

WALTER-JAMES

REALTY FIRM

Experience. Integrity. Results.

Home Buying & Selling Worksheet



BUYING A HOME

- Get Pre-Approved
- Determine Your Budget
- Choose a REALTOR®
- View Properties
- Submit an Offer
- Complete Inspections
- Finalize Financing
- Attend Closing



BUYER TIP

Know your budget before you shop. Your monthly payment may include principal, interest, taxes, insurance, and association dues.



SELLING A HOME

- Schedule a Listing Consultation
- Review Market Analysis
- Prepare Home for Showings
- List Property
- Review Offers
- Negotiate Terms
- Complete Inspections
- Attend Closing



SELLER TIP

Price and condition matter. A well-prepared home priced appropriately for the market may attract more interest from buyers.



QUESTIONS ABOUT BUYING OR SELLING

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____



PROPERTIES I WANT TO SEE

1. _____
2. _____
3. _____
4. _____
5. _____



MY TOP PRIORITIES

- | | |
|--|---|
| <input type="checkbox"/> Price | <input type="checkbox"/> Condition |
| <input type="checkbox"/> Location | <input type="checkbox"/> Investment Potential |
| <input type="checkbox"/> School District | <input type="checkbox"/> Features/Amenities |
| <input type="checkbox"/> Size | <input type="checkbox"/> Other: _____ |

NOTES





MY BUDGET RANGE

\$ _____



IDEAL MOVE-IN DATE _____



EQUAL HOUSING
OPPORTUNITY

Walter-James Realty Firm

- Office: 251-525-8488
- walterjamesrealtyfirm@gmail.com
- WalterJamesRealty.com

*Here to help you
achieve your real
estate goals!*



REALTOR®

Educational resource only; consult professionals as needed.

We are committed to fair housing and equal opportunity for all.

Equal Housing Opportunity Provider

REALTOR®