

COMMON QUESTOINS - KNOWING YOUR ANSWER

Overview: You should be ready and prepared to answer the most common questions you will be asked by PNMs. Answering a question and refuting the no are two separate things – although all the talking points below can be used to help you refute the no. If a PNM is asking a question, answer it. If they are giving you a hesitation, that is when you reference the "Refuting the No" 1-pager.

TOP QUESTIONS ASKED

How much time does it take?

- One Chapter Meeting a week approximately one hour.
- One Membership Orientation Meeting a week approximately one hour
- Rest is up to you to decide the group determines minimum expectations.
 - Intramurals, social, brotherhood, service events etc. approximately 2-3 hours/week
- The more you put into it the more you get out of it.

How much does it cost?

- \$500 (\$100 Joining Fee) (\$400 Membership Fee)
- One of the few fraternities with no annual National Membership Fees/dues.
- Price match guarantee
- Local dues established by chapter

What about my grades?

- Fraternity men typically have a higher GPA than non-Fraternity men (site examples)
- Fraternity men graduate at a significantly higher rate than non-Fraternity men.
- Scholarship Program available (including Study Tables required hours w/accountability).
- Built in tutoring and support system within the brotherhood.

What about hazing?

- Zero tolerance policy for hazing.
- Not part of our Membership Orientation Program.
- Anonymous number to call and report hazing.

What about a house? (If unhoused)

- You don't need a house to have a brotherhood
- Some of our largest/most successful chapters don't have a house.
- If you do good things and get a critical mass of people, a house can come.
- CLVEN we have all the resources at our HQ to provide group housing when the time is right.



5