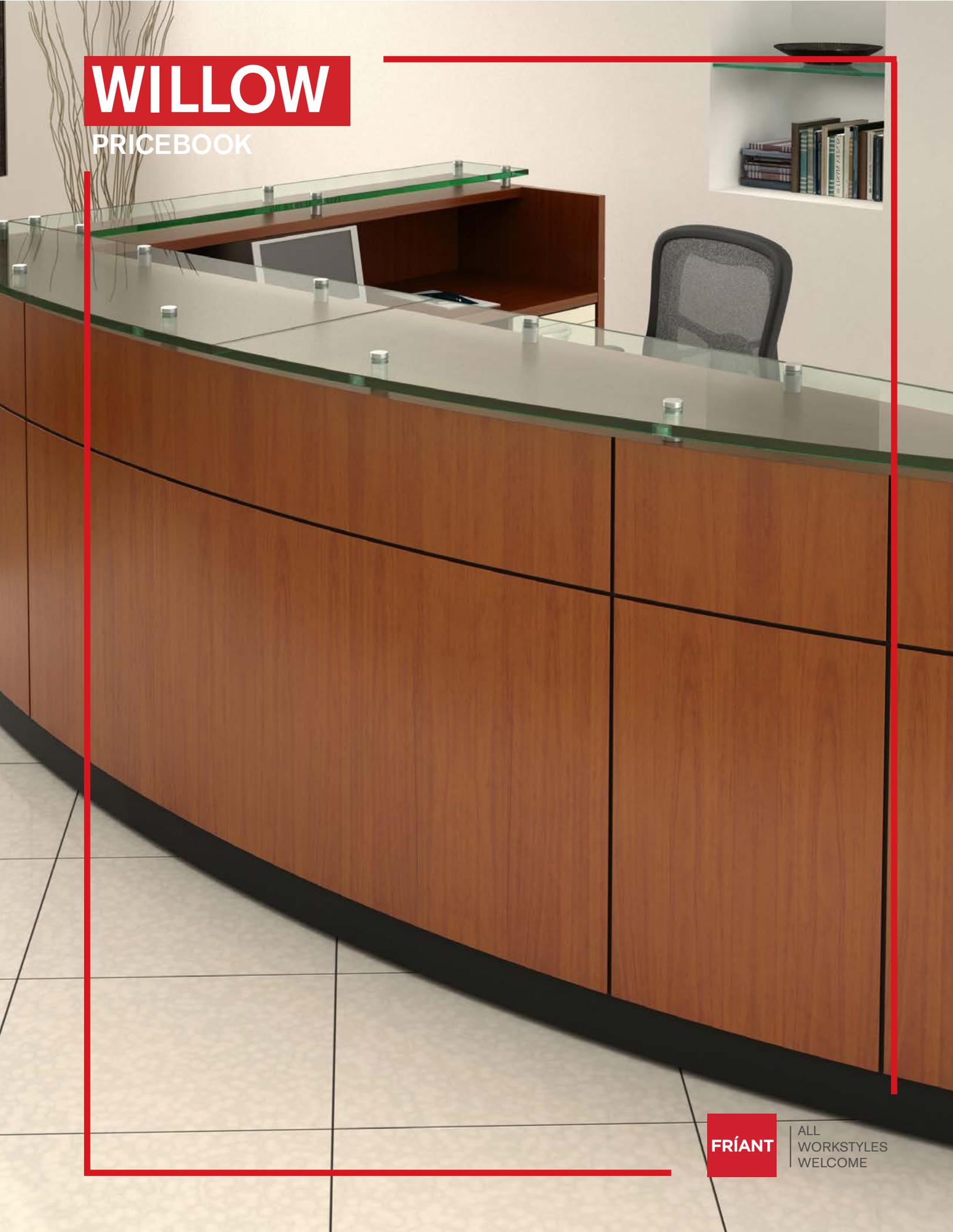


# WILLOW

PRICEBOOK



**FRÍANT**

ALL  
WORKSTYLES  
WELCOME



- 4 Overview
- 6 Pricing
- 15 Finishes
- 16 Handle Options
- 17 Terms & Conditions

---

Create a striking first impression with the Willow reception series, which features beautiful laminate or veneer casing, contrasting black reveals, glass transaction top and choice of curved or straight front. Design also includes satin chrome stand-offs under the glass top with three inch overhang and toekicks in black or satin finish.

---



FIRST IMPRESSIONS  
**DESIGNED**  
TO IMPRESS



- Black reveals (1/4" wide, 1/8" deep)
- 1 1/4" satin chrome stand-offs
- 4" toekicks in black or satin
- 3/4" glass transaction top (clear or frosted)
- Left or right ADA options



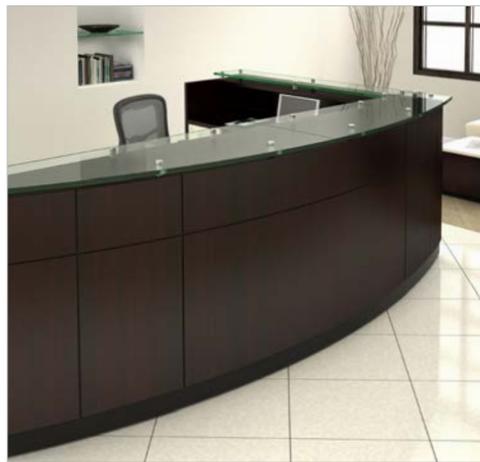
With dozens of finish options and matching credenzas and end tables, Willow is a complete line of reception furnishings to suit any décor.



Matching credenzas and end tables



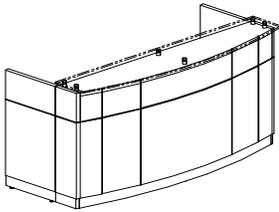
Glass transaction top and contrasting reveals



Bowfront or straight front designs

**PRICING  
RECEPTION  
WILLOW**

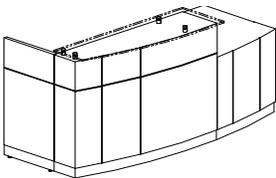
**FRONT SHELL  
(bow front)**



| DIMENSION             | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|-----------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 30"W X 72"L X 42"H    | FW-FRSH-D72L       | \$25,913 | FW-FRSH-D72V      | \$29,633 | FW-FRSH-D72AV        | \$30,521 |
| 30"W X 84"L X 42"H    | FW-FRSH-D84L       | \$27,773 | FW-FRSH-D84V      | \$31,604 | FW-FRSH-D84AV        | \$32,552 |
| 30"W X 96"L X 42"H    | FW-FRSH-D96L       | \$29,808 | FW-FRSH-D96V      | \$33,217 | FW-FRSH-D96AV        | \$34,213 |
| 30"W X 108"L X 42"H * | FW-FRSH-D108L      | \$30,327 | FW-FRSH-D108V     | \$34,061 | FW-FRSH-D108AV       | \$35,082 |
| 30"W X 120"L X 42"H * | FW-FRSH-D120L      | \$31,445 | FW-FRSH-D120V     | \$34,950 | FW-FRSH-D120AV       | \$36,459 |
| 30"W X 144"L X 42"H * | FW-FRSH-D144L      | \$37,738 | FW-FRSH-D144V     | \$39,107 | FW-FRSH-D144AV       | \$40,280 |

\* Desks over 96" are made in two pieces  
\*\*Choose clear or frosted glass

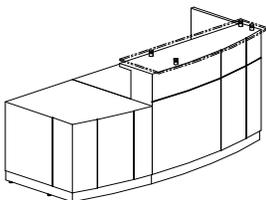
**FRONT SHELL  
w/ADA option - left  
(bow front)**



| DIMENSION             | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|-----------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 30"W x 72"L X 42"H    | FW-FRSH-AL72L      | \$27,188 | FW-FRSH-AL72V     | \$30,913 | FW-FRSH-AL72AV       | \$31,839 |
| 30"W X 84"L X 42"H    | FW-FRSH-AL84L      | \$29,052 | FW-FRSH-AL84V     | \$32,881 | FW-FRSH-AL84AV       | \$33,868 |
| 30"W X 96"L X 42"H    | FW-FRSH-AL96L      | \$31,084 | FW-FRSH-AL96V     | \$34,494 | FW-FRSH-AL96AV       | \$35,531 |
| 30"W X 108"L X 42"H * | FW-FRSH-AL108L     | \$31,604 | FW-FRSH-AL108V    | \$35,340 | FW-FRSH-AL108AV      | \$36,400 |
| 30"W X 120"L X 42"H * | FW-FRSH-AL120L     | \$32,723 | FW-FRSH-AL120V    | \$36,228 | FW-FRSH-AL120AV      | \$37,316 |
| 30"W X 144"L X 42"H * | FW-FRSH-AL144L     | \$39,014 | FW-FRSH-AL144V    | \$40,383 | FW-FRSH-AL144AV      | \$41,595 |

\* Desks over 96" are made in two pieces.  
\*\*Choose clear or frosted glass  
\*\*\*ADA section ships separate from main unit

**FRONT SHELL  
w/ADA option - right  
(bow front)**

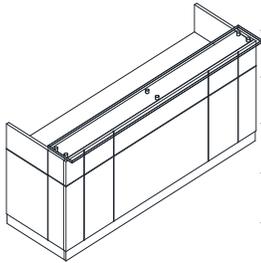


| DIMENSION             | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|-----------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 30"W X 72"L X 42"H    | FW-FRSH-AR72L      | \$27,188 | FW-FRSH-AR72V     | \$30,913 | FW-FRSH-AR72AV       | \$31,839 |
| 30"W X 84"L X 42"H    | FW-FRSH-AR84L      | \$29,052 | FW-FRSH-AR84V     | \$32,881 | FW-FRSH-AR84AV       | \$33,868 |
| 30"W X 96"L X 42"H    | FW-FRSH-AR96L      | \$31,084 | FW-FRSH-AR96V     | \$34,494 | FW-FRSH-AR96AV       | \$35,531 |
| 30"W X 108"L X 42"H * | FW-FRSH-AR108L     | \$31,604 | FW-FRSH-AR108V    | \$35,340 | FW-FRSH-AR108AV      | \$36,400 |
| 30"W X 120"L X 42"H * | FW-FRSH-AR120L     | \$32,723 | FW-FRSH-AR120V    | \$36,228 | FW-FRSH-AR120AV      | \$37,316 |
| 30"W X 144"L X 42"H * | FW-FRSH-AR144L     | \$39,014 | FW-FRSH-AR144V    | \$40,383 | FW-FRSH-AR144AV      | \$41,595 |

\* Desks over 96" are made in two pieces  
\*\*Choose clear or frosted glass  
\*\*\*ADA section ships separate from main unit

\*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

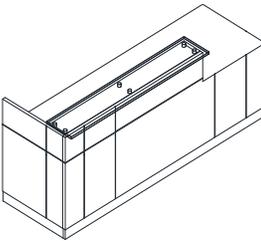
FRONT SHELL  
(straight front)



| DIMENSION             | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|-----------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 30"W X 72"L X 42"H    | FWS-FRSH-D72L      | \$23,557 | FWS-FRSH-D72V     | \$26,939 | FWS-FRSH-D72AV       | \$27,749 |
| 30"W X 84"L X 42"H    | FWS-FRSH-D84L      | \$25,248 | FWS-FRSH-D84V     | \$28,731 | FWS-FRSH-D84AV       | \$29,594 |
| 30"W X 96"L X 42"H    | FWS-FRSH-D96L      | \$27,098 | FWS-FRSH-D96V     | \$30,198 | FWS-FRSH-D96AV       | \$31,105 |
| 30"W X 108"L X 42"H * | FWS-FRSH-D108L     | \$27,569 | FWS-FRSH-D108V    | \$30,965 | FWS-FRSH-D108AV      | \$31,893 |
| 30"W X 120"L X 42"H * | FWS-FRSH-D120L     | \$28,586 | FWS-FRSH-D120V    | \$31,773 | FWS-FRSH-D120AV      | \$32,729 |
| 30"W X 144"L X 42"H * | FWS-FRSH-D144L     | \$31,187 | FWS-FRSH-D144V    | \$36,802 | FWS-FRSH-D144AV      | \$37,907 |

\* Desks over 96" are made in two pieces  
\*\*Choose clear or frosted glass

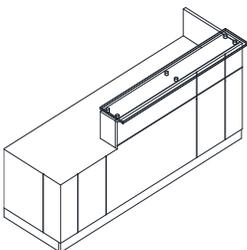
FRONT SHELL  
w/ADA option - left  
(straight front)



| DIMENSION             | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|-----------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 30"W X 72"L X 42"H    | FWS-FRSH-AL72L     | \$24,718 | FWS-FRSH-AL72V    | \$28,101 | FWS-FRSH-AL72AV      | \$28,945 |
| 30"W X 84"L X 42"H    | FWS-FRSH-AL84L     | \$26,409 | FWS-FRSH-AL84V    | \$29,893 | FWS-FRSH-AL84AV      | \$30,789 |
| 30"W X 96"L X 42"H    | FWS-FRSH-AL96L     | \$28,259 | FWS-FRSH-AL96V    | \$31,360 | FWS-FRSH-AL96AV      | \$32,301 |
| 30"W X 108"L X 42"H * | FWS-FRSH-AL108L    | \$28,731 | FWS-FRSH-AL108V   | \$32,127 | FWS-FRSH-AL108AV     | \$33,090 |
| 30"W X 120"L X 42"H * | FWS-FRSH-AL120L    | \$29,747 | FWS-FRSH-AL120V   | \$32,935 | FWS-FRSH-AL120AV     | \$33,924 |
| 30"W X 144"L X 42"H * | FWS-FRSH-AL144L    | \$32,349 | FWS-FRSH-AL144V   | \$37,964 | FWS-FRSH-AL144AV     | \$39,102 |

\* Desks over 96" are made in two pieces.  
\*\*Choose clear or frosted glass  
\*\*\*ADA section ships separate from main unit

FRONT SHELL  
w/ADA option - right  
(straight front)

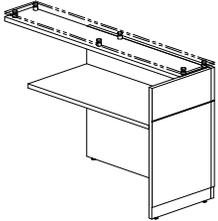


| DIMENSION             | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|-----------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 30"W X 72"L X 42"H    | FWS-FRSH-AR72L     | \$24,718 | FWS-FRSH-AR72V    | \$28,101 | FWS-FRSH-AR72AV      | \$28,945 |
| 30"W X 84"L X 42"H    | FWS-FRSH-AR84L     | \$26,409 | FWS-FRSH-AR84V    | \$29,893 | FWS-FRSH-AR84AV      | \$30,789 |
| 30"W X 96"L X 42"H    | FWS-FRSH-AR96L     | \$28,259 | FWS-FRSH-AR96V    | \$31,360 | FWS-FRSH-AR96AV      | \$32,301 |
| 30"W X 108"L X 42"H * | FWS-FRSH-AR108L    | \$28,731 | FWS-FRSH-AR108V   | \$32,127 | FWS-FRSH-AR108AV     | \$33,090 |
| 30"W X 120"L X 42"H * | FWS-FRSH-AR120L    | \$29,747 | FWS-FRSH-AR120V   | \$32,935 | FWS-FRSH-AR120AV     | \$33,924 |
| 30"W X 144"L X 42"H * | FWS-FRSH-AR144L    | \$32,349 | FWS-FRSH-AR144V   | \$37,964 | FWS-FRSH-AR144AV     | \$39,102 |

\* Desks over 96" are made in two pieces  
\*\*Choose clear or frosted glass  
\*\*\*ADA section ships separate from main unit

**PRICING  
RECEPTION  
WILLOW**

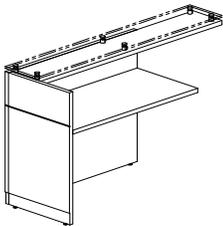
RIGHT RETURN SHELL  
with transaction



| DIMENSION          | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|--------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 24"D X 36"W X 42"H | FW-RRSH-D36L       | \$12,706 | FW-RRSH-D36V      | \$14,991 | FW-RRSH-D36AV        | \$15,441 |
| 24"D X 42"W X 42"H | FW-RRSH-D42L       | \$12,750 | FW-RRSH-D42V      | \$15,159 | FW-RRSH-D42AV        | \$15,608 |
| 24"D X 48"W X 42"H | FW-RRSH-D48L       | \$13,089 | FW-RRSH-D48V      | \$15,361 | FW-RRSH-D48AV        | \$15,822 |
| 24"D X 60"W X 42"H | FW-RRSH-D60L       | \$15,716 | FW-RRSH-D60V      | \$18,546 | FW-RRSH-D60AV        | \$19,101 |
| 24"D X 66"W X 42"H | FW-RRSH-D66L       | \$16,646 | FW-RRSH-D66V      | \$19,642 | FW-RRSH-D66AV        | \$20,233 |

\*Choose clear or frosted glass

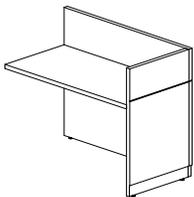
LEFT RETURN SHELL  
with transaction



| DIMENSION          | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|--------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 24" X 36"W X 42"H  | FW-LRSH-D36L       | \$12,706 | FW-LRSH-D36V      | \$14,991 | FW-LRSH-D36AV        | \$15,441 |
| 24"D X 42"W X 42"H | FW-LRSH-D42L       | \$12,750 | FW-LRSH-D42V      | \$15,159 | FW-LRSH-D42AV        | \$15,608 |
| 24"D X 48"W X 42"H | FW-LRSH-D48L       | \$13,089 | FW-LRSH-D48V      | \$15,361 | FW-LRSH-D48AV        | \$15,822 |
| 24"D X 60"W X 42"H | FW-LRSH-D60L       | \$15,716 | FW-LRSH-D60V      | \$18,546 | FW-LRSH-D60AV        | \$19,101 |
| 24"D X 66"W X 42"H | FW-LRSH-D66L       | \$16,646 | FW-LRSH-D66V      | \$19,642 | FW-LRSH-D66AV        | \$20,233 |

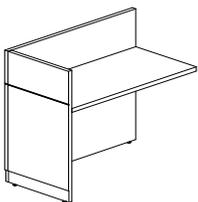
\*Choose clear or frosted glass

RIGHT RETURN SHELL  
with gallery



| DIMENSION          | LAMINATE PRODUCT # | LIST    | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|--------------------|--------------------|---------|-------------------|----------|----------------------|----------|
| 24"D X 36"W X 40"H | FW-RRSH-F36L       | \$6,852 | FW-RRSH-F36V      | \$8,087  | FW-RRSH-F36AV        | \$8,330  |
| 24"D X 42"W X 40"H | FW-RRSH-F42L       | \$8,171 | FW-RRSH-F42V      | \$9,639  | FW-RRSH-F42AV        | \$9,930  |
| 24"D X 48"W X 40"H | FW-RRSH-F48L       | \$8,463 | FW-RRSH-F48V      | \$9,994  | FW-RRSH-F48AV        | \$10,292 |
| 24"D X 60"W X 40"H | FW-RRSH-F60L       | \$9,070 | FW-RRSH-F60V      | \$10,704 | FW-RRSH-F60AV        | \$11,023 |
| 24"D X 66"W X 40"H | FW-RRSH-F66L       | \$9,524 | FW-RRSH-F66V      | \$11,239 | FW-RRSH-F66AV        | \$11,573 |

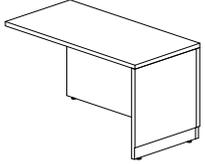
LEFT RETURN SHELL  
with gallery



| DIMENSION          | LAMINATE PRODUCT # | LIST    | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|--------------------|--------------------|---------|-------------------|----------|----------------------|----------|
| 24"D X 36"W 40"H   | FW-LRSH-F36L       | \$6,852 | FW-LRSH-F36V      | \$8,087  | FW-LRSH-F36AV        | \$8,330  |
| 24"D X 42"W X 40"H | FW-LRSH-F42L       | \$8,171 | FW-LRSH-F42V      | \$9,639  | FW-LRSH-F42AV        | \$9,930  |
| 24"D X 48"W X 40"H | FW-LRSH-F48L       | \$8,463 | FW-LRSH-F48V      | \$9,994  | FW-LRSH-F48AV        | \$10,292 |
| 24"D X 60"W X 40"H | FW-LRSH-F60L       | \$9,070 | FW-LRSH-F60V      | \$10,704 | FW-LRSH-F60AV        | \$11,023 |
| 24"D X 66"W X 40"H | FW-LRSH-F66L       | \$9,524 | FW-LRSH-F66V      | \$11,239 | FW-LRSH-F66AV        | \$11,573 |

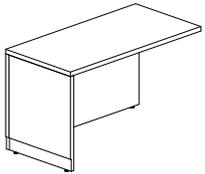
\*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

### RIGHT RETURN SHELL



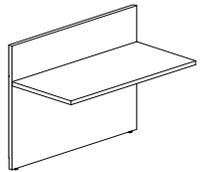
| DIMENSION          | LAMINATE PRODUCT # | LIST    | VEN/LAM PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|-------------------|---------|----------------------|---------|
| 24"D X 36"W X 29"H | FW-RRSH-E36L       | \$4,871 | FW-RRSH-E36V      | \$5,748 | FW-RRSH-E36AV        | \$5,921 |
| 24"D X 42"W X 29"H | FW-RRSH-E42L       | \$5,474 | FW-RRSH-E42V      | \$6,841 | FW-RRSH-E42AV        | \$7,045 |
| 24"D X 48"W X 29"H | FW-RRSH-E48L       | \$6,136 | FW-RRSH-E48V      | \$7,546 | FW-RRSH-E48AV        | \$7,772 |
| 24"D X 60"W X 29"H | FW-RRSH-E60L       | \$6,873 | FW-RRSH-E60V      | \$8,110 | FW-RRSH-E60AV        | \$8,354 |
| 24"D X 66"W X 29"H | FW-RRSH-E66L       | \$7,286 | FW-RRSH-E66V      | \$8,596 | FW-RRSH-E66AV        | \$8,854 |

### LEFT RETURN SHELL



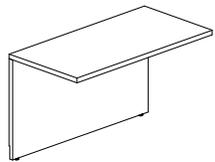
| DIMENSION          | LAMINATE PRODUCT # | LIST    | VEN/LAM PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|-------------------|---------|----------------------|---------|
| 24"D X 36"W X 29"H | FW-LRSH-E36L       | \$4,871 | FW-LRSH-E36V      | \$5,748 | FW-LRSH-E36AV        | \$5,921 |
| 24"D X 42"W X 29"H | FW-LRSH-E42L       | \$5,474 | FW-LRSH-E42V      | \$6,841 | FW-LRSH-E42AV        | \$7,045 |
| 24"D X 48"W X 29"H | FW-LRSH-E48L       | \$6,136 | FW-LRSH-E48V      | \$7,546 | FW-LRSH-E48AV        | \$7,772 |
| 24"D X 60"W X 29"H | FW-LRSH-E60L       | \$6,873 | FW-LRSH-E60V      | \$8,110 | FW-LRSH-E60AV        | \$8,354 |
| 24"D X 66"W X 29"H | FW-LRSH-E66L       | \$7,286 | FW-LRSH-E66V      | \$8,596 | FW-LRSH-E66AV        | \$8,854 |

### BRIDGE SHELL with gallery



| DIMENSION          | LAMINATE PRODUCT # | LIST    | VEN/LAM PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|-------------------|---------|----------------------|---------|
| 24"D X 36"W X 40"H | FW-BRSH-F36L       | \$5,263 | FW-BRSH-F36V      | \$6,213 | FW-BRSH-F36AV        | \$6,397 |
| 24"D X 42"W X 40"H | FW-BRSH-F42L       | \$5,915 | FW-BRSH-F42V      | \$6,981 | FW-BRSH-F42AV        | \$7,190 |
| 24"D X 48"W X 40"H | FW-BRSH-F48L       | \$6,647 | FW-BRSH-F48V      | \$7,529 | FW-BRSH-F48AV        | \$7,754 |
| 24"D X 60"W X 40"H | FW-BRSH-F60L       | \$7,112 | FW-BRSH-F60V      | \$8,057 | FW-BRSH-F60AV        | \$8,299 |

### BRIDGE SHELL

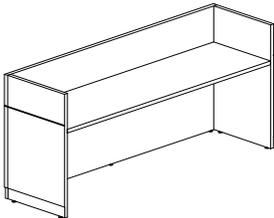


| DIMENSION          | LAMINATE PRODUCT # | LIST    | VEN/LAM PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|-------------------|---------|----------------------|---------|
| 24"D X 36"W X 29"H | FW-BRSH-E36L       | \$3,975 | FW-BRSH-E36V      | \$4,690 | FW-BRSH-E36AV        | \$4,831 |
| 24"D X 42"W X 29"H | FW-BRSH-E42L       | \$4,466 | FW-BRSH-E42V      | \$5,268 | FW-BRSH-E42AV        | \$5,427 |
| 24"D X 48"W X 29"H | FW-BRSH-E48L       | \$5,019 | FW-BRSH-E48V      | \$6,062 | FW-BRSH-E48AV        | \$6,244 |
| 24"D X 60"W X 29"H | FW-BRSH-E60L       | \$5,368 | FW-BRSH-E60V      | \$6,484 | FW-BRSH-E60AV        | \$6,678 |

\*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

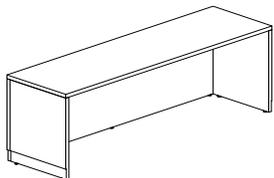
**PRICING  
RECEPTION  
WILLOW**

**CREDENZA SHELL  
with gallery**



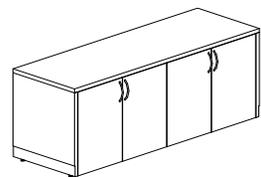
| DIMENSION           | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|---------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 24"D X 72"W X 40"H  | FW-CRSH-F72L       | \$13,034 | FW-CRSH-F72V      | \$13,675 | FW-CRSH-F72AV        | \$14,083 |
| 24"D X 84"W X 40"H  | FW-CRSH-F84L       | \$14,991 | FW-CRSH-F84V      | \$16,011 | FW-CRSH-F84AV        | \$16,494 |
| 24"D X 96"W X 40"H  | FW-CRSH-F96L       | \$16,950 | FW-CRSH-F96V      | \$18,350 | FW-CRSH-F96AV        | \$18,902 |
| 24"D X 108"W X 40"H | FW-CRSH-F108L      | \$18,982 | FW-CRSH-F108V     | \$22,399 | FW-CRSH-F108AV       | \$23,071 |
| 24"D X 120"W X 40"H | FW-CRSH-F120L      | \$21,261 | FW-CRSH-F120V     | \$25,087 | FW-CRSH-F120AV       | \$25,839 |

**CREDENZA SHELL**



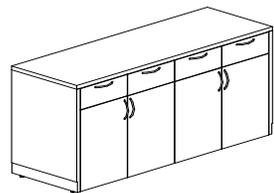
| DIMENSION           | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|---------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 24"D X 72"W X 29"H  | FW-CRSH-E72L       | \$7,641  | FW-CRSH-E72V      | \$9,515  | FW-CRSH-E72AV        | \$9,802  |
| 24"D X 84"W X 29"H  | FW-CRSH-E84L       | \$8,266  | FW-CRSH-E84V      | \$10,291 | FW-CRSH-E84AV        | \$10,600 |
| 24"D X 96"W X 29"H  | FW-CRSH-E96L       | \$8,894  | FW-CRSH-E96V      | \$11,065 | FW-CRSH-E96AV        | \$11,397 |
| 24"D X 108"W X 29"H | FW-CRSH-E108L      | \$9,961  | FW-CRSH-E108V     | \$11,754 | FW-CRSH-E108AV       | \$12,106 |
| 24"D X 120"W X 29"H | FW-CRSH-E120L      | \$11,155 | FW-CRSH-E120V     | \$13,164 | FW-CRSH-E120AV       | \$13,560 |

**STORAGE CREDENZA**



| DIMENSION          | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|--------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 24"D X 36"W X 29"H | FW-C-E36L          | \$5,379  | FW-C-E36V         | \$6,349  | FW-C-E36AV           | \$6,538  |
| 24"D X 48"W X 29"H | FW-C-E48L          | \$6,024  | FW-C-E48V         | \$7,112  | FW-C-E48AV           | \$7,322  |
| 24"D X 60"W X 29"H | FW-C-E60L          | \$6,748  | FW-C-E60V         | \$7,963  | FW-C-E60AV           | \$8,201  |
| 24"D X 72"W X 29"H | FW-C-E72L          | \$7,173  | FW-C-E72V         | \$10,904 | FW-C-E72AV           | \$11,232 |
| 24"D X 96"W X 29"H | FW-C-E96L          | \$11,143 | FW-C-E96V         | \$13,149 | FW-C-E96AV           | \$13,544 |

**BUFFET**



| DIMENSION          | LAMINATE PRODUCT # | LIST     | VEN/LAM PRODUCT # | LIST     | ALL VENEER PRODUCT # | LIST     |
|--------------------|--------------------|----------|-------------------|----------|----------------------|----------|
| 24"D X 36"W X 36"H | FW-B-E36L          | \$6,823  | FW-B-E36V         | \$8,051  | FW-B-E36AV           | \$8,291  |
| 24"D X 48"W X 36"H | FW-B-E48L          | \$7,641  | FW-B-E48V         | \$9,016  | FW-B-E48AV           | \$9,288  |
| 24"D X 60"W X 36"H | FW-B-E60L          | \$8,559  | FW-B-E60V         | \$10,099 | FW-B-E60AV           | \$10,400 |
| 24"D X 72"W X 36"H | FW-B-E72L          | \$10,941 | FW-B-E72V         | \$13,234 | FW-B-E72AV           | \$13,632 |
| 24"D X 96"W X 36"H | FW-B-E96L          | \$14,042 | FW-B-E96V         | \$16,567 | FW-B-E96AV           | \$17,063 |

\*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

BOX-BOX-FILE  
MOBILE PEDESTAL  
(includes lock)



| DIMENSION          | LAMINATE PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|----------------------|---------|
| 22"D X 16"W X 27"H | BBFM-L             | \$2,861 | BBFM-V               | \$4,354 |

FILE-FILE MOBILE  
PEDESTAL  
(includes lock)



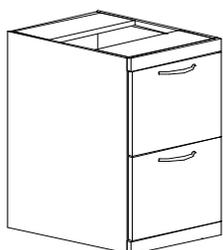
| DIMENSION          | LAMINATE PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|----------------------|---------|
| 22"D X 16"W X 27"H | FFM-L              | \$2,861 | FFM-V                | \$4,354 |

BOX-BOX-FILE PEDESTAL  
(includes lock)



| DIMENSION          | LAMINATE PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|----------------------|---------|
| 22"D X 16"W X 27"H | BBF-L              | \$2,011 | BBF-V                | \$3,316 |

FILE-FILE PEDESTAL  
(includes lock)

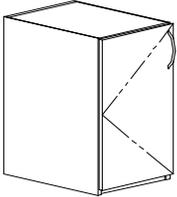


| DIMENSION          | LAMINATE PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|----------------------|---------|
| 22"D X 16"W X 27"H | FF-L               | \$2,011 | FF-V                 | \$3,316 |

\*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

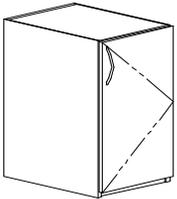
**PRICING  
RECEPTION  
WILLOW**

STORAGE PEDESTAL  
hinged door left



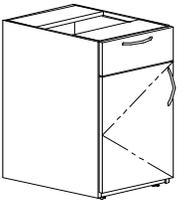
| DIMENSION          | LAMINATE PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|----------------------|---------|
| 22"D X 16"W X 27"H | FW-LD-L            | \$1,804 | FW-LD-V              | \$3,131 |

STORAGE PEDESTAL  
hinged door right



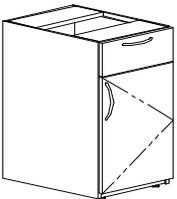
| DIMENSION          | LAMINATE PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|----------------------|---------|
| 22"D X 16"W X 27"H | FW-RD-L            | \$1,804 | FW-RD-V              | \$3,131 |

STORAGE PEDESTAL  
hinged door left w/drawer



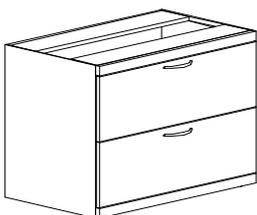
| DIMENSION          | LAMINATE PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|----------------------|---------|
| 22"D X 16"W X 27"H | FW-LBD-L           | \$1,990 | FW-LBD-V             | \$3,338 |

STORAGE PEDESTAL  
hinged door right w/drawer



| DIMENSION          | LAMINATE PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|----------------------|---------|
| 22"D X 16"W X 27"H | FW-RBD-L           | \$1,990 | FW-RBD-V             | \$3,338 |

LATERAL-FILE PEDESTAL  
(includes lock)



| DIMENSION          | LAMINATE PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|--------------------|--------------------|---------|----------------------|---------|
| 22"D X 36"W X 27"H | LF-36-L            | \$3,938 | LF-36-V              | \$5,183 |

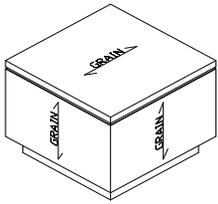
\*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

## DRUM TABLE



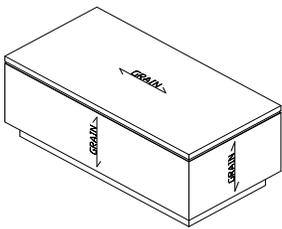
| DIMENSION   | LAMINATE PRODUCT # | LIST    | VEN/LAM PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|-------------|--------------------|---------|-------------------|---------|----------------------|---------|
| Ø18" x 16"H | FW-LT-D1816L       | \$2,344 | FW-LT-D1816V      | \$3,421 | FW-LT-D1816AV        | \$3,525 |
| Ø18" X 20"H | FW-LT-D1820L       | \$2,459 | FW-LT-D1820V      | \$3,591 | FW-LT-D1820AV        | \$3,701 |
| Ø24" X 16"H | FW-LT-D2416L       | \$2,592 | FW-LT-D2416V      | \$3,732 | FW-LT-D2416AV        | \$3,844 |
| Ø24" X 20"H | FW-LT-D2420L       | \$2,720 | FW-LT-D2420V      | \$3,919 | FW-LT-D2420AV        | \$4,036 |

## CUBE TABLE



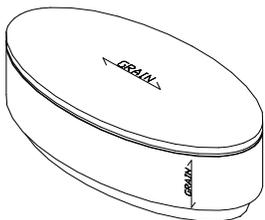
| DIMENSION        | LAMINATE PRODUCT # | LIST    | VEN/LAM PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|------------------|--------------------|---------|-------------------|---------|----------------------|---------|
| 18" X 18" X 16"H | FW-LT-C1816L       | \$1,761 | FW-LT-C1816V      | \$2,882 | FW-LT-C1816AV        | \$2,970 |
| 18" X 18" X 20"H | FW-LT-C1820L       | \$1,849 | FW-LT-C1820V      | \$3,025 | FW-LT-C1820AV        | \$3,116 |
| 24" X 24" X 16"H | FW-LT-C2416L       | \$2,011 | FW-LT-C2416V      | \$3,150 | FW-LT-C2416AV        | \$3,248 |
| 24" X 24" X 20"H | FW-LT-C2420L       | \$2,111 | FW-LT-C2420V      | \$3,310 | FW-LT-C2420AV        | \$3,410 |

## RECTANGULAR TABLE



| DIMENSION        | LAMINATE PRODUCT # | LIST    | VEN/LAM PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|------------------|--------------------|---------|-------------------|---------|----------------------|---------|
| 18" X 36" X 16"H | FW-LT-R1836L       | \$2,425 | FW-LT-R1836V      | \$3,856 | FW-LT-R1836AV        | \$3,974 |
| 24" X 48" X 16"H | FW-LT-R2448L       | \$2,874 | FW-LT-R2448V      | \$4,313 | FW-LT-R2448AV        | \$4,440 |

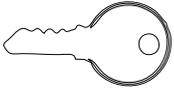
## ELLIPTICAL TABLE



| DIMENSION        | LAMINATE PRODUCT # | LIST    | VEN/LAM PRODUCT # | LIST    | ALL VENEER PRODUCT # | LIST    |
|------------------|--------------------|---------|-------------------|---------|----------------------|---------|
| 24" X 48" X 16"H | FW-LT-E2448L       | \$3,565 | FW-LT-E2448V      | \$5,285 | FW-LT-E2448AV        | \$5,447 |

\*Veneer/Laminate combination available in Fusion Maple, Espresso, Wild Cherry and Biltmore Cherry

## KEY LOCKS/CORES



| PART #                  | HEIGHT   | PRICE |
|-------------------------|--|-------|
| <b>LAM1-KEY-ALIKE-4</b> | Lock Core Keyed-Alike (set of 4) - Type 3 Laminate Storage | \$198 |
| <b>LAM1-KEY-ALIKE-6</b> | Lock Core Keyed-Alike (set of 6) - Type 3 Laminate Storage | \$298 |
| <b>LAM1-FMK</b>         | Lock Core Master Key - Type 3 Laminate Storage             | \$29  |
| <b>LAM1-FCK</b>         | Lock Core Change Key - Type 3 Laminate Storage             | \$29  |
| <b>LAM1-KEY-CORE</b>    | Single Lock Core - Type 3 Laminate Storage                 | \$40  |

- Keyed-Alike Lock Cores are sold in sets of 4 or 6.
- Each set includes four Lock Cores, each with two keys, all with the same lock number.
- Lock core removal/change keys will need to be ordered separately.
- Additional Lock Core Removal Keys and Master Keys are available.

The product #s all end with a letter code of **L**, **V** or **AV** that specifies the finish category. When ordering, add the number of your finish selections to the end of the product #, as shown below.

**FW-FRSH-D72 L -1 -A -H4**

product #

finish category

finish color

handle

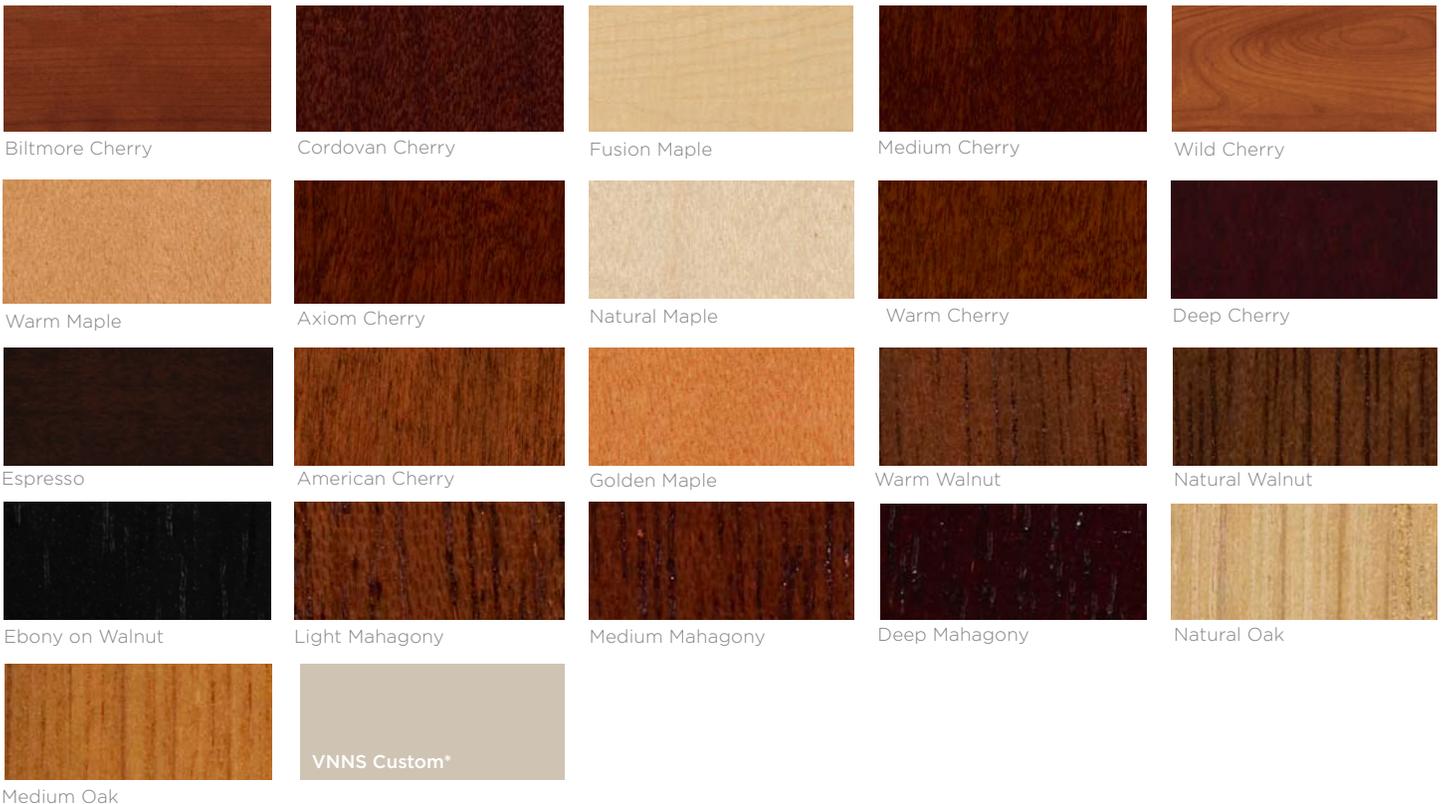
toe kick

## FINISH OPTIONS

### LAMINATES (L)



### WOOD VENEERS (AV)



## HANDLE OPTIONS

---

Each handle style is available in either Black or Satin finish - specify finish on order.



## TOE KICKS

---



## REVEALS

---



# TERMS & CONDITIONS WILLOW

## PRICES

All prices are F.O.B. point. We reserve the right to change prices without prior notice.

## ORDERING

Purchase Orders should be sent to Friant & Associates, LLC at [orders@friant.com](mailto:orders@friant.com), or faxed to (510) 535-6895. If your specifications were created with CAP, GIZA, or Project Matrix please send the worksheet (SP4) with your Purchase Order.

## TERMS

Net 30 days from date of invoice with established terms. Invoices are delinquent if not paid (30) days from date of invoice. In the event timely payment is not made, interest will be charged at the rate of 1.5% per month on delinquent accounts. Buyers will also be liable for normal collection costs and attorney fees.

## ORDERS

Orders are only accepted by issuance of our formal acknowledgment, and are subject to the terms set forth herein and on our order acknowledgment. It is the responsibility of the buyer to review our acknowledgment for accuracy.

## LEAD TIME

Lead times are subject to availability.

## ORDER CHANGES AND CANCELLATIONS

Our order confirmation is final and binding. Any order change or cancellation is subject to our ability to conform. For the most up to date information, always review the order change/cancellation policy online. Allowable changes within the posted policy must be made in writing.

## RETURNS

No merchandise may be returned without our written consent and shipping instructions, and are subject to a 35% restocking fee. Unauthorized returns will not be accepted and will be returned freight collect. All packages are labeled with contents, and it is the customer's responsibility to check box labels against the packing list for accuracy before opening. If correctly labeled and undamaged product is removed from its original packaging, Friant will not accept its return.

## CLAIMS

We are not responsible for damage suffered in transit. Merchandise should be inspected for possible freight damage upon delivery. Claims for damage or shortages should be filed by the consignee with the carrier within 5 days of delivery. You are also protected for "concealed damage" if you file claim with the carrier within 5 days of delivery. All claims against Friant for defects, errors or shortages must be made by Buyer in writing within 10 days after delivery. Failure to make such a claim shall constitute full acceptance. All claims must be pre-approved and with a P.O. issued to Friant before reimbursement and/or reinstallation will be granted.

## SHIPPING

Friant generally palletizes, boxes and/or shrink wraps its products. If Buyer requests additional packaging or special shipping, extra charges will apply. Buyer obtains title to products and assumes the risk of damage and or loss of product upon shipment from Friant's plant.

## PARTIAL SHIPMENTS

We will make every attempt to ship orders complete and on schedule. However, we reserve the right to make partial shipments as merchandise is ready. Invoices covering these partial shipments are to be paid as they become due.

## STORAGE

If buyer cannot accept delivery when merchandise is ready, we reserve the right to transfer goods to storage. Costs of transfer and storage will be charged to the buyer's account, and we will deem such transfer as constituting shipment for all purposes, including invoicing, as of the date the transfer is made.

## SHIPPING AND PREPAID FREIGHT

Unless otherwise instructed, we reserve the option to ship by what is, in our opinion, the best possible way. Upon request, we will prepay and add freight for accounts with established credit. Please see our web site for estimated freight times.

## DELIVERY

We are not liable for delay or failure of delivery due to strikes and/or differences with workmen, war, riot, fire, compliance with government regulations, acts of nature, failure or delays of sources of supply, or any other causes beyond our control.

## CONSTRUCTION - SPECIFICATIONS

All items are produced to price list specifications unless otherwise advised. All dimensions shown are approximate. Manufacturer reserves the right to make modifications and/or improvements without prior notice.



### CARB COMPLIANT

Willow laminates meet or exceed California (CARB) air quality emission standards — the most stringent in the country — for composite wood products.

#### **COMPLIANCE WITH LAW**

Purchaser is solely responsible for compliance with all applicable Federal, State and Local laws, ordinances, regulations, rules and standards relating to the installation, maintenance, use and operation of products.

#### **RIGHTS AND WARRANTIES — LIMITED LIFETIME WARRANTY**

Warranty information for all Friant products can be found in the Dealer Resource Center ([dealers.friant.com/warranty](http://dealers.friant.com/warranty)) or on the Friant website ([www.friant.com/warranty](http://www.friant.com/warranty))

#### **CALIFORNIA PROP 65 WARNING**

Products in this catalog can expose you to chemicals including wood dust, which is known to the State of California to cause cancer or birth defects or other reproductive harm. For more information go to <https://www.p65warnings.ca.gov/products/furniture-products>."

#### **CARB**

Friant products are CARB 93120 compliant for formaldehyde (phase 2)

#### **TSCA TITLE VI**

Friant products are TSCA Title VI Compliant

#### **MAS**

Accredited Compliance Designation - ANSI/BIFMA x71 & e3-2014 7.6.1, 7.6.2, 7.6.3  
California Dept. Of Public Health Standard Method v1.2  
Conforms With: LEED v4

Criteria of MAS Certified Green® Program

#### **CARE AND MAINTENANCE**

Friant & Associates' finish provides excellent stain and mar resistance. Care should be exercised when cleaning. The following precautions will help keep the product looking new:

- Dust all surfaces on a regular basis with a soft damp cloth. Do not use spray polishes - especially those containing silicone.
- Lift all objects from the surface when moving - never drag objects across the surface.
- Metal objects should be kept from contacting the surface.