Beau Cisco, M.S. BEHAVIORAL ANALYSIS TRAINING GROUP

Advanced Deception Detection: A 3-Day Intensive Training

Elevate your ability to detect deception with this comprehensive 3-day (24-hour) course, designed for law enforcement officers, investigators, intelligence analysts, psychologists, and deception detection professionals. This advanced training provides a deep dive into body language analysis, psychological and cognitive deception indicators, and strategic communication techniques to uncover the truth in investigative settings.

- Day 1 explores the psychological foundations of deception, breaking down nonverbal
 indicators such as body language, micro expressions, and stress reactions using the
 C.O.P. Method.
- Day 2 focuses on emotional cues, stress responses, and advanced communication techniques, teaching participants how to build rapport, establish baselines, and apply elicitation methods to detect deception effectively.
- Day 3 delves into cognitive-based deception detection, analyzing speech patterns, memory inconsistencies, and cognitive load strategies. Participants will engage in real-world case studies, deception analysis exercises, and structured deception interviews to solidify their skills.

This hands-on, research-backed course equips professionals with the advanced tools necessary to identify deception with confidence and accuracy in various investigative and professional contexts. Join us and master the art of deception detection!

Advanced Deception (3-Day Course)

Course Length: 3 Days (24 Hours)

Target Audience: Law enforcement officers, investigators, intelligence analysts, psychologists,

and professionals involved in deception detection.

Course Objective: To equip participants with advanced skills in detecting deception through body language, communication techniques, and cognitive-based deception detection strategies.

Day 1: Foundations of Deception & Body Language

Morning Session (4 Hours) – Understanding Deception & The C.O.P. Method

• Course Introduction & Overview

- Instructor background and experience
- o Course objectives and learning goals
- The importance of deception detection in investigations

• The Psychology of Deception

- o Why people lie: Psychological and neurological foundations
- o Types of deception: Omission, commission, and exaggeration
- Motivations for deception in different contexts

• The C.O.P. Method for Body Language

- o Cluster: Evaluating multiple cues rather than single indicators
- o Origin: Understanding the context of deception cues
- o Pattern: Identifying patterns in deceptive behavior

Afternoon Session (4 Hours) – Nonverbal Indicators of Deception

• Mindsets and Interactions in Deception

- o The difference between truthful and deceptive mindsets
- o The role of cognitive dissonance in deceptive behavior
- o Behavioral shifts in deceptive vs. truthful interactions

• Gestures and Facial Expressions

- o Micro expressions and their correlation with deception
- o Hand gestures, foot movements, and involuntary muscle reactions
- o Body language inconsistencies and deception indicators

• Practical Exercise: Observing Body Language in Real Time

- o Video analysis of deceptive vs. truthful behavior
- o Group discussion on observed deception cues

Day 2: Stress, Emotional Cues, & Communication Strategies

Morning Session (4 Hours) – Stress, Anxiety & Emotional Indicators

- Stress and Anxiety in Deception
 - o How stress affects body language and speech patterns
 - o Anxiety cues that signal potential deception
 - o Differentiating between natural nervousness and deceptive anxiety
- Fight, Flight, Freeze, and Fawn Responses
 - o How the autonomic nervous system reacts to deception
 - o Recognizing involuntary stress responses in deceptive subjects
 - o Case studies on stress-induced deception behaviors
- Emotional Indicators of Deception
 - o The relationship between emotions and deception
 - o Identifying incongruence between speech and emotional displays
 - o Recognizing fake vs. genuine emotions

Afternoon Session (4 Hours) – Communication Techniques for Detecting Deception

- Establishing Baselines for Effective Communication
 - o How to determine a subject's normal behavior
 - Identifying shifts in baseline behavior
 - o Live exercise: Establishing baselines through conversation
- Communicating for Deception Detection
 - o The importance of rapport-building in deception detection
 - o Creating an environment that encourages truthfulness
 - o Framing questions strategically to elicit information
- Elicitation Techniques for Deception Detection
 - o Using indirect questioning to expose deception
 - o The power of silence and pauses in obtaining truthful responses
 - o Conversational techniques that increase cognitive load for deceptive subjects

Day 3: Advanced Cognitive Techniques & Practical Application

Morning Session (4 Hours) – Cognitive-Based Deception Detection

- Analyzing Speech and Linguistic Cues
 - Verbal indicators of deception (word choice, hesitation, contradictions)
 - o The significance of pronouns, distancing language, and vague responses
 - o Content vs. structure analysis in deceptive speech

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• Cognitive Load and Its Role in Deception

- How lying increases cognitive effort
- Strategies to impose cognitive strain on deceptive individuals
- o Recognizing inconsistencies in storytelling

Brain Function, Memory Recall & Deception

- o How truthful vs. deceptive individuals recall information differently
- o Memory consistency vs. deception inconsistencies
- Timeline disruption techniques to expose lies

Afternoon Session (4 Hours) – Practical Application & Final Assessment

Advanced Practical Application

- Real-world deception analysis exercises
- o Video case studies: Analyzing deceptive vs. truthful behavior
- Small group deception detection exercises

• Final Scenario-Based Deception Interviews

- o Participants engage in structured deception detection interviews
- o Peer and instructor feedback on deception detection performance

• Course Wrap-Up & Final Assessment

- o Review of key takeaways
- o Participant evaluation of deception detection skills
- o Q&A and closing discussion

Course Summary:

- **Day 1 Focus:** The psychological foundations of deception and nonverbal indicators such as body language, gestures, stress reactions, and micro expressions.
- **Day 2 Focus:** Stress and emotional cues in deception, effective communication strategies, and elicitation techniques for detecting lies.
- **Day 3 Focus:** Advanced cognitive-based deception detection techniques, brain function in deception, and hands-on practical deception analysis.