



## **HARDWOOD PULPWOOD PRICES AND SPECS**

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## Arbec – Softwood & Hardwood Pulpwood (Miramichi, NB)

Arbec will be suspending deliveries as of Thursday, March 28<sup>th</sup>, 2024, at 5:00 pm.

Softwood/Hardwood Pulpwood Price List						
Arbec Forest Products, Miramichi NB Poplar, Mixed Hardwoods (Maples, Birches, Ash, Oak) All Softwood species except Cedar. <b>FIR MUST BE WHITE WOOD</b>						
<b>CONTRACT # SNB-23</b>						
<i>Price Effective: June 2, 2023</i>						
Species	Length	Diameter	Age	Zone	Mill Price	Unit Measure
Poplar	84"-106" (96") <b>No Tolerance for over 106"</b>	min 3" top to max butt 25" (inside bark)	Within 3 Months	5	\$63.22	Metric Tonne
				6	\$65.99	
Hardwoods		min 3" top to max butt 25" (inside bark)		5	\$58.41	Metric Tonne
				6	\$61.19	
Softwood		min 3.5" top to max butt 25" (inside bark)		5	\$53.59	Metric Tonne
				6	\$56.63	

**Note \* Two loads of Poplar/Hardwood required for one load of Softwood.**  
**Requirement: Prior to Delivery, all deliveries are to be allocated weekly via SNB**  
**Contact SNB: 433-9866**

**\*\*PLUS ADDITIONAL FUEL SURCHARGE\*\***

### Quality:

Sweep: No more than 6 inches of sweep over the entire length

Knots: Knots must be trimmed flush with the stem

Rot: No more than 50% rot for hardwood and poplar & no more than 20% rot for softwood

Unacceptable: Forks, crotches, doglegs, splits, burned or charred wood, excessive crooks.

### Loading Quality:

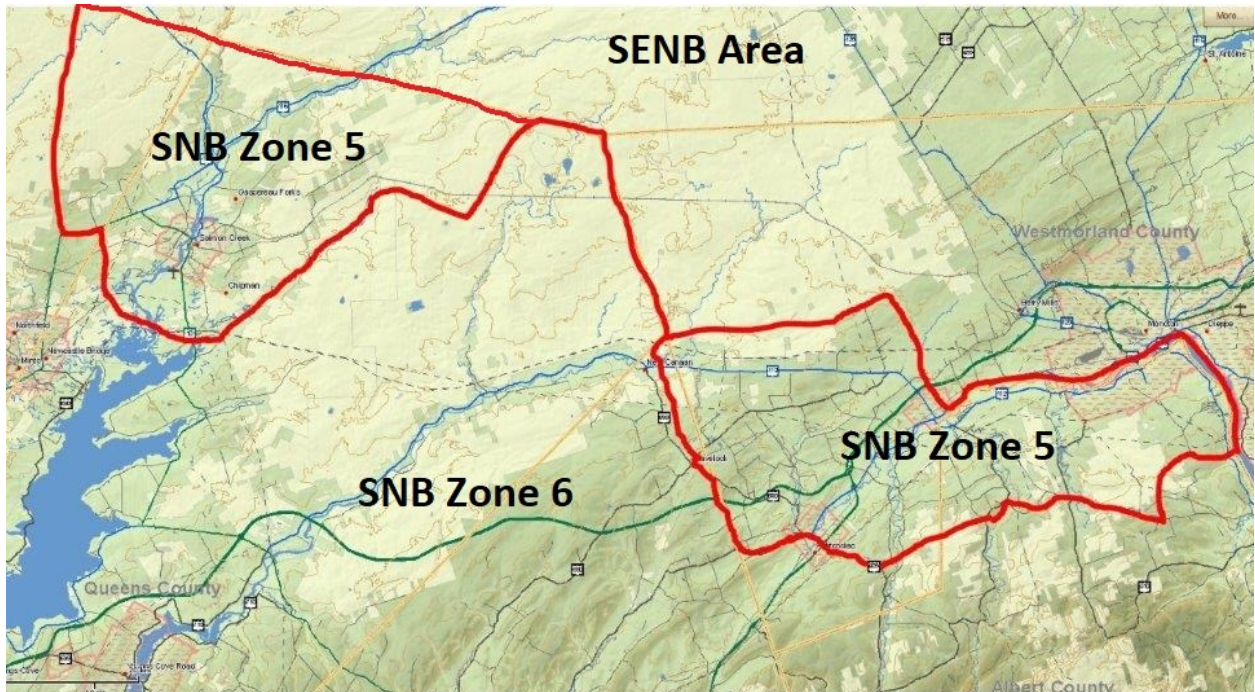
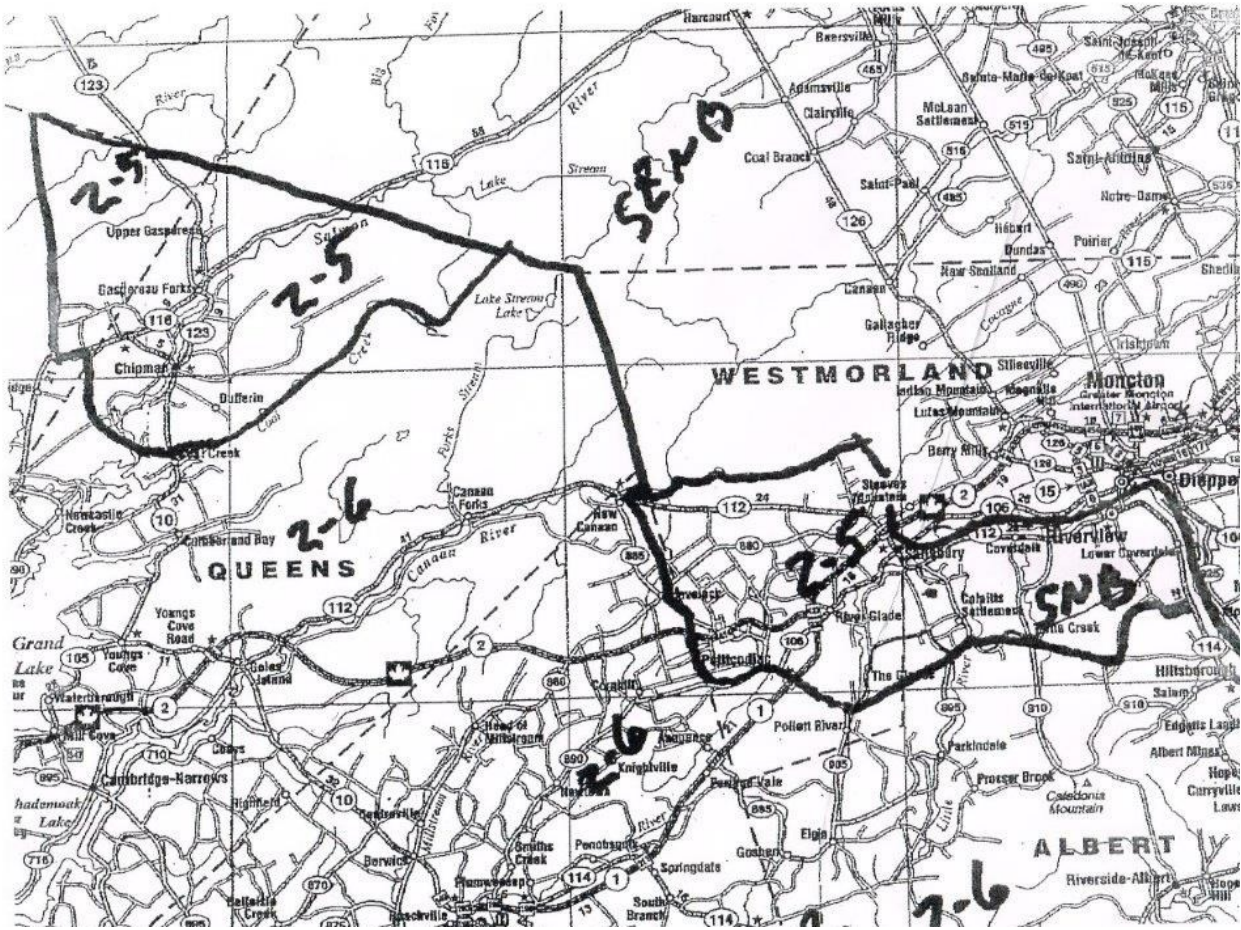
All loads must have a rounded top lower than the stakes. No cross piling, mud, brush, etc., will be allowed in the road. All trucks must have four (4) solid stakes. Trailers loaded length ways required 2 feet of clearance between tiers. All wood must be secured with 2 binders.

**Safety:** Drivers will take directions from Company staff and obey all safety order while on company property. Please see next page for further information on safety.

**Scalehouse:** Monday – Thursday: 5:30 am – 10:00 pm

Friday: Closes at 5:00 pm

# Arbec - Zone Map





# ARBEC

## Appendix "D" Safety Orders for Logyard

- Speed limit **20 km/h**
- **Safety hat, boots, eye protection and hi-visibility vest are required**
- Log trucks must have lights on at all times while in the Logyard
- 20 lb. Fire extinguisher (or equivalent capacity) on all mobile equipment
- No smoking or littering
- Loads are to be rounded with all wood lower than stakes
- All wood deliveries are to be neatly loaded with **2 binders** on each pile
- Length-ways loads require clearance between tiers
- All loaded vehicles parked on an incline must have parking brake applied and either the driver in the cab or chocks immediately installed upon exiting the cab
- Passengers must remain in cab at all times
- A 360° walk-around must be performed before removing binders
- Binders are only to be removed after leaving scales
- No walking on top of loads or wood piles
- Self-Loaders directed to Hot Pond unloading area **must not** raise their booms until they are at the unloading area due to overhead power lines
- Drivers must stay in cab while getting unloaded
- Truckers are required to use stairs and avoid crossing empty truck boxes or trailers at scalehouse when weighing out
- Accidents/Spills must be reported immediately to the scaler
- ~~Truck beds are to be thoroughly cleaned in the designated clean-off area after weighing out~~
- ~~No trimming of wood allowed on Arbec property~~
- **Failure to comply with Logyard safety orders will result in disciplinary action**

May 25, 2019

Over



**Appendix "D"**  
**Arbec Forest Products Inc.**  
**Progressive Discipline**

Non-conformance with the Arbec's *Gross Vehicle Weight Limits* or *Arbec's Logyard Safety Orders* will result in the following corrective actions:

- First Offense: Written warning
- Second Offense: Second written warning
- Third Offense: 3 Scaling Days suspension from the Logyard
- Fourth Offense: 5 Scaling Days suspension from the Logyard
- Fifth Offense: 20 Scaling Days suspension from the Logyard
- Sixth Offense: **Reviewed by Advisory Committee and Suspension will be decided.**

By signing below, I hereby agree to comply with Arbec Forest Products Inc. Logyard Safety Orders

\_\_\_\_\_  
Truck Driver (Print)

\_\_\_\_\_  
Truck Driver (Signature)


\_\_\_\_\_  
Truck #

\_\_\_\_\_  
Date

\_\_\_\_\_  
Scaler

May 25, 2019

## Woodland Pulp – Hardwood Pulpwood (Woodland, ME)

<p style="text-align: center;"><b>Hardwood &amp; Softwood Pulpwood</b>                      Woodland Pulp LLC, Woodland Maine                      Updated June 12, 2023</p> 					
Species	Length	Diameter	Location	Date Effective	Mill Price
Maple, Birch, Ash, Oak, Beech, and Basswood. <b>Max 10% Poplar/Load</b> Oak deliveries require prior approval	Random Length 8'-18'	Min top 3" Max butt 24" inside bark	Woodland, Maine	22-May-23	<b>\$67.34 ton</b> (\$74.21 metric tonne)
			Penobsquis Yard, NB		<b>\$51.34 ton</b> (\$56.58 metric tonne)
	8'-18'		St. Stephen Yard <b>(no poplar mixed with hardwood)</b>		<b>\$61.34 ton</b> (\$67.60 metric tonne)
Spruce/Fir Only	Random Length	Min top 2" Max butt 25" inside bark	Woodland, Maine		<b>Currently Not Buying</b>
Woodland is planning on taking 6 weeks of downtime from June 12th – July 24th, 2023, to invest more than \$12 million US into kiln enhancements. During this period, Woodland will accept deliveries into the yards on a limited basis. There is the possibility that if the yards become filled to capacity during the 6-week down time, deliveries may be suspended entirely. During the downtime, there will be no constraints for producers shipping directly to the mill.					
<b>Contract # 000098</b>					

**\*\*PLUS ADDITIONAL FUEL SURCHARGE\*\***

**St. Stephen Yard:** This yard is run by HC Haynes Inc. Take exit 4, at stop sign turn right onto Church St., travel ½ mile to stop sign & yard is straight ahead.

**Penobsquis Yard:** This yard is run by Karl Von Waldow. Route 114, west of Picadilly Road. Hours are Monday-Thursday 6AM-6PM. Fridays 6AM-5PM.

**Age:** Maximum of 3 months off the stump and cut from live trees.

**Quality:**

- SWEEP -** Stems must be able to pass through an 8' cylinder 30" in diameter for 8' – 16' and an 8' cylinder 25" in diameter for treelength.
- KNOTS -** Knots must be trimmed flush with the stem.
- ROT -** 8'-16' up to 1/3 of diameter.  
 TL - Rot should be kept to a minimum. Firm heart rot is acceptable. Hollow heart is acceptable as long as there is 3" of sound wood surrounding the hole.
- UNACCEPTABLE -** Forks, crotches, doglegs, brush, splits, burned or charred wood, excessive crooks, and butt flare.

**DISCOUNTS:** No discounts or deductions will be made for defects but if, in the Scaler's judgement, the load does not meet the above Wood Quality Specifications, it will be rejected.

**NOTE:** 8-foot wood needs to be hauled separately from the long wood due to the wood handling system at Woodland.

Please review additional attached information prior to delivering to Woodland Pulp.

## PER WOODLAND PULP LLC

### Wood Specifications & Delivery Request

#### Proper Loading

All roundwood loads should be prepared for unloading by overhead cranes.

1. Headboards
  - A. Headboards are required on all log trucks.
  - B. Headboard must extend 12" above cab.
  - C. Inadequate headboard protection could result in cab damage. Claims for tractor damage will be denied if headboard protection is inadequate.
  - D. Tops should not stick over headboard.
2. Stakes – Trailer stakes should be a minimum of 8' apart.
3. Load height

All pieces must rest with at least one half of their diameter below the top of any trailer stake.
4. Bunks
  - A. Bunks on frame trailers must be at least 8' above top of the frame.
  - B. Trailers must be equipped with risers at **least 6" thick and firmly attached to the trailer.**
  - C. Multiple Bunks – cut to length loads should have 1 foot separation between bunks to allow inspection.
5. Tiers
  - A. Two tier and Split loads – All loads with butts both ways must be equipped with two (2) dividers between the tiers. The front divider must be at least 8" thick and the rear divider must be at least 12" thick. The bottom tier should have the butts facing forward.
  - B. Single Tier – No load dividers are required on single tier loads with all butts facing forward.
  - C. Risers –Bottom Tier must have at least 6" risers unless drop deck or rail frame leaves room for grapple bite.
  - D. All bottom and single tier loads should be loaded butts forward unless prior arrangement with your Procurement Forester has been made.
6. Securing Loads – Loads must meet State of Maine requirements for binding and securing the load to the trailer.

# PER WOODLAND PULP LLC

## Wood Specifications & Delivery Instructions

### Safety Gear for Truck Drivers

The following Personal Protective Equipment (PPE) is required for all drivers entering the mill property. All drivers delivering to mills must be prepared to exit their trucks.

1. Hard Hat
2. Safety shoes or boots
3. Safety glasses with side shields or safety goggles
4. Safety Vest

Shorts and sandals are not acceptable. Guards at the specific mills will enforce this policy – Scalers will warn drivers when they observe inadequate dress or PPE. All PPE must meet or exceed current OSHA or MSA specifications. Tyvek coveralls appropriate for one time use are available for purchase at the scale house.

### Safety Requirements and Mill Site Procedures

1. Do not unbind or uncover your load until inside the mill at the area designated for unbinding or uncovering.
  - A. Fulghum – After crossing railroad tracks
  - B. Kraft Mill – Beside or in front of chip dumpers
2. If any piece of the load extends more than half the diameter of that piece above stakes, the load will be refused for unloading.
3. Stop at marked Railroad Crossings.
4. Do not stop on railroad tracks – your truck, trailer, and load must be at least 10 feet clear of any track when your vehicle stops. Orange flashing light signals train operating in area.
5. Observe posted speed limits and stop signs. Other drivers and pedestrians are counting on your compliance.
6. Drivers are to exit their trucks and stand two trucks lengths clear of unloading operations unless the loader operator instructs otherwise. At Fulghum, drivers are to be in the yellow driver hut.
7. At Fulghum, the drivers hut has a CB radio for communications with the loader operator. You can assist the loader operator by use of this radio.
8. Clean off trucks after leaving scale house in the designated area – ask crane operator for instructions.
9. If you are injured in any way on the mill site report it to the nearest mill personnel.
10. If you are involved in an accident, or observe an accident, report it immediately to the nearest mill personnel.



# PER WOODLAND PULP LLC

## Wood Specifications & Delivery Instructions

### Damage During Unloading

1. If your equipment is damaged during unloading immediately report the damage to the loader operator.
2. The loader operator will instruct you where to go to complete reporting.
  - a. Fulghum Fibers.... Mark Seavey or Shift Supervisor
  - b. Kraft Mill.... Operator or Guard House
3. **Do NOT leave the mill premises before reporting any damage.**
4. Scalers are not able to assist in reporting damage to equipment. If a loader operator tells you there is a risk of damage because of the way a load was prepared, unloading proceeds at the driver's option; however, any subsequent damage will not be covered by Fulghum Fibers, or **Woodland Pulp LLC**.

### Additional Information for Drivers

1. A bathroom is available for truck drivers at the Scale House. This is the only toilet near unloading facilities.
2. Passengers are not allowed on mill property unless the contractor delivering wood employs them. Adult passengers may wait in the Scale House.
3. Pets are not allowed on mill property.
4. Weapons of any sort are not allowed on mill property.
5. Trailers are to be cleaned off in the designated area beside the Scale House. Risers may be discarded here also.

### Hours of Operation and Schedule

For current hours and days of operation contact your Procurement Forester or the Scale House phone is (207) 427-3311, ext 4730.


### CB Radio Frequencies

Fulghum Fibers Chip Plant.....	10
Hardwood Pile down.....	24
Kraft Mill.....	19

(19 is not monitored by mill personnel)

**AV Group – Hardwood Pulpwood (Nackawic, NB)**

**Short wood (cut to length) roundwood deliveries curtailed as of July 31<sup>st</sup>, 2023. Random length deliveries only.**

<h2 style="margin: 0;">Hardwood Pulpwood</h2> <p style="margin: 0;">AV Group, Nackawic</p>					
<p><b>Scale hours are 24 hours per day 7 days per week including holidays.</b></p>					
<p><b>Updated: February 27, 2024</b></p>					
Species	Length	Diameter	Age		
Maple	Random Length 8'-20'	Min top 3" inside bark Max butt 22" outside bark	2 months preferred	\$67.17/metric tonne	
Poplar	Random Length 8'-20'	Min top 3" inside bark Max butt 22" outside bark	2 months preferred	\$65.17/metric tonne	
Birch	Random Length 8'-20'	Min top 3" inside bark Max butt 22" outside bark	3 months preferred	\$56.17/metric tonne	
<p><b>SNB's ID Card at Scalehouse</b></p>					
<p><b>Notice:</b> All Trucks required to have headache rack 12" above cab or no unloading wood.                  Mixed hardwood includes: maples, beech, ash, and ironwood.                  Mixed loads of hardwood, birch, and poplar are no longer accepted, unless an arrangement has been agreed upon.</p>					

## AV Group – Maple, Aspen & Birch (Nackawic, NB)



### AV Nackawic Product and Load Specifications Revised April 16, 2021

#### Maple, Aspen and Birch round wood

- 1. Species** Wood must be of the following species / specie groups only.  
Each specie/product must be delivered separately or physically separated on the same load by either bunks or risers:
1. Poplar (trembling and largetooth aspen)
  2. Mixed Hardwoods (Maples, Beech, Ash, Hornbeam)
  3. Birch (Yellow and white)
- 2. Length** Random Length:  
**Minimum 2.54m (8 foot) max. 5% by volume per load of bolts shorter than 4m (12')**  
**Maximum Length is 6.10m (20 foot)**  
**Preferred length is 16 feet (4.87 meter)**
- 3. Diameter** The minimum top diameter per bolt is **8cm (3 inches)**  
Maximum diameter for any bolt is **56cm (22 inches)**
- 4. Sweep** No bolt shall have more than 30cm (12 inches) of sweep over its entire length (16 feet).
- 5. Crook** No bolt shall contain a dogleg crook or a fork.
- 6. Age** Wood older than 3 months old may be rejected.
- 7. Rot** No bolt shall contain more than 50% rot by volume.  
No dead or burnt trees.
- 8. Limbs** All limbs, knots, stubs and projections shall be cut flush with the body of the bolt.
- Load refusal** **Loads that have an excessive amount of defective wood will be rejected**

## AV Group – Load Quality and Safety



### Load Quality

- All loads must have a rounded top, level or lower than the top of the stakes.
- No cross piling, mud, brush, etc., will be allowed in the load.
- All trucks must have a minimum of four (4) solid stakes.
- Trailers loaded lengthways require 2 feet of clearance between tiers.
- Flat-bed trailers must be equipped with 20cm or 8" risers for each bunk.
- All trucks require a Headboard. The Headboard must extend 12" above the cab of the truck. Any damage occurring to truck cabs not equipped with adequate headboard, AV Group will not be responsible.
- Loads may not extend forward past the headboard.
- Stakes must be positioned to provide the loaders access to the center of each bunk .

### Safety

- Drivers must wear all required personal protective equipment while outside their trucks on AV Group property. This includes CSA certified Hard Hat, Steel toe boots, reflective clothing and safety glasses.
- Trailer must be cleaned of all debris before leaving site in the designated clean off area.
- Drivers will follow instructions from AV staff and obey all safety orders while on company property.
- Self-loading trucks are not permitted to drive with their boom straight up after their load has been unloaded. All truckers are to pull away from the log deck or the loader (~100') allowing the next truck in line to commence unloading and lower their booms; i.e. away from the potential of falling logs.

Note: This is a change from current practice due to the recent incidents of drivers coming into contact with power lines.

**J.D. Irving Limited – Hardwood Pulpwood (Sussex, NB)**

<b>Hardwood Pulpwood Price List</b> J.D. Irving Ltd. Sussex Red & Sugar Maple and White & Yellow Birch <b>New Price Effective April 3, 2022</b>					
Species	Length	Diameter	Age	Mill Price	Unit Measure
Red & Sugar Maple	Random Length only	3" minimum to 20" maximum (inside bark)	Within 6 Months	\$45.17	Metric Tonne
Red & Sugar Maple					
White & Yellow Birch	Random Length only	3" minimum to 20" maximum (inside bark)	Within 6 Months	\$53.17	Metric Tonne
White & Yellow Birch					



**\*\*PLUS ADDITIONAL FUEL SURCHARGE\*\***

**Unacceptable:** Loads containing more than 5% rot.  
 Individual pieces with greater than 50% diameter rot.  
 No forked pieces or excessively crooked pieces.  
 No burned or charred wood.

Loads containing more than 5% rot shall be rejected. Individual pieces with greater than 50% diameter rot are unacceptable. Defective bolts within accepted loads may be deducted from the dale at the discretion of the scale staff on duty.

**Note:**


Loads may be rejected by JDI scale staff prior to unloading if they do not meet minimum specifications. Quality (% acceptable pieces) shall be measured using the above specifications. Any supplier whose quality sample results fall below 60% for any one (1) load, or fall below 85% for any three (3) loads delivered within a 4 week period, shall be place on QUALITY SUSPENSION and deliveries immediately suspended. Suppliers on quality suspension shall not be allowed to resume delivery until approved by the Regional Wood Buyer.

The trucker or producer must notify the JDI scale staff or Chief Scaler of any disputes regarding scale or sample selection at the time of delivery. JDI will make best efforts to hold quality samples for 24 hours when results fall below 85% to allow time for inspection. These specifications are subject to change by JDI with minimum notice.



**J.D. Irving Limited – Hardwood Pulpwood (Lake Utopia Mill Yard, Lake Utopia, NB)**

<b>Hardwood Pulpwood Price List</b> Lake Utopia Pulp & Paper Maple and Birch Pulpwood New Price Effective January 21, 2024					
Species	Length	Diameter	Age	Mill Price	Unit Measure
<b>*PRICE TO ALL ZONES*</b>					
Red & Sugar Maple	Random Length	3" minimum to 20" maximum (inside bark)	Within 6 Months	\$53.17	Metric Tonne
White & Yellow Birch	Random Length	3" minimum to 20" maximum (inside bark)	Within 6 Months	\$70.17	Metric Tonne

 <b>J.D. Irving, Limited</b>	
<b>Lake Utopia Mill Yard</b>	
<b>GRADE 1 - Random Length (BIPW, MAPW)</b>	
<b>SPECIES</b>	Birch or Maple only, must be sorted separately for scaling and unloading
<b>AGE</b>	Delivered within 6 months of date cut (live trees at time of cut)
<b>LENGTH</b>	<b>8-foot to 16-foot (96" to 200")</b>
<b>DIAMETER</b>	<b>3" minimum to 20" maximum (inside bark)</b>
<b>DEFECTS</b>	No burned or charred wood. Loads containing more than 5% rot shall be rejected. Individual pieces with rot greater than 50% diameter are unacceptable.
<p><b>NOTE:</b> Loads may be rejected by JDI staff prior to unloading if they do not meet minimum specifications. Suppliers who deliver loads containing wood that does not meet these specifications may be put on quality suspension and may only resume delivery after approval of the JDI Wood Buyer. The trucker or producer must notify the JDI scale staff or Chief Scaler of any disputes regarding scale quality assessment at the time of delivery. JDI will make best efforts to hold quality samples for 24 hours when results fall below 90% to allow time for inspection. These specifications are subject to change by JDI with minimum notice.</p>	


## Penobsquis Wood Yard – Poplar Pulpwood (Penobsquis, NB)

Limited deliveries available, please contact the office ahead of time.

<b>Poplar Pulpwood</b> <b><i>Penobsquis Wood Yard</i></b> Prices Effective March 1st, 2024			
Karl VanWaldow (506) 756-0514, Monday – Thursday, 6am – 6pm and Fridays, 6am – 5pm.			
<i>Date Updated: April 1, 2024</i>			
Species/Product	Length	Diameter	Mill Price
Poplar	8 Foot (96" - 103")	Min top 4" Max butt 25"	\$61.17/gmt
*LP Spec* Green wood only, no dead wood, must have less than 1/3 diameter rot.			

**Louisiana-Pacific – Hardwood Pulpwood (Houlton, ME)**

**DELIVERIES CURTAILED UNTIL FURTHER NOTICE EFFECTIVE DECEMBER 31<sup>ST</sup>, 2023.**

<p>Louisiana-Pacific, Houlton Maine </p>						
<p>(Station Road, New Limerick, Maine)</p>						
<p>Mill Hours: 11pm Sunday - 11pm Friday, Maine Time.</p>						
<p>Date Updated: April 1, 2024</p>						
Date Effective	Species	Length	Diameter	Age	Mill Price	Unit Measure
1-Jun-23	Houlton Maine, Poplar	8 foot (96"-103")	min top 4" max butt 25"	Green wood only, no dead wood.	<i>Currently not purchasing</i>	
25-May-23	Richmond Corner Yard, Poplar	8 foot (96"-103")	min top 4" max butt 25"	Green wood only, no dead wood.	<i>Currently not purchasing</i>	
5-Jun-23	Penobsquis Yard, Poplar	8 foot (96"-103")	min top 4" max butt 25"	Green wood only, no dead wood.	<i>Currently not purchasing</i>	
<p><b>SNB Vendor # 24978</b></p>						
<p>SNB Transportation Certificates are required. Houlton Price/Ton is in Canadian \$ Prices above based on <b>1.35</b> Exchange *Prices may fluctuate with exchange rate.*</p>						

**QUALITY:**

**ROT:** Rot not to exceed 1/3 of the diameter.

**SWEEP:** less than 6" sweep, no doglegs.

**AGE:** green wood only. No dead wood.  
Limbs cut flush and otherwise well prepared, reasonably straight.

# Arauco (Flakeboard) – Hardwood Pulp (Saint Stephen, NB)

Limited deliveries. Please call the SNB Office before shipping any wood to Arauco.

Arauco updates its fuel surcharge bonus monthly, “looking backwards”. The current fuel bonus has remained the same from August through October. Please contact the SNB office for the most current “all in” price.

Updated October 10, 2023

## Acceptable Species

- White Birch
- Yellow Birch
- Grey Birch
- Red Maple
- Sugar Maple
- Beech
- Red Oak
- White Ash

## Hardwood Pulp

**\$63.53/ Metric Tonne**

## FUEL SURCHARGE & PRICING BONUS AVAILABLE

St. Stephen

## Unacceptable Species

- Trembling Aspen
- Large Tooth Aspen
- Balsam Poplar
- Basswood.

Trucks are to weigh in and out at the Arauco mill scales and unload at TAC (Carson's) yard #2.

Take exit #4 off route one at Church Street. The mill is to the left at the bottom of exit #4 and the TAC #2 yard is right at the bottom of the exit.

Arauco accepts wood deliveries 24/7 for truck with self loaders.

## MAXIMUM BUTT DIAMETER

22 INCHES (55 CM)

Truck requiring unloading outside 7am-6pm, Monday - Friday are to call ahead, Wayne Carson @ 506-321-7119 or 506-466-4906 to make arrangements.

## SCALE PROCEDURES

### Minimum Top Diameter

3 INCHES (8 CM)

When trucks arrive at the scales, the driver selects **raw material inbound load**.

The driver will then be asked to enter driver card number (to unlock computer).

The supplied bar code for SNB marketing Board can be used or simply enter **9413**.

This will open the screen with supply contract #968 (SNB Marketing Board) Press ENTER, then another screen appears where to enter driver information and License Plate number. ENTER again prints out Ticket (2-yard pass)

Proceed to TAC yard #2 to unload and return to mill scales to weigh out with the Yard Pass.

Select **Raw Material Outbound** and scan yard pass bar code.

Three tickets will be printed with information. Trucker is to staple one of the yard passes, the outbound ticket to the BOL/Transportation Certificate and place in the box provided for payment. Yard personnel for TAC and Arauco Security staff are on site to assist.

## MINIMUM LENGTH

12 FEET (3.6 METERS)