

WALTER-JAMES REALTY FIRM

Guiding You Home. Every Step of the Way.

HOME SELLER PLANNING WORKSHEET

Use this worksheet to help you clarify your goals, priorities, and questions as you plan to sell your home.

Name: _____ Date: _____ Email: _____

Phone: _____ Best Time to Contact: _____



1. YOUR SELLING GOALS

Check all that apply.

- Move up to a larger home
- Move down to a smaller home
- Relocate for work
- Downsize / Simplify
- Change of lifestyle
- Need to sell quickly
- Maximize profit
- Other: _____

Notes:



2. YOUR HOME

Check all that apply and provide details.

- Single-Family Home
- Condominium
- Townhome
- Multi-Family (2-4 units)
- Other: _____

Year Built: _____

Square Footage (Approx.): _____

of Bedrooms: _____

of Bathrooms: _____

Garage: _____

UPDATES & IMPROVEMENTS

- Kitchen
- Bathrooms
- Flooring
- Roof
- HVAC
- Windows
- Siding / Exterior
- Other: _____

Other features buyers should know about:



3. PRICING & TIMING

What do you estimate your home is worth?

\$ _____

Ideal time frame to sell: _____

Flexible on timing? Yes No

Would you consider renting back after closing? Yes No

Notes:



4. PREPARING YOUR HOME

Check all that apply.

- Declutter / Depersonalize
- Deep Clean
- Organize Closets
- Make Minor Repairs
- Update Fixtures
- Paint Interior
- Curb Appeal / Landscaping
- Stage the Home
- Professional Photos
- Pre-Inspection
- Other: _____

Additional notes or ideas:



5. QUESTIONS ABOUT SELLING YOUR HOME

Use this space to write down any questions you have for your real estate professional.



6. NOTES & NEXT STEPS

Use this space for notes, ideas, and next steps.



EQUAL HOUSING OPPORTUNITY PROVIDER
We do not discriminate on the basis of race, color, religion, sex, handicap, familial status, national origin, or any other protected characteristic.

*This is an educational resource only;
consult professionals as needed.*

