Southern New Brunswick
Forest Products Marketing Board

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Wood Producers Working Together To Help Themselves At Woodlot Management & Marketing Forest Products

HARDWOOD PULPWOOD PRICES AND SPECS

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Arbec – Softwood & Hardwood Pulpwood (Miramichi, NB)

Limited deliveries. Please call the SNB Office before shipping any wood to Arbec.

Softwood/Hardwood Pulpwood Price Lis

Arbec Forest Products, Miramichi NB

Poplar, Mixed Hardwoods (Maples, Birches, Ash, Oak)

All Softwood species except Cedar. **FIR MUST BE WHITE WOOD**

CONTRACT # SNB-26

Price Effective: December 1, 2025

Date Updated: March 2, 2026

Deliveries to be curtailed March 16th, 2026

Species	Length	Diameter	Age	Zone	Mill Price	Unit Measure
Poplar	84"-106" (96") **No Tolerance for over 106"**	min 3" top to max butt 25" (inside bark)	Within 3 Months	5	$ 65.09	Metric Tonne
				6	$ 67.87	
Hardwoods		min 3" top to max butt 25" (inside bark)		5	$ 59.53	Metric Tonne
				6	$ 62.31	
Softwood		min 3.5" top to max butt 25" (inside bark)		5	$ 54.82	Metric Tonne
				6	$ 57.34	

Prior to Delivery, all deliveries are to be allocated weekly via SNB Office.

No softwood pulp at this time.

****PLUS ADDITIONAL FUEL SURCHARGE****

Quality:

Sweep: No more than 6 inches of sweep over the entire length

Knots: Knots must be trimmed flush with the stem

Rot: No more than 50% rot for hardwood and poplar & no more than 20% rot for softwood

Unacceptable: Forks, crotches, doglegs, splits, burned or charred wood, excessive crooks.

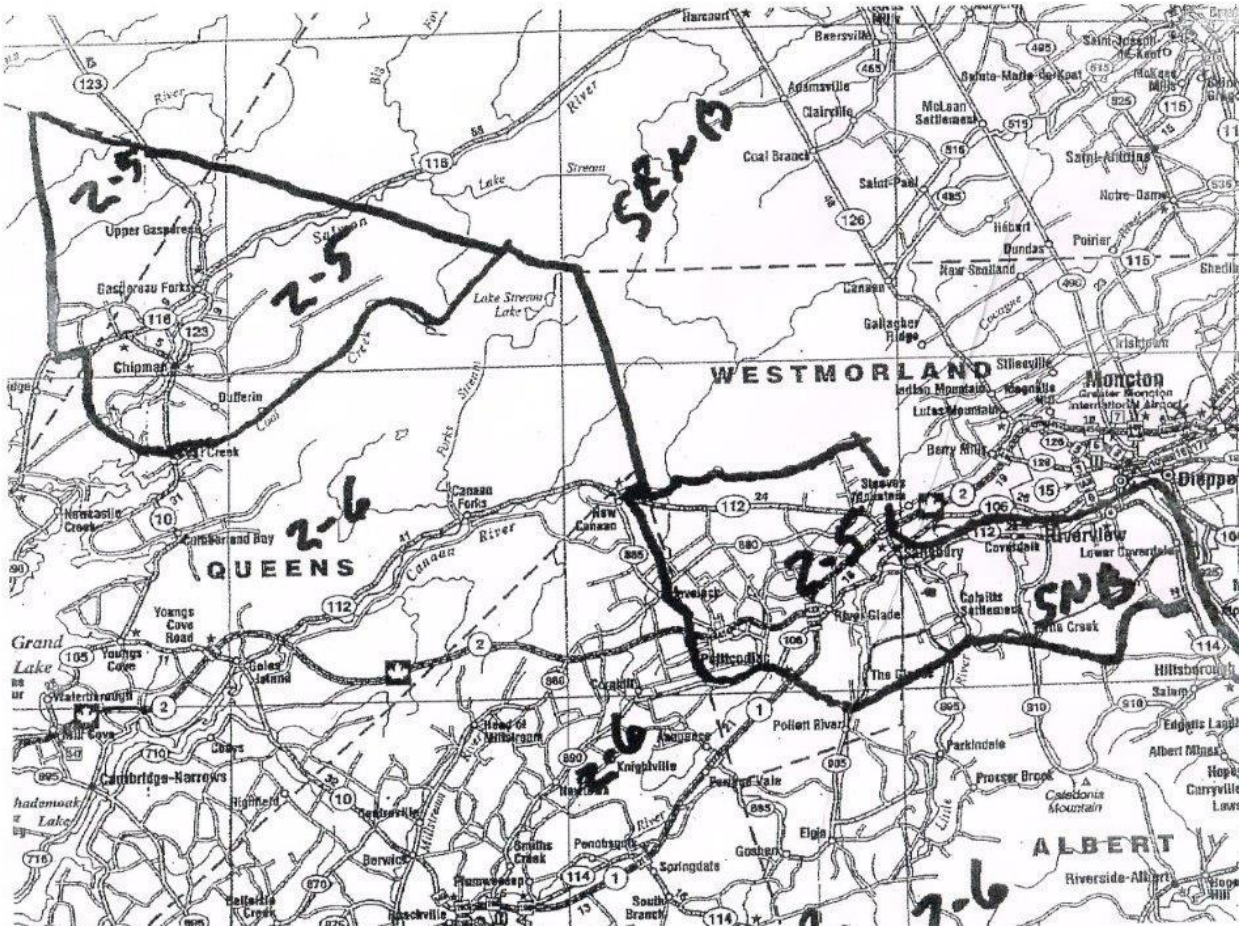
Loading Quality:

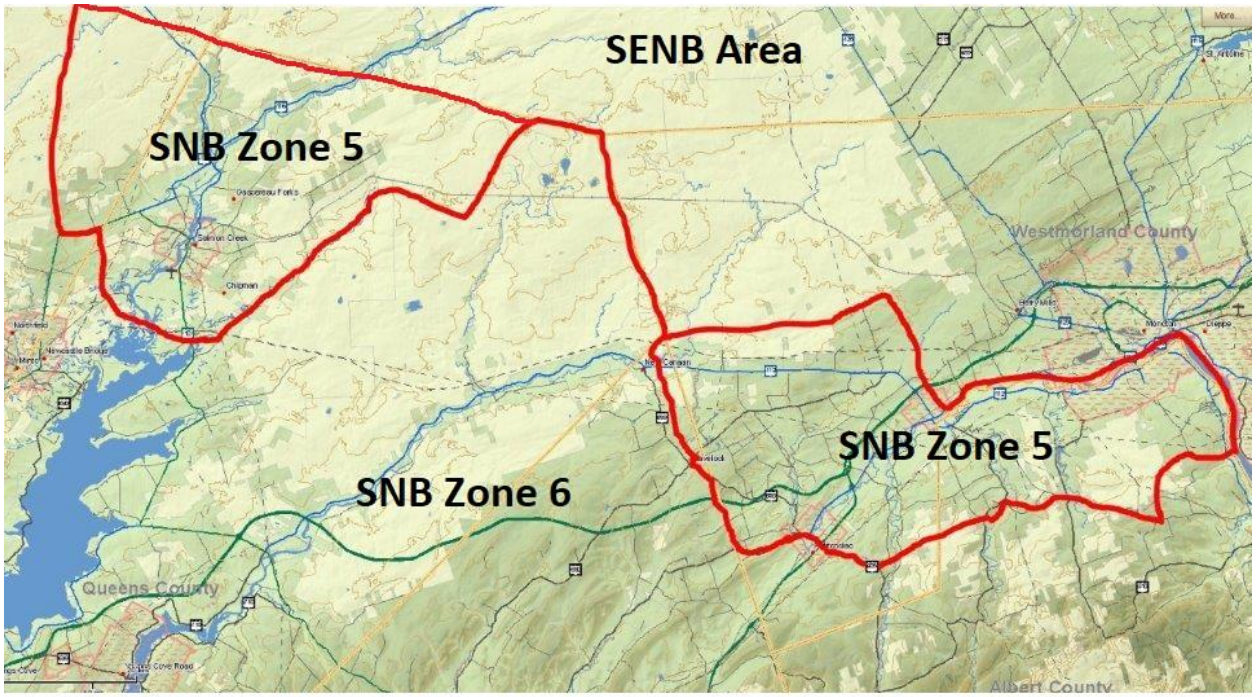
All loads must have a rounded top lower than the stakes. No cross piling, mud, brush, etc., will be allowed in the road. All trucks must have four (4) solid stakes. Trailers loaded length ways required 2 feet of clearance between tiers. All wood must be secured with 2 binders.

Safety: Drivers will take directions from Company staff and obey all safety order while on company property. Please see next page for further information on safety.

Scale house: Monday – Thursday: 5:30 am – 10:00 pm. Friday: Closes at 5:00 pm

Arbec – Zone Map





ARBEC

Appendix "D'
Safety Orders for Logyard

- Speed limit **20 km/h**
- **Safety hat, boots, eye protection and hi-visibility vest are required**
- Log trucks must have lights on at all times while in the Logyard
- 20 lb. Fire extinguisher (or equivalent capacity) on all mobile equipment
- No smoking or littering
- Loads are to be rounded with all wood lower than stakes
- All wood deliveries are to be neatly loaded with **2 binders** on each pile
- Length-ways loads require clearance between tiers
- All loaded vehicles parked on an incline must have parking brake applied and either the driver in the cab or chocks immediately installed upon exiting the cab
- Passengers must remain in cab at all times
- A 360° walk-around must be performed before removing binders
- Binders are only to be removed after leaving scales
- No walking on top of loads or wood piles
- Self-Loaders directed to Hot Pond unloading area **must not** raise their booms until they are at the unloading area due to overhead power lines
- Drivers must stay in cab while getting unloaded
- Truckers are required to use stairs and avoid crossing empty truck boxes or trailers at scalehouse when weighing out
- Accidents/Spills must be reported immediately to the scaler
- ~~Truck beds are to be thoroughly cleaned in the designated clean-off area after weighing out~~
- ~~No trimming of wood allowed on Arbec property~~
- **Failure to comply with Logyard safety orders will result in disciplinary action**

Over

May 25, 2019

Appendix "D"
Arbec Forest Products Inc.
Progressive Discipline

Non-conformance with the Arbec's ***Gross Vehicle Weight Limits*** or ***Arbec's Logyard Safety Orders*** will result in the following corrective actions:

First Offense:	Written warning
Second Offense:	Second written warning
Third Offense:	3 Scaling Days suspension from the Logyard
Fourth Offense:	5 Scaling Days suspension from the Logyard
Fifth Offense:	20 Scaling Days suspension from the Logyard
Sixth Offense:	**Reviewed by Advisory Committee and Suspension will be decided.**

By signing below, I hereby agree to comply with Arbec Forest Products Inc. Logyard Safety Orders

_____ _____

Truck Driver (Print) Truck Driver (Signature)

_____ _____

Truck # Date

_____

Scaler

May 25, 2019

Woodland Pulp – Hardwood Pulpwood (Woodland, ME)

Hardwood & Softwood Pulpwood

Woodland Pulp LLC, Woodland Maine

Woodland Pulp LLC

Date Effective: September 29th, 2025
Date Updated: May 28, 2026
Regular Hours: Truckers can deliver 5am-5pm US time, Monday - Friday.
All loads must be pre-authroized by calling the SNB Office due to limited delivery quota.

Species	Length	Diameter	Location	Date Effective	Mill Price
Maple, Birch, Ash, Oak, Beech, and Basswood. **Max 10% Poplar/Load** Oak deliveries require prior approval	Random Length (8ft - 18ft)	Min top 3" Max butt 24" inside bark	Woodland, Maine	1-Jun-24	**$66.34/imperial ton** equates to ~$73.12/metric tonne
			Penobsquis Yard, NB		**Currently Not Buying**
			St. Stephen Yard		**Currently Not Buying**
Spruce/Fir Only	Random Length (10ft - 16ft)	Min top 3" Max butt 25" inside bark	Woodland, Maine	22-Jul-25	**Zone 2 (50-100 miles) $56.23 imperial ton** equates to $61.98/metric tonne
					Zone 3 (100+ miles) $62.23 imperial ton equates to $68.59/metric tonne

SNB Marketing Board Contract # 000098

*Plus an additional fuel surcharge on hardwood pulpwood (no fuel surcharge on softwood).

****PLUS, ADDITIONAL FUEL SURCHARGE****

St. Stephen Yard: This yard is run by HC Haynes Inc. Take exit 4, at stop sign turn right onto Church St., travel ½ mile to stop sign & yard is straight ahead.

Penobsquis Yard: This yard is run by Karl Von Waldow. Route 114, west of Picadilly Road. Hours are Monday-Thursday 6AM-6PM. Fridays 6AM-5PM.

Age: Maximum of 3 months off the stump and cut from live trees.

Quality:

SWEEP - Stems must be able to pass through an 8'cylinder 30" in diameter for 8' – 16' and an 8' cylinder 25" in diameter for treelength.

KNOTS - Knots must be trimmed flush with the stem.

ROT - 8'-16' up to 1/3 of diameter.
TL **-** Rot should be kept to a minimum. Firm heart rot is acceptable. Hollow heart is acceptable as long as there is 3" of sound wood surrounding the hole.

UNACCEPTABLE - Forks, crotches, doglegs, brush, splits, burned or charred wood, excessive crooks, and butt flare.

DISCOUNTS: No discounts or deductions will be made for defects but if, in the Scaler's judgement, the load does not meet the above Wood Quality Specifications, it will be rejected.

NOTE: 8-foot wood needs to be hauled separately from the long wood due to the wood handling system at Woodland.

Please review additional attached information prior to delivering to Woodland Pulp.

PER WOODLAND PULP LLC

Wood Specifications & Delivery Request

Proper Loading

All roundwood loads should be prepared for unloading by overhead cranes.

1. Headboards
   A. Headboards are required on all log trucks.
   B. Headboard must extend 12" above cab.
   C. Inadequate headboard protection could result in cab damage. Claims for tractor damage will be denied if headboard protection is inadequate.
   D. Tops should not stick over headboard.

2. Stakes – Trailer stakes should be a minimum of 8' apart.

3. Load height
   All pieces must rest with at least one half of their diameter below the top of any trailer stake.

4. Bunks
   A. Bunks on frame trailers must be at least 8' above top of the frame.
   B. Trailers must be equipped with risers at least 6" thick and firmly attached to the trailer.
   C. Multiple Bunks – cut to length loads should have 1 foot separation between bunks to allow inspection.
5. Tiers
   A. Two tier and Split loads – All loads with butts both ways must be equipped with two (2) dividers between the tiers. The front divider must be at least 8" thick and the rear divider must be at least 12" thick. The bottom tier should have the butts facing forward.
   B. Single Tier – No load dividers are required on single tier loads with all butts facing forward.
   C. Risers –Bottom Tier must have at least 6" risers unless drop deck or rail frame leaves room for grapple bite.

D. All bottom and single tier loads should be loaded butts forward unless prior arrangement with your Procurement Forester has been made.

6. Securing Loads – Loads must meet State of Maine requirements for binding and securing the load to the trailer.

PER WOODLAND PULP LLC

Wood Specifications & Delivery Instructions

Safety Gear for Truck Drivers

The following Personal Protective Equipment (PPE) is required for all drivers entering the mill property. All drivers delivering to mills must be prepared to exit their trucks.

1. Hard Hat
2. Safety shoes or boots
3. Safety glasses with side shields or safety goggles
4. Safety Vest

Shorts and sandals are not acceptable. Guards at the specific mills will enforce this policy – Scalers will warn drivers when they observe inadequate dress or PPE. All PPE must meet or exceed current OSHA or MSA specifications. Tyvek coveralls appropriate for one time use are available for purchase at the scale house.

Safety Requirements and Mill Site Procedures

1. Do not unbind or uncover your load until inside the mill at the area designated for unbinding or uncovering.
   A. Fulghum – After crossing railroad tracks
   B. Kraft Mill – Beside or in front of chip dumpers
2. If any piece of the load extends more than half the diameter of that piece above stakes, the load will be refused for unloading.
3. Stop at marked Railroad Crossings.
4. Do not stop on railroad tracks – your truck, trailer, and load must be at least 10 feet clear of any track when your vehicle stops. Orange flashing light signals train operating in area.
5. Observe posted speed limits and stop signs. Other drivers and pedestrians are counting on your compliance.
6. Drivers are to exit their trucks and stand two trucks lengths clear of unloading operations unless the loader operator instructs otherwise. At Fulghum, drivers are to be in the yellow driver hut.
7. At Fulghum, the drivers hut has a CB radio for communications with the loader operator. You can assist the loader operator by use of this radio.

8. Clean off trucks after leaving scale house in the designated area – ask crane operator for instructions.
9. If you are injured in any way on the mill site report it to the nearest mill personnel.
10. If you are involved in an accident, or observe an accident, report it immediately to the nearest mill personnel.

PER WOODLAND PULP LLC

Wood Specifications & Delivery Instructions

Damage During Unloading

1. If your equipment is damaged during unloading immediately report the damage to the loader operator.
2. The loader operator will instruct you where to go to complete reporting.
    a. Fulghum Fibers…. Mark Seavey or Shift Supervisor
    b. Kraft Mill…. Operator or Guard House
3. Do **NOT** leave the mill premises before reporting any damage.
4. Scalers are not able to assist in reporting damage to equipment. If a loader operator tells you there is a risk of damage because of the way a load was prepared, unloading proceeds at the driver's option; however, any subsequent damage will not be covered by Fulghum Fibers, or **Woodland Pulp LLC**.

Additional Information for Drivers

1. A bathroom is available for truck drivers at the Scale House. This is the only toilet near unloading facilities.
2. Passengers are not allowed on mill property unless the contractor delivering wood employs them. Adult passengers may wait in the Scale House.
3. Pets are not allowed on mill property.
4. Weapons of any sort are not allowed on mill property.
5. Trailers are to be cleaned off in the designated area beside the Scale House. Risers may be discarded here also.

Hours of Operation and Schedule

For current hours and days of operation contact your Procurement Forester or the Scale House phone is (207) 427-3311, ext 4730.

CB Radio Frequencies

Fulghum Fibers Chip Plant……10

Hardwood Pile down…….24

Kraft Mill…….……19

(19 is not monitored by mill personnel)

AV Group – Hardwood Pulpwood (Nackawic, NB)

Limited deliveries. Please call the SNB Office before shipping any wood to AV.

Hardwood Pulpwood

AV Group, Nackawic

Hours of operation are Monday - Friday, 8am - 5pm. Closed on holidays.

Effective: September 1, 2025
Updated: August 28, 2026
Producers must call the SNB Office before shipping maple to AV.

Species	Zone	Length	Diameter	Age	
Maple	Queens County	Random Length 8'-20'	Min top 3" inside bark Max butt 22" outside bark	2 months preferred	*Deliveries curtailed.*
	Kings, St. John				*Deliveries curtailed.*
	Albert County				*Deliveries curtailed.*
Poplar	Queens County	Random Length 8'-20'	Min top 3" inside bark Max butt 22" outside bark	2 months preferred	*Deliveries curtailed.*
	Kings, St. John & Albert County				*Deliveries curtailed.*
Birch	All Zones	Random Length 8'-20'	Min top 3" inside bark Max butt 22" outside bark	3 months preferred	*Deliveries curtailed.*

***Plus an additional fuel surcharge (EXCEPT BIRCH).* Contact the Marketing Board office for the most recent FSC rate.**

SNB's ID Card at Scalehouse

Notice: All Trucks required to have headache rack 12" above cab or no unloading wood.
Mixed loads of hardwood, birch, and poplar are no longer accepted, unless an arrangement has been agreed upon.

AV Group – Biomass (Nackawic, NB)

Biomass

AV Group, Nackawic

Date Updated: July 9, 2026

Date Effective: July 9, 2026

Please call the SNB Office before delivering.

Species	Length	Diameter	Quality	Mill Price	Unit Measure
Any Species	Random Length 8'-20' Max 10% < 10 feet	3" top maximum butt 22"	No Forks	$30.00	Metric Tonne

SNB's ID Card at Scalehouse.

Hours of operation are Monday - Friday, 8am - 5pm. Closed on holidays.

Notice: All Trucks required to have headache rack 12" above cab or no unloading wood.

AV Nackawic Product and Load Specifications
Revised April 16, 2021

Maple, Aspen and Birch round wood

1. Species

Wood must be of the following species / specie groups only.

Each specie/product must be delivered separately or physically separated on the same load by either bunks or risers:

1. Poplar (trembling and largetooth aspen)
2. Mixed Hardwoods (Maples, Beech, Ash,Hornbeam)
3. Birch (Yellow and white)

2. Length

Random Length:

Minimum 2.54m (8 foot) max. 5% by volume per load of bolts shorter than 4m (12')
Maximum Length is 6.10m (20 foot)
Preferred length is 16 feet (4.87 meter)

3. Diameter

The minimum top diameter per bolt is **8cm (3 inches)**
Maximum diameter for any bolt is **56cm (22 inches)**

4. Sweep

No bolt shall have more than 30cm (12 inches) of sweep over its entire length (16 feet).

5. Crook

No bolt shall contain a dogleg crook or a fork.

6. Age

Wood older than 3 months old may be rejected.

7.Rot

No bolt shall contain more than 50% rot by volume.
No dead or burnt trees.

8.Limbs

All limbs, knots, stubs and projections shall be cut flush with the body of the bolt.

Load refusal **Loads that have an excessive amount of defective wood will be rejected**

AV Group – Load Quality and Safety

Load Quality

- All loads must have a rounded top, level or lower than the top of the stakes.
- No cross piling, mud, brush, etc., will be allowed in the load.
- All trucks must have a minimum of four (4) solid stakes.
- Trailers loaded lengthways require 2 feet of clearance between tiers.
- Flat-bed trailers must be equipped with 20cmor 8"risers for each bunk.
- All trucks require a Headboard. The Headboard must extend 12" above the cab of the truck, Any damage occurring to truck cabs not equipped with adequate headboard, AV Group will not be responsible.
- Loads may not extend forward past the headboard.
- Stakes must be positioned to provide the loaders access to the center of each bunk .

Safety

- Drivers must wear all required personal protective equipment while outside their trucks on AV Group property. This includes CSA certified Hard Hat, Steel toe boots, reflective clothing and safety glasses.
- Trailer must be cleaned of all debris before leaving site in the designated clean off area.
- Drivers will follow instructions from AV staff and obey all safety orders while on company property.
- Self-loading trucks are not permitted to drive with their boom straight up after their load has been unloaded. All truckers are to pull away from the log deck or the loader (~100') allowing the next truck in line to commence unloading and lower their booms; i.e. away from the potential of falling logs.

Note: This is a change from current practice due to the recent incidents of drivers coming into contact with power lines.

J.D. Irving Limited – Hardwood Pulpwood (Sussex, NB)

All deliveries of hardwood pulp were curtailed to Sussex mill site.

Hardwood Pulpwood Price List

J.D. Irving Ltd. Sussex

Red & Sugar Maple and White & Yellow Birch

Updated: July 25, 2025

Species	Length	Diameter	Age	Mill Price	Unit Measure
Red & Sugar Maple	Random Length only	3" minimum to 20" maximum (inside bark)	Within 6 Months	**Currently not purchasing.**	Metric Tonne
White & Yellow Birch	Random Length only	3" minimum to 20" maximum (inside bark)	Within 6 Months		Metric Tonne

****PLUS ADDITIONAL FUEL SURCHARGE****

Unacceptable: Loads containing more than 5% rot.
Individual pieces with greater than 50% diameter rot.
No forked pieces or excessively crooked pieces.
No burned or charred wood.

Loads containing more than 5% rot shall be rejected. Individual pieces with greater than 50% diameter rot are unacceptable. Defective bolts within accepted loads may be deducted from the dale at the discretion of the scale staff on duty.

Note:

Loads may be rejected by JDI scale staff prior to unloading if they do not meet minimum specifications. Quality (% acceptable pieces) shall be measured using the above specifications. Any supplier whose quality sample results fall below 60% for any one (1) load, or fall below 85% for any three (3) loads delivered within a 4 week period, shall be place on QUALITY SUSPENSION and deliveries immediately suspended. Suppliers on quality suspension shall not be allowed to resume delivery until approved by the Regional Wood Buyer.

The trucker or producer must notify the JDI scale staff or Chief Scaler of any disputes regarding scale or sample selection at the time of delivery. JDI will make best efforts to hold quality samples for 24 hours when results fall below 85% to allow time for inspection. These specifications are subject to change by JDI with minimum notice.

J.D. Irving Limited – Hardwood Pulpwood (Lake Utopia Mill Yard, Lake Utopia, NB)

Currently not purchasing maple.

Hardwood Pulpwood Price List
Lake Utopia Pulp & Paper
Maple and Birch Pulpwood
New Price Effective June 3, 2026
Updated: June 3, 2026

Species	Length	Diameter	Age	Mill Price Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Unit Measure
Red & Sugar Maple	Random Length	3" minimum to 20" maximum (inside bark)	Within 6 Months	Currently not purchasing.					Metric Tonne
White & Yellow Birch	Random Length	3" minimum to 20" maximum (inside bark)	Within 6 Months	$59.17	$ 62.17	$ 65.17	$ 65.17	$ 65.17	Metric Tonne

J.D. Irving, Limited

Lake Utopia Mill Yard

GRADE 1 - Random Length (BIPW, MAPW)	
SPECIES	Birch or Maple only, must be sorted separately for scaling and unloading
AGE	Delivered within 6 months of date cut (live trees at time of cut)
LENGTH	**8-foot to 16-foot (96" to 200")**
DIAMETER	**3" minimum to 20" maximum (inside bark)**
DEFECTS	No burned or charred wood. Loads containing more than 5% rot shall be rejected. Individual pieces with rot greater than 50% diameter are unacceptable.

NOTE: Loads may be rejected by JDI staff prior to unloading if they do not meet minimum specifications. Suppliers who deliver loads containing wood that does not meet these specifications may be put on quality suspension and may only resume delivery after approval of the JDI Wood Buyer. The trucker or producer must notify the JDI scale staff or Chief Scaler of any disputes regarding scale quality assessment at the time of delivery. JDI will make best efforts to hold quality samples for 24 hours when results fall below 90% to allow time for inspection. These specifications are subject to change by JDI with minimum notice.

Penobsquis Wood Yard – Poplar Pulpwood (Penobsquis, NB)

Poplar Pulpwood ***Penobsquis Wood Yard*** Prices Effective March 1st, 2024			
Karl VanWaldow (506) 756-0514, Monday – Thursday, 6am – 6pm and Fridays, 6am – 5pm.			
Date Updated: July 11, 2024			
Species/Product	Length	Diameter	Mill Price
Poplar	8 Foot (96" - 103")	Min top 4" Max butt 25"	**Currently not purchasing.**
LP Spec Green wood only, no dead wood, must have less than 1/3 diameter rot.			

Louisiana-Pacific – Hardwood Pulpwood (Houlton, ME)

Louisiana-Pacific, Houlton Maine

(Station Road, New Limerick, Maine)

New Price Effective May 1, 2023. Mill Hours: 11pm Sunday- 11pm Friday. Maine Time

Mill Hours: 11pm Sunday - 11pm Friday, Maine Time.

Date Effective: December 5, 2025

Date Updated: August 28, 2026

Price based on US Currency of 1.38%.

Species	Location	Yard	Length	Diameter	Age	Mill Price	Unit Measure
Poplar	Houlton Maine, Poplar	New Limerick Yard	8 foot (96"-103")	Minimum top 4" Maximum butt 25"	Green wood only, no dead wood.	*Currently not purchasing*	
		Bartletts Yard	Treelength			*Currently not purchasing*	
	Richmond Corner Yard		8 foot (96"-103")			*Currently not purchasing*	
	Penobsquis Yard					*Currently not purchasing*	

SNB Vendor # 24978

SNB Transportation Certificates are required.

QUALITY:

ROT: Rot not to exceed 1/3 of the diameter.

SWEEP: less than 6” sweep, no doglegs.

AGE: green wood only. No dead wood.
Limbs cut flush and otherwise well prepared, reasonably straight.

Arauco (Flakeboard) – Hardwood Pulp (Saint Stephen, NB)

Limited deliveries. Please call the SNB Office before shipping any wood to Arauco.

Hardwood Pulpwood

Arauco Flakeboard, St Stephen, NB

Mixed Hardwoods (no poplar or basswood)

The supplied bar code for SNB Marketing Board can be used or simply enter 9413.

CONTRACT # 869

Price Effective: November 1st, 2025
Updated: December 16, 2025

Species	Unacceptable species	Diameter	Length	Mill Price
• White Birch • Yellow Birch • Grey Birch • Red Maple • Sugar Maple • Beech • Red Oak • White Ash	• Trembling Aspen • Large Tooth Aspen • Balsam Poplar • Basswood.	Minimum 3" top Maximum 22" butt	Random length, minimum 12 foot	$57.70/gmt

FUEL SURCHARGE BONUS AVALIBLE - Contact SNB Marketing Board Office

Prior to delivery, all deliveries are to be allocated weekly via SNB. LIMITED DELIVERIES.
Contact SNB: 433-9866

Trucks are to weigh in and out at the Arauco mill scales and unload at TAC (Carson's) yard #2.

Take exit #4 off route one at Church Street. The mill is to the left at the bottom of exit #4 and the TAC #2 yard is right at the bottom of the exit.

Arauco accepts wood deliveries 6am-6pm Monday - Friday

Truck requiring unloading outside 7am-6pm, Monday - Friday are to call ahead, Wayne Carson @ 506-321-7119 or 506-466-4906 to make arrangements.

SCALE PROCEDURES

When trucks arrive at the scales, the driver selects raw material inbound load. The driver will then be asked to enter driver card number (to unlock computer). The supplied bar code for SNB Marketing Board can be used or simply enter 9413. This will open the screen with supply contract #968 (SNB Marketing Board) Press ENTER, then another screen appears where to enter driver information and License Plate number. ENTER again prints out Ticket (2-yard pass). Proceed to TAC yard #2 to unload and return to mill scales to weigh out with the Yard Pass. Select Raw Material Outbound and scan yard pass bar code. Three tickets will be printed with information. Trucker is to staple one of the yard passes, the outbound ticket to the BOL/Transportation Certificate and place in the box provided for payment. Yard personnel for TAC and Arauco Security staff are on site to assist.