*

Officer 2

Name: DENNIS HEWITT
Title: Director
Phone: 407-314-1607
Address: 2713 TEAK PL
LAKE MARY Florida 32746-1816

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] *No*
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] *No*

Officer 3

Name: JENNIFER HOLIDAY
Title: Secretary
Phone: 407-314-1607
Address: 367 PUTNAM LANE
LAKE MARY Florida 32746

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] *No*
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] *No*

Officer 4 - Removed

Name: JOSHUA KINSEL
Title:
Phone: 407-314-1607
Address: 2515 GRASSLAND DRIVE
LOUISVILLE Kentucky 40299

Officer 5 - Removed

Name: JAMES SPANN
Title:

Phone: 407-302-1751
Address: 338 LAKE DAWSON PLACE
LAKE MARY Florida 32746

Officer 6 - Removed

Name: SONIA PISANO
Title:
Phone: 407-314-1607
Address: 107 W. PRINCETON STREET
ORLANDO Florida 32804

Officer 7 - Removed

Name: LAURA BRANDT
Title:
Phone: 407-323-8982
Address: 803 DELFINO PLACE
LAKE MARY Florida 32746

Officer 8

Name: MARLA ARIOTTI
Title: Director
Phone: 407-314-1607
Address: 1523 STARGAZER TERRACE
SANFORD Florida 32771

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] *No*
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] *No*

Officer 9

Name: SCOTT ARIOTTI
Title: Director
Phone: 321-332-8788
Address: 1523 STARGAZER TERRACE
SANFORD Florida 32771

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*

3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] **No**
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] **No**

Officer 10

Name: PAMELA BARNETT
Title: Director
Phone: 407-435-7627
Address: 5612 SIRACUSA LANE
SANFORD Florida 32771

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] **No**
2. Is this person compensated? **No**
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] **No**
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] **No**

Officer 11

Name: LUWAYNE RANSOM
Title: Director
Phone: 407-221-3053
Address: 2456 MELLONVILLE AVE
SANFORD Florida 32771

Criminal History Questions

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] **No**
2. Is this person compensated? **No**
3. Has this person been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony, or crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime arising from the conduct of a solicitation for a charitable organization or sponsor within the last 10 years? [s. 496.405(2)(d)5, F.S.] **No**
4. Has this person been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)6, F.S.] **No**

Employee Information

Other Employees: Not Applicable

Branch offices, Chapters or Affiliates

Other Locations: Not Applicable

Professional Solicitors

Other Locations: Not Applicable

Fundraising Consultants

Other Locations: Not Applicable

Commercial Co-venturers

Other Locations: Not Applicable

Financial Statement

Fiscal year ending: 12/31/2018

Financial statement source: Department's financial report form

Department's financial report form

Revenues

1. **Federated campaigns:**
(must provide a list of sources and amounts)
2. **Government grants:**
(must provide a list of sources and amounts)
3. **Program service revenue:**
4. **Membership dues:**
5. **Income from interest, dividends, etc.**
6. **Income from investments & tax-exempt bond proceeds:**
7. **Sale of assets other than inventory:**
 - a. Gross sales
 - b. Less sales expenses
 - c. Net gain or (loss) from sale of assets
8. **In-kind contributions (non-cash contributions):**
9. **Royalties:**
10. **Related organizations:**
(Must provide a list of sources and amounts)
11. **Net rental income:**
12. **Sales of inventory:**
 - a. Gross sales
 - b. Less: costs of goods sold
 - c. Net income or (loss) from inventory sales

13. Income from fundraising events:

a. Gross	3089.89
b. Less: direct expenses	
c. Net income or (loss) from fundraising events	3089.89

14. Income from gaming activities:

a. Gross	
b. Less: direct expenses	
c. Net income or (loss) from gaming activities	

15. All other contributions, gifts, grants & similar amounts: 98659.90

16. TOTAL REVENUE (Add lines 1,2,3,4,5,6,7c,8,9,10,11,12c,13c,14c & 15) 101749.79

Expenses

17. Program services expenses, including payments to affiliates	83290.82
18. Management & general	4406.33
19. Fundraising	
20. TOTAL EXPENSES (add lines 17, 18, and 19)	87697.15

Net Assets

21. Excess (or deficit) for the year (line 16 less line 20)	14052.64
22. Net assets or fund balance at beginning of year	15690.29
23. Net assets or fund balance at end of year (add lines 21 & 22)	29742.93

Balance Sheet

	(A) Beginning of Year	(B) End of Year
Cash, saving and investments	18863.94	34430.22
Land and building	0	
Other assets (describe on separate sheet)	0	
Total assets	18863.94	34430.22
Total liabilities (describe on separate sheet)	3173.65	4687.29
Total assets or fund balance	15690.29	29742.93
	(From Line 21)	(From Line 22)

Functional Expense Statement

	(A) Program Services	(B) Management and General	(C) Fundraising
Grants and Allocations	83290.82		
(cash_ ___ Non cash _____)			
Attach schedule			
Assistance to individuals			
Benefits to or for members			

Compensation to officers, etc.		
Other salaries, wages, etc.		
Fees for service non employee		
Other benefits, pensions, etc		
Payroll taxes		
Professional fundraising fees		
Investment management fees		
Accounting fees		324.00
Management		
Legal fees	Business Registration	136.25
Lobbying		
Office Supplies		42.40
Telephone		
Postage and shipping		60.00
Equipment rental		
Occupancy		
Printing		940.61
Travel		
Conferences and meetings		
Interest		
Insurance		
Advertising & promotions		821.05
Information technology		1029.09
Royalties		
Payments to affiliates		
Depreciation, depletion & amortization		
Other (List Item)	Appreciation plaques for sponsors	458.62
Other (List Item)	Bank Fees	329.56

Other (List Item)	T-Shirts for Volunteers	264.75
Other (List Item)		
Total Expenses	83290.82	4406.33

Supporting Documents(List of Sources and Amounts)

Not Applicable

Application Questionnaire

Did the charitable organization or sponsor receive \$25,000 or more in total revenue during the immediately preceding fiscal year?: Yes

Are the fundraising activities of the charitable organization or sponsor carried on by any compensated volunteers, members, or officers ?: No

Are any part of the assets or income of the organization or sponsor inured to the benefit of or paid to any officer or member?: No

Does the charitable organization or sponsor utilize a professional fundraising consultant, professional solicitor, or commercial co-venture?: No

Registration application Type

Registration Application Type: Charitable
Registration Fee: 125

Preparer Information

First Name: Kathy
Last Name: Hewitt
Phone Number: 407-323-8982

Signature Information

* I declare under penalty of perjury that all of the information provided in this application and in any exhibits attached hereto, is true and correct.

and further state as follows:

- * I have read the registration application and know the contents thereof; and
- * The registration application is made for the purpose of complying with the provisions of Chapter 496, Florida Statutes, Solicitation of Contributions Act

Signature Name: kdhewitt0728
Signature Date: 1/19/2019