



**Southern  
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Forest Products  
Marketing Board

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Wood Producers Working Together To Help Themselves At Woodlot Management & Marketing Forest Products

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## SOFTWOOD SAWLOGS PRICES AND SPECS


### Contents

J.D. Irving Ltd. Grand Lake Timber & Sussex Sawmill – Softwood Sawlogs (Chipman & Sussex, NB) .....	2
Pleasant River Lumber, Woodland Maine Pile Down Yard – Spruce Sawlogs & Treelength (Maine) .....	3
Pleasant River Lumber – Spruce Sawlogs & Treelength (Dover, ME).....	4
Pleasant River Lumber – Balsam Fir Sawlogs & Treelength (Enfield, ME) .....	5
J.D. Irving Ltd. Russell & Swim – White Pine Sawlogs (Doaktown, NB).....	6
J.D. Irving Ltd. Sussex Sawmill – White Pine Logs (Sussex, NB) .....	8
Ayat Timbers International – White Pine Logs (Penobscot, NB) .....	9
Goguen Lumber – Spruce, Hemlock, and Tamarack logs (Cocagne, NB) .....	10
Taylor Lumber – Spruce & Fir Sawlogs (Middle Musquodoboit, NS) .....	11
Timber Resource Group – Spruce & Fir Sawlogs (East Newport, ME) .....	12
Timber Resource Group – Spruce & Fir Treelength (East Newport, ME) .....	13
Belding Hill Farms Ltd. – Spruce, Pine Logs (Lower Norton, NB).....	14
West-Wood Industries Ltd. - White Pine Logs (Scoudouc, NB) .....	15
Duffy's Custom Cuts – White Pine Sawlogs (Nauwigeauk, NB).....	16

# J.D. Irving Ltd. Grand Lake Timber & Sussex Sawmill – Softwood Sawlogs (Chipman & Sussex, NB)

Producers should contact the SNB office if they wish to ship through the Board contract. There is a \$3 volume bonus available for committed volumes through a contract.


A Fuel Surcharge Bonus will be added to these posted prices on a weekly basis, according to J.D. Irving, Limited’s fuel surcharge table (available online: [www.jdiwoodproducers.com](http://www.jdiwoodproducers.com)).

<p style="text-align: center;"><b>J.D. Irving, Limited Sawlogs</b>                      Posted <b>Gatewood</b> Prices Effective: January 24, 2026                      Date Updated: March 2, 2026</p> 								
	Product	Grade	Units	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Grand Lake Timber</b>	SF Sawlogs	1, 1B, 2, 2B	GMT	\$86.25	\$88.25	\$91.25	\$94.25	\$97.25
<b>Sussex Sawmill</b>	SF Sawlogs	1, 1B,	GMT	\$80.25	\$80.25	\$80.25	\$80.25	\$80.25
<b>Sawlog Specifications</b>								
<b>GRADE 1 Note: Diameters are measured inside bark (ISB)</b>								
<b>Species</b>	Spruce/fir only; minimum 75% spruce, maximum 25% fir (white wood only), no norway spruce.							
<b>Age</b>	Delivered within 3 months of date cut (live trees at time of cut)							
<b>Length</b>	12' and 16' plus 3" to 7" trim; loads must contain <b>greater than 50%</b> 16' logs.							
<b>Diameter</b>	16' logs = 6" minimum to 20" maximum (with excess butt flare trimmed) 12' logs = 8" minimum to 20" maximum (with excess butt flare trimmed)							
<b>Quality Defects</b>	Not more than 25% diameter rot or 1/3 of gross log volume in defects from damage, sweep, porcupine chews, or other non-merchantable defect. Excessive knots: not more than 12 knots 1"-3" in diameter in any 4-foot section of a log.							
<b>GRADE 2 As above except for the following:</b>								
<b>Species</b>	As for Grade 1 except: Loads may contain less than 75% Spruce. Jack Pine is acceptable but must be separated for unloading.							
<b>Length</b>	As for Grade 1 except there may be less than 50% 16' logs in the load.							
<b>NOTE:</b>	Loads may be rejected by JDI scale staff prior to unloading if they do not meet minimum specifications. Grade shall be determined by JDI, based on a 20+ log sample extracted randomly from each load and measured using the above specifications. Quality (% acceptable pieces) shall be measured using the above specifications. Loads assessed as 90% or higher may be eligible for a QUALITY BONUS where applicable under contract terms or as determined by JD Irving Limited. Any supplier whose quality sample results fail below 60% for any one (1) load, or fall below 85% for any three (3) loads delivered within a 4-week period, shall be placed on QUALITY SUSPENSION and deliveries immediately suspended. Suppliers on quality suspension shall not be allowed to resume delivery until approved by the Regional Wood Buyer.							

**\*\* PLUS ADDITIONAL FUEL SURCHARGE \*\***


**Contracts:** Additional \$/GMT is available for signed contracts with committed volumes. Performance bonuses for individuals who fill 90% of their contract commitment are also available.

**Pleasant River Lumber, Woodland Maine Pile Down Yard – Spruce Sawlogs & Treelength (Maine)**

<p><b>Treelength &amp; Spruce Logs</b></p> <p>Pleasant River Lumber</p> <p>Prices Effective: November 4, 2024</p>					
<p><b>Woodland Pile Down Yard- Woodland Pulp LLC</b></p> <p>Straight trucks Monday-Thursday 6am to noon, Maine time. Self Loaders Monday-Friday 6am-6pm (when scales are present), Maine time. Straight trucks can be paired with self loaders and deliver during these extended hours.</p> <p><b>Pricing in Canadian Currency, may fluctuate with exchange rate.</b></p> <p><b>(Below price is 1.37 exchange)</b></p>					
<p><i>Date Updated: December 22, 2025</i></p>					
Species/Product	Length	Diameter	Age	Mill Price	Unit Measure
Treelength Spruce 10% Balsam Fir allowed	Treelength min 29' (Longer trees cut 16 foot log off butt)	Min 4" top Min 7" butt	Within 3 Months	\$66.00 imperial ton	equates to ~
				\$72.75 metric tonne	
Spruce Sawlogs 10% Balsam Fir allowed	12, 14, and 16 foot 4" trim	Min 5" top max 22" butt		\$66.00 imperial ton	equates to ~
				\$72.75 metric tonne	

**Note: No rot or stain permitted**

## Pleasant River Lumber – Spruce Sawlogs & Treelength (Dover, ME)

Spruce Treelength & Logs					
Pleasant River Lumber					
Prices Effective: November 4, 2024					
<b>Dover, Maine</b>					
Hours: Monday-Friday 5:30am-4pm, M-F (INT 1/4 rule), Maine time					
<b>Pricing in Canadian Currency, may fluctuate with exchange rate.</b>					
<b>(Below price is 1.37 exchange)</b>					
<i>Date Updated: December 22, 2025</i>					
Species	Length	Diameter	Age	Mill Price	Unit Measure
Treelength Spruce	Treelength Min 29'. Max 10 stem of sound fir allowed per load. 2" hole or rot allowed on spruce stems 10" and larger.	Min 4" top Min 7" butt	Within 3 Months	\$100.25 ton equates to ~ \$110.50 metric tonne	
Spruce Logs	12, 14, and 16 foot Min 4" trim, max 8". 20 Stem of fir allowed per load. 2" Sweep for every 8 feet.	Min 5" top Max 22" butt		\$107.10 ton equates to ~ \$118.05 metric tonne	

Note: **All Logs from tree length stems must be included in the load.**

- No trees with forks, or twisted seams will be accepted.
- No heart rot allowed in fir.
- No shear cut accepted with split butt.
- No pasture spruce.

All wood that does not meet these specifications will be reloaded on the truck and returned to the contractor. Contact Rich Smith (207) 907-0341 or Jedd Desjardins (207) 399-4612 for log purchase.

**Pleasant River Lumber – Balsam Fir Sawlogs & Treelength (Enfield, ME)**

<p><b>Balsam Fir Treelength &amp; Logs</b>  <b>Pleasant River Lumber</b>                  Prices Effective: November 4, 2024</p>					
<p><b>Enfield, Maine</b>                  Hours: Monday-Friday 6:30am-3pm, Maine time.  <b>Pricing in Canadian Currency, may fluctuate with exchange rate.</b>  <b>(Below price is 1.37 exchange)</b></p>					
<p><i>Date Updated: December 22, 2025</i></p>					
Species	Length	Diameter	Age	Mill Price	Unit Measure
Treelength Balsam Fir & Spruce	Treelength Min 29' (Longer trees cut 16 foot log off butt) No crooks or excessive sweep.	Min 4" top Min 7" butt	Within 3 Months	\$79.70 imperial ton equates to ~ \$87.85 metric tonne	
Treelength Spruce	Treelength Min 29' (Longer trees cut 16 foot log off butt) No crooks or excessive sweep.	Min 4" top Min 7" butt		\$86.55 imperial ton equates to ~ \$95.40 metric tonne	
Spruce & Balsam Fir Logs	10, 12, 14, and 16 foot. 4" trim required. No crooks or excessive sweep.	Min 4" top Max 22" butt		\$93.40 imperial ton equates to ~ \$102.95 metric tonne	

**Note: All Logs from tree-length stems must be included in the load or delivered to Dover.**

- No trees with forks will be accepted.
- No trees with twisted seams will be accepted.
- No holes or rot of any kind allowed in any stem.
- No shear cut accepted with split butt.
- No pasture spruce.

All wood that does not meet these specifications will be reloaded on the truck and returned to the contractor. The scalers decision will be final. For general inquiries call the office at (207) 564-5032 or one of the procurement team members:

Rich Smith	207-907-0341
Rob Rockwell	207-478-0544
Jeff Desjardins	207-399-4612
Joel Reed	207-431-2233

**J.D. Irving Ltd. Russell & Swim – White Pine Sawlogs (Doaktown, NB)**

Premium pricing including delivery performance bonuses may be obtained through wood supply contracts.

<h2 style="margin: 0;">White Pine Sawlog Price List</h2> <p style="margin: 0;">Russell &amp; Swim, Doaktown</p>	
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<b>DELIVERED PRICES PER MFBM</b>				
Date Effective: September 8, 2024				
Date Updated: December 19, 2025				
Miles	Grade 16	Grade 1	Grade 2	Grade 3
1-40 (Zone 1)	\$428.03	\$393.03	\$273.03	\$153.03
41-60 (Zone 2)	\$433.03	\$398.03	\$278.03	\$166.00
61-80 (Zone 3)	\$443.03	\$408.03	\$288.03	\$166.00
81-100+ (Zone 4)	\$443.03	\$421.00	\$301.00	\$166.00
101+ (Zone 5)	\$443.03	\$421.00	\$301.00	\$166.00

**\*\* PLUS ADDITIONAL FUEL SURCHARGE \*\***

**Specifications for all grades:**

From May 1<sup>st</sup> to October 1<sup>st</sup> maximum 10 days old from cut date. Maximum 8 weeks old in winter. 8-foot logs may be up to 10% of a load (by log count). All log lengths must have a minimum of 3” and up to 6” trim. Logs not within length specifications are unacceptable and shall be scaled to the next shorter acceptable length OR rejected. 8-foot logs must have a minimum 10” diameter. All other log lengths must have a minimum 8” diameter. No logs over 40” diameter. No forked logs. No burned or charred wood. No stain or insect/worm damage. Knots and butt flare trimmed flush with log. Excessively knotty logs will be rejected. All defects will be deducted from scaled volume including: damage, rot, sweep, seams, porcupine chews, or other defects. Logs with 50% or more defect volume or more than 1/3 diameter rot will be rejected. Maximum sweep is 1” per 4-feet of log length. Forked ends and sharp crooks are not acceptable. All knots and excessive butt flare must be trimmed close to the log.

**GRADE 16**

ALL 16’ (16’3’ to 16’6) must meet Grade 1 Specs.

**GRADE 1**

- DIAMETER:** 8’ logs must have minimum 10” diameter. All other logs must have minimum 8” diameter. Maximum butt 40” (inside bark)
- LENGTH:** 8’, 10’, 12’ and 14’ with 3”-6” of trim
- MAXIMUM KNOT SIZE:** Up to 1 inch; no knot clusters
- MAXIMUM ROT:** Less than ¼ diameter of log.
- SEAM:** One straight seam acceptable
- PORCUPINE DAMAGE:** Not acceptable.


**GRADE 2**

<b>DIAMETER:</b>	8' logs must have minimum 10" diameter. All other logs must have minimum 8" diameter. Maximum butt 40" (inside bark)
<b>LENGTH:</b>	8', 10', 12', 14' and 16' with 3-6 of trim
<b>MAXIMIM KNOT SIZE:</b>	Red knots up to 3 inches; black knots up to 2 inches; no knot clusters
<b>MAXIMUM ROT:</b>	Less than ¼ diameter of log.
<b>SEAM:</b>	One straight seam acceptable
<b>PORCUPINE DAMAGE:</b>	Not acceptable.

**GRADE 3**


<b>DIAMETER:</b>	Minimum top – 6.0". Maximum butt 40" (inside bark)
<b>LENGTH:</b>	8', 10', 12', 14' and 16" with 3-6 of trim
<b>MAXIMIM KNOT SIZE:</b>	Red knots up to 3 inches; black knots up to 2 inches; cluster knots on not more than 2 faces.
<b>MAXIMUM ROT:</b>	Less than ¼ diameter of log.
<b>SEAM:</b>	Must not affect more than 2 faces.
<b>PORCUPINE DAMAGE:</b>	Must not affect more than 2 faces.

**J.D. Irving Ltd. Sussex Sawmill – White Pine Logs (Sussex, NB)**

<p><b>White Pine Sawlogs</b> <b>Sussex Sawmill</b></p>		
<p>Effective: September 8, 2024 Date Updated: December 19, 2025</p>		
<b>Grade</b>	<b>Grade 1</b>	
<b>Price</b>	<b>\$67.25 Per GMT, FOR ALL ZONES.</b>	
<b>Species</b>	White pine only.	
<b>Age</b>	From May 1st to Oct. 1st maximum 10 days old from date cut.	
<b>Length</b>	<p><b>8-foot, 10-foot, 12-foot, 14-foot, 16-foot logs.</b>  <b>8-foot logs may be up to 10% of a load (1 log in 10 by log count).</b>                      All log lengths must have a minimum of 3" and up to 6" trim.</p>	
<b>Diameter</b>	<p><b>8-foot logs must have minimum 10" diameter.</b> All other log lengths must have minimum 8" diameter. No logs over 40" diameter.</p>	
<b>Defects</b>	<p>No forked logs. No burned or charred wood. No stain or insect/worm damage. Knots and butt flare trimmed flush with log. Red knots acceptable up to 3" diameter. Black knots acceptable up to 2" diameter. No knot clusters or excessively knotty logs. Porcupine damage on one face is acceptable.</p>	

**Ayat Timbers International – White Pine Logs (Penobsquis, NB)**

**EFFECTIVE JULY 5, 2022, NO DELIVERIES**

<p style="text-align: center;"><b>Softwood Sawlogs Price List</b></p> <p style="text-align: center;">Eastern White Pine, and Red Pine</p>					
<p>158 Portagevale Road Javed Mian (306) 491-5224</p>				 <b>AYAT TIMBERS</b> <small>INTERNATIONAL</small>	
Species	Length	Diameter	Age	Mill Price	Unit Measure
White Pine	10' (4-6" trim)	min 8" top NO Less no max butt	Within 3 Months	\$387.03	mbf
	14' (4-6" trim)				
White Pine	8' (4-6" trim) not full loads	min 8" top NO Less no max butt	Within 3 Months	\$237.03	mbf

**Quality:**

- No rot, no forks, ends to be cut square.
- Sweep must be less than 2" over length of bolt.
- Excessively knotty wood is not acceptable.
- Wood must be delivered within 3 months of harvest.
- Knots up to 1 "
- No Knot clusters.
- No rot
- Porcupine damage is acceptable on one face.
- One straight seam is acceptable

**Hours: Monday to Friday: 7am-4pm**

**Note: CALL JAVED (306) 491-5224 PRIOR TO LOADING & DELIVERY**

- **All logs not meeting the above specs will be rejected. The producer will have three (3) working days to pick up rejected logs or they will be disposed of by the mill.**

**Goguen Lumber – Spruce, Hemlock, and Tamarack logs (Cocagne, NB)**

**Goguen Lumber - Cocagne, NB**  
**Softwood Sawlog Price List**



1599 NB-535, Cocagne, NB  
 Gabriel LeBlanc (506) 521-0589, Reno Sonier (506) 623-9203, Office (506) 576-6518  
 Call the SNB Office at (506) 433-9866 for questions.

**Price Effective: June 22, 2023**

Species	Length	Diameter	Age	Price
Spruce	12'6", 16'6"	Minimum 7" top, maximum 20" butt	Within 3 Months	\$473.19/mbf
Hemlock & Tamarack	12'6", 16'6"	Minimum 8" top, maximum 20" butt	Within 3 Months	<i>Call mill for price.</i>

**Mill pays producers directly. Fuel surcharge not included in price.**


**Specs:** *Straight, sound, and live trees.*  
*No rot, stained wood, dead wood, spikes, butt flare, or forks.*  
*No excessive knots, and knots must be cut flush.*  
**No fir and no jack pine.**  
*Cow pasture spruce not accepted.*  
*No cross sticks or brush in loads.*

**Mill Hours: 7am-4:30pm Monday to Friday.**

## Taylor Lumber – Spruce & Fir Sawlogs (Middle Musquodoboit, NS)

<b>Taylor Lumber Company Ltd.</b>					 <i>Growing into the future</i>
Mill Contact: (902) 384-2444 12111 Hwy 224 , Middle Musquodoboit, Nova Scotia <b>Prices Effective: July 25, 2025</b>					
<i>Dated Updated: July 25, 2025</i>					
Species	Length	Diameter	Age	Mill Price	Unit Measure
Spruce min 75% Balsam Fir max 25%	Lengths: 10' 6", 12' 6", 14' 6", and 16' 6"	Minimum 5" Top	Within 3 Months	\$122.25/gmt	
Hours with self-loader: Monday-Saturday 5am-9pm  Hours with self-loader for first time drivers: Monday-Friday 5:30am-4:30pm  Hours with no loader: Monday-Friday 6am-4:30 pm					

## Timber Resource Group – Spruce & Fir Sawlogs (East Newport, ME)

 <b>Timber Resource Group</b>					
32 Stetson Rd. East Newport, ME Pile Down Yard Yard hours Monday-Thursday 6am to 3pm, Friday 6am to 11am (US time) <b>Pricing in Canadian Currency, may fluctuate with exchange rate. Price below @ 1.37 exchange</b> <b>Prices Effective May 1, 2023</b>					
<i>Dated Updated: December 24, 2025</i>					
Species/Product	Length	Diameter	Age	Mill Price	Unit Measure
Balsam Fir sawlogs	12, 14, and 16 foot (4-6" trim) (16' preferred, 6" max trim)	Min 5" top no max butt	Within 3 Months	\$100.25 imperial ton	equates to ~\$110.50 gmt
Spruce sawlogs Max. 5 pieces of Balsam included	12, 14, and 16 foot (4-6" trim) (16' preferred, 6" max trim)	Min 5" top no max butt		\$113.95 imperial ton	equates to \$125.60 gmt
Rot	Not accepted				
Saw Cuts	Cuts in bole more than 2" deep discounted by volume of wood affected				
Seams	Pie Cut method				
Sweep	Discounted according to National Forest Service Log Scaling Handbook				
<b>NOTES:</b>	Culls will be marked with an (X) on small end.				

### Spruce/Fir Sawlogs

**Log Lengths** 12'-14'-16' with 4" minimum trim; 6" maximum trim (especially on 16') **16' is preferred.**

**Minimum Top Diameter** 5" inside bark

**Scale Rule** International ¼ Rule **or** Weight Scale – wood is paid by the ton


**Deductions** will be made for the following defects/reasons:

Shortened to the nearest sound length for: No trim (minimum trim 4"), butt shatter, crooks & crotches, end breakage & splits

Rot Not accepted  
 Saw Cuts Cuts in bole more than 2" deep discounted by volume of wood affected  
 Seams Pie Cut method  
 Sweep Discounted according to National Forest Service Log Scaling Handbook

**NOTES:** Culls will be marked with an (X) on small end.

## Timber Resource Group – Spruce & Fir Treelength (East Newport, ME)

 <b>Timber Resource Group</b>					
32 Stetson Rd. East Newport, ME Pile Down Yard Yard hours Monday-Thursday 6am to 3pm Friday 6am to 11am (US time) <b>Pricing in Canadian Currency, may fluctuate with exchange rate. Price below @ 1.37 exchange</b> <b>Prices Effective: May 1, 2023</b> <i>Dated Updated: December 22, 2025</i>					
Species	Length	Diameter	Age	Mill Price	Unit Measure
Balsam Fir	Tree length	Min 4.5" top Min 7" butt	Within 3 Months	\$93.40 ton	equates to \$102.95 gmt
Spruce Max. 5 pieces of Balsam		Min 4.5" top Min 7" butt		\$107.10 ton	
<p><b>Minimum Butt Diameter:</b> 7" inside the bark      <b>Minimum Top Diameter:</b> 4.5" inside the bark</p> <p><b>Minimum Length:</b> Butt logs - 16 feet 4"      Whole Tree - 29 feet                      Any butt logs slashed out of over-length stems must be included in the run to be weighed and be produced into conventional log lengths of 16' 4" only.</p> <p><b>Butt Rot:</b> 7" to 9" butt diameter – no rot allowed;                      10"+ larger butt diameter – up to 25% solid rot accepted on up to 5 stems per load.</p> <p><b>Scale Rule</b>      Weight scale – Wood is paid by the ton</p>					

**Belding Hill Farms Ltd. – Spruce, Pine Logs (Lower Norton, NB)**

**Currently only seeking cedar.**

**Belding Hill Farms Ltd.  
Lower Norton, NB**



404 Ravine Rd., Lower Norton, NB  
Luke Coleman (506) 607-9721 cell

Species	Length	Diameter	Mill Price	Unit	Specs	Knots & Defects
Spruce	8', 10', 12', 14', 16', 20'	Minimum 8" top diameter	\$387.03	MBF	-Oversized logs are fine -Butt flares trimmed, but no maximum size	-No pasture spruce -No more than 12 knots 1-3" in diameter, in any 4'
Oversize Spruce	8', 10', 12', 14', 16'	Top 14" diameter or larger	\$467.03	MBF	-No excessive sweeps -Must have a self unloader	-No log with any single knot bigger than 6" diameter
Pine	8', 10', 12', 14', 16'	Minimum 8" top diameter	\$297.03	MBF	-Must have a self unloader <b>-Call First</b>	-No excessive knots

Can accept logs 7 days a week, with a verification phone call to ensure they are home.

Logs will be stick scaled unless all logs are the same length and can be calculated by the cord, no weight scales available.

Other species required (see other specs) and can be confirmed via phone call.

**West-Wood Industries Ltd. - White Pine Logs (Scoudouc, NB)**



**West-Wood Industries  
Ltd.  
Pine Log Specifications**

249 Chem. Parker  
Scoudouc, NB E4P 3P8

**#1 Grade Logs:**

Logs/Species	White Pine only <ul style="list-style-type: none"> <li>• Clean, well delimbed, fresh logs</li> <li>• Fresh cut only</li> </ul>
Length	Preferred Length – 12' Minimum quantity of 8'-10' accepted. Some 14'-16' logs can be accepted upon request. All logs must be 3" to 6" over for trim.
Diameter	Minimum 8" under bark on small end
Defects	<ul style="list-style-type: none"> <li>• No knot clusters.</li> <li>• Minimal sweep.</li> <li>• No porcupine damage.</li> <li>• No stain.</li> <li>• No rot.</li> <li>• No warm damage.</li> </ul>
Delivery	Logs to be delivered in Scoudouc by self-loader. Transportation Certificate required. Please contact us below for delivery evenings or weekends.
Price	\$437.03 per thousand FBM on Scribner Log Rules

**#2 Grade Logs:**

General	8' logs or logs not meeting the above specifications will be graded as #2 Grade Logs.
Price	\$347.03 per thousand FBM on Scribner Log Rules

**Effective Date: October 10, 2023**

Contact Information:

- Leandre Cormier 506-856-0453
- Reggie Brun 506-961-9247

**Duffy's Custom Cuts - White Pine Sawlogs (Nauwigeauk, NB)**

**No longer purchasing pine. Seeking cedar, hemlock & tamarack.**

**Closed Fridays**

<p><b>Duffy's Custom Cuts - White Pine Sawlogs</b> 57 Old Rd Nauwigewauk E5N 6X7 Nick Duffy (506) 343-0989</p>					
Grade	Length	Diameter	Specs	Mill Price	Unit Measure
Grade 1	12',14',16'	10" top	No knot clusters	\$467.03	MBF