

Number of Employees at Stratton Oakmont

1100

Assumption of this number

- Jordan Belfort claims to have had thousands of brokers
- On average maintained 1000 brokers, to account for turnovers and hiring frenzies
- On average they maintained 100 miscellaneous workers, such as secretaries and assistants
- Consultants, outsourced work are not accounted for

Broker salary

High	1 million USD
Middle	500 thousand USD
Low	150 thousand USD

MISC salary*

100 thousand USD

Commision split

High	50%
Middle	20%
Low	10%

* For brokers, given that each broker has different earnings and splits, I just used possible reasonable averages derived from Jordan Belfort's claims

Total Employee compensation in millions of USD (Comp)

Formula $\#brokers(avg\ salary) + \#Misc(avg\ salary)$

High	\$	1,010.00
Middle	\$	510.00
Low	\$	160.00

yearly Revenues of Stratton Oakmont in Millions of USD

splits/comp	\$	1,010.00	\$	510.00	\$	160.00
50%	\$	2,020.00	\$	1,020.00	\$	320.00
20%	\$	5,050.00	\$	2,550.00	\$	800.00
10%	\$	10,100.00	\$	5,100.00	\$	1,600.00

Formula $comp * (1/split\%)$

- As we see our worst case scenario for Jordan Belfort is 320 million USD in revenues
- After paying his employees, he remains with 160 million USD
- Although he still has other expenses. As we can see, He made boatloads of money, even with conservative numbers.*

* I did not account for other endeavors such as money laundering and market manipulation.

