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LEASE PURCHASE PROGRAM

# property guide





## table of contents

## the property search

market price caps4
what we buy6
what we will not buy10
HOA conditions12
approved communities by market22

criteria for homes we buy

# property submission to move-in

# the purchase process

renovation policy	16
move-in expectations	18
after move-in	20





# frequently asked questions

covered in this guide

We have provided this guide to help future residents and their agents determine if a home is a good fit for our Lease Purchase Program.

We believe quality homes in affordable areas increase the likelihood of success for our residents.

- what condition does the home need to be in?
- what renovations can the resident request before move-in?
- what are the property maintenance expectations after move-in?
  - ▲ property management responsibilities
  - ✓ resident responsibilities

# market price caps

# Click to see approved communities in each metro.

Alabama	
Birmingham	\$400,000
Huntsville	\$350,000

Arizona	
Phoenix	\$350,000

Arkansas	
Little Rock	\$375,000

California	
Los Angeles	\$350,000
Modesto	\$350,000
Sacramento	\$350,000
San Diego	\$350,000
Stockton	\$350,000

Colorado	
Colorado Springs	\$500,000
Denver	\$550,000

Florida	
Fort Myers	\$400,000
Jacksonville	\$400,000
Miami	\$400,000
Orlando	\$400,000
Sarasota	\$400,000
Tampa	\$400,000

Georgia	
Atlanta	\$400,000

Illinois	
Chicago	\$300,000

Indiana	
Fort Wayne	\$275,000
Indianapolis	\$400,000

Kansas	
Kansas City	\$400,000
Wichita	\$350,000

Maryland	
Baltimore	\$400,000
Washington DC	\$450,000

Michigan	
Detroit	\$400,000
Grand Rapids	\$400,000
Minnosoto	
Minnesota	¢ 450 000
Minneapolis-St. Paul	\$450,000
Missouri	
St. Louis	\$400,000
North Carolina	
Asheville	\$400,000
Charlotte	\$400,000
Raleigh	\$400,000
Winston-Salem	\$400,000
Triniston Gurani	ψισογσσσ
Oklahoma	
Oklahoma City	\$350,000
Tulsa	\$350,000
Oregon	
Portland	\$450,000
Pennsylvania	
Philadelphia	\$400,000
Pittsburgh	\$400,000

# starting the search

We recommend using our <u>Find a Home</u> tool to identify eligible properties. Homes not meeting basic criteria are automatically filtered.

This guide outlines factors that may prevent us from purchasing a home despite being listed on the website.

We ask that agents and households review this list prior to viewing homes. This saves time for all involved!

Due to COVID-19 restrictions, we are temporarily allowing virtual property tours if a home is currently occupied. Prospective households are required to examine the exterior and walk around the premises in person.

If the home is vacant, prospective households must physically walk through the home. Virtual showings do not meet this requirement.

A tour of the home, even on a limited basis, offers prospective households a valuable view of the home and its neighborhood.

Criteria is subject to change.

Homes listed on our website may be ineligible for our Program. We reserve the right to reject any property submittal for reasons other than those listed in this guide.





## key criteria

We look for quality homes that are move-in ready.

- single family homes and fee-simple townhomes
- homes located within one of our approved communities
- homes listed between \$100,000 and a metro's maximum purchase price
- homes with two or more above grade bedrooms on a lot of two acres or less

# requirements

#### new construction homes

- → Home must be 100% complete prior to submittal.
- ✓ New subdivision or new phase of a subdivision must be at least 50% complete.

#### standard state contracts

- ✓ Sellers must be willing to use the standard state contract and not require addenda aside from a builder warranty.
- ✓ We use the Pulte Homes contract in certain markets. Please inquire for more information.
- Relocation deals are considered on a case-by-case basis due to their protracted closing process and the required contract addenda.
- ✓ In-ground pools are acceptable in Arizona, Florida, Georgia, California,¹ and Texas with an additional monthly <u>maintenance fee</u>.
- ✓ Homes built in Maryland before 1978 must have a Lead Free Certificate with boxes 1 and 1A checked and a passed inspection.
- ▲ Homes with synthetic stucco facades are considered on a case-by-case basis.
- Homes with outdated plumbing and wiring are considered on a case-by-case basis. This includes, but not limited to, polybutylene/galvanized plumbing and aluminum/cloth wiring. In some cases, we may ask that the seller replaces such prior to closing.



what we buy

<sup>1</sup>Los Angeles and San Diego only.



# policies

#### rental ordinances

Homes located in counties or municipalities requiring a rental inspection may have delayed move-in dates of at least 30 days after closing.

■ We require that agents check with local county and municipality to confirm rental license requirements.

#### flood risk policy

We aim to buy homes that possess a low flood risk. Homes falling within a 100-year flood zone will not be considered. Properties in Florida are exempt.

Flood risk guidelines are clarified as follows:

- ✓ If the house is located in a high risk flood zone, request a copy of the Seller's Elevation Certificate.
- ✓ If the house is located in a low to moderate risk flood zone, it has an acceptable flood risk profile for us to consider.
- Identify the Elevation Variance between the first floor of the house and the Base Flood Elevation.
  - To determine this, subtract the measurement of the Base Flood Elevation from the Top of Bottom Floor. If the Elevation Variance is less than -1.50, then we will not consider the home.

The exception to the 100-year flood zone requirement only applies in Florida.

# property type

#### homes are not considered if they:

- → are condominiums or under condominium ownership.
- are located within close proximity to structures that could impair value including industrial buildings, high traffic roads, railroad tracks, or airport runways.
- ▲ have dirt driveways.
- ⊿ are short sales, foreclosures, probate properties, bank-owned properties, property sold at auction, or by a government agency.
- ⊿ are commercial, modular, log cabins, mixed-use or manufactured housing properties.
- ▲ have, in most cases, a converted garage or a guest house/in-law suite in a separate building.<sup>2</sup>
- ▲ have solar panels that are leased/not fully owned that cannot be removed prior to closing.

Situations may be considered on a case-by-case basis dependent on our discretion and the regulations of specific areas.



<sup>&</sup>lt;sup>2</sup>Above a detached garage or in a pool house with separate access.

# what we will not buy



# property condition

#### homes are not considered if they:

- ✓ are over 100 years old.
- ▲ have more than 6 bedrooms (more than 5 in Florida, Illinois, and Texas).
- ✓ are on more than 2 acres of land.
- → are incomplete rehab projects or have structures on the premises in disrepair.
- ▲ have any environmental hazards.³
- ▲ have seepage or subject to flooding.
- ▲ have a history of sinkholes or near sinkholes, even if the sinkhole has a repair certification.
- ▲ have liens or unpermitted rehab work.
- ▲ have open permits that cannot be closed prior to closing.
- ✓ lack central air conditioning (exceptions may apply in Colorado, Oregon, and Washington).
- → are furnished or not empty of the seller's personal belongings prior to closing. We do not negotiate for personal property aside from standard appliances.
- ▲ have above ground or indoor pools. If the pool has a vinyl liner, we need proof the liner has been replaced within the last 2 years.
- ▲ have tax rates, including special service area/ community development district/Melo-Roos greater than 4% of property value.

<sup>&</sup>lt;sup>3</sup>Mold, peeling or flaking lead-based paint, vermiculite insulation, asbestos, etc.

## **HOA** conditions

HOAs must permit leasing without requiring credit or background checks, and interviews. This allows us to rent the home to any household that qualifies for our Program.

We provide HOAs with basic household information, such as name, phone number, email, vehicle information, and pet information.

#### we will not purchase homes with any of the following HOA conditions:

- ✓ Third-party beneficiary rights including the right to evict the tenant without notice.
- ▲ Communities with age restrictions or required fees such as social, tennis, golf, or country club membership dues.
- ✓ Minimum period of owner occupancy or maximum rental. period.
- Board approval of the lease post-closing.
- ✓ Rental caps (exceptions may be considered on a caseby-case basis).

The total annual dues must not exceed 1% of list price.

Transfer fees and capital contributions must be reasonable and are considered on a case-by-case basis.



# homeowner associations



## **HOA** documents

The following HOA documents will be reviewed as part of our due diligence:

- Budget

- ▲ Rules & Regulations (if applicable)
- Bylaws
- Home Partners' HOA Questionnaire

We must receive the HOA Questionnaire within the time period required by the purchase contract, typically within 8 days of contract execution.

The earlier that we receive these documents, the better. The documents inform us of any potential issues that may prohibit us from leasing the property.

If an HOA does not have all of these documents, there is a very high chance of the transaction being terminated.

Any fines assessed by the HOA that are a household responsibility are charged back to the residents during occupancy.

# the purchase process

# timeline to closing

The average time from property submission to closing is typically 3 - 4 weeks.

#### property underwriting

#### the agent

submits the Renovation Checklist to the resident. Upon completion, the submission will be reviewed. Agents are notified within 4-6 business hours of our decision.



#### the resident

completes the Renovation Checklist for their agent to submit for final review. (Properties are reviewed once all documents are received)

#### offer submission

#### the agent

submits our cash offer to the listing agent. When the seller accepts, the home goes under contract.



#### the resident

reviews our anticipated terms before we submit an offer. We must receive the security deposit and signed lease within 2 business days of going under contract.

#### home inspection

#### the agent

facilitates the inspection and will make sure all utilities are on.



#### the resident

should anticipate a 10 - 15 day inspection period that the agent will handle with us.

#### closing day

#### the agent

completes the final walk-through, submits photos, and lets us know where the keys are located.



#### the resident

moves into the home, on average, 2 weeks after closing.

#### move-in day!

#### **Pathlight Property Management**

becomes the main point of contact and facilitates the move-in process.



#### the resident

receives move-in information from Pathlight and a lockbox code on the morning of move-in day.

# renovation policy

The Renovation Checklist is sent to the household during the submission process. The household may request paint, carpet, or appliances.

Any renovations beyond the included items listed on page 18 must be requested by the household through the Renovation Checklist and **approved by us before an offer is made to the seller**.

We reserve the right to deny any renovation request and do not replace appliances that are in working condition. Renovation costs will be added to the Right to Purchase price.

#### paint

Paint is applied in neutral beige or grey colors, but we will only accommodate one selection. Households canrequest for the entire interior or specify certain rooms but we will not apply new paint if existing paint is in good condition.

#### carpet

Carpet is only installed in a neutral color. Households can request for the entire interior or specify certain rooms but we will not replace carpet that is in good condition.

#### washer/dryer (w/d)

We do not provide w/d units or any maintenance. Households may bring their own or request that the sellers leave the w/d. If the sellers agree, the w/d is property owned by us and must stay in the home if the household moves out.





#### kitchen oven/range (o/r)

If a home does not have an o/r or it is not in working condition, households can request that we install an o/r matching the finish of existing appliances at an approximate cost of \$700 added to the Right to Purchase Price.

#### refrigerator

Households can bring their own refrigerator. If they are not planning to bring one, they can choose one of the following options:

- 1. Request that the seller leaves the refrigerator currently in the home.
- 2. If the seller takes the refrigerator, or if the home does not have a refrigerator, they can request that we provide one.<sup>4</sup>

#### hot tubs/playsets

Households can request that either be removed. They can request that the seller leave them, but if they decline, we will not replace either. If either remain on the property, repairs and maintenance are the household's responsibility.

If the household currently resides in the home that is submitted for consideration, we will not perform any renovations, cleaning, or landscape maintenance.

Approved renovations are identified in the Lease as "Landlord Work."

<sup>&</sup>lt;sup>4</sup>The replacement will match the finish of existing appliances with standard features such as side-by-side, ice maker, and water filter at an approximate cost of \$1,800 added to the Right to Purchase Price.

# move-in expectations

After closing, our exclusive property management company, Pathlight, becomes the main point of contact for households.

During the inspection, Pathlight identifies if a home does not meet current safety standards. They complete necessary repairs prior to the move-in date to ensure a safe and functional home.

#### Pathlight ensures safe conditions

- Roof and foundation
- Handrails and posts (installations for additional safety if applicable)

#### Pathlight ensures the following function properly

- Windows and exterior door locks
- ✓ The garage door and garage door opener (if applicable)
- Breaker panels
- ▲ Lightbulbs in all fixtures
- ✓ Kitchen appliances
- ✓ Well/septic systems (if applicable)
- Sinks and toilets
- Sump pump
- ✓ Furnace, AC, and hot water heater
- Smoke detectors, CO detectors, and fire extinguishers (installed as required by code)
- ▲ Fireplace and flue (if applicable)

Pathlight performs a basic cleaning of plumbing fixtures, appliances, and other surfaces. Windows, exterior areas, and non-habitable spaces are not included.

# health & safety standards





# move-in expectations

Keep in mind, these items are not included in our scope. We will not<sup>5</sup> install, repair or replace:

- ✓ Paint (indoor/outdoor, including trim and ceilings) or carpeting, unless agreed to prior to the offer or if either are defective.
- ▲ Appliances, specialty appliances,<sup>6</sup> or new hook-ups for appliances including washers/dryers.
- Window blinds or treatments whether now existing or hereafter installed.
- ✓ Water softeners and filtration systems (exceptions may apply to homes on wells).
- Irrigation systems, fountains, koi ponds, fish stock or the equipment related thereto.

#### fence policy

Households are responsible for the cost, coordination, repair, and maintenance of fences. This applies if it is on the property before move-in or installed by the household.

To install a fence, households must provide a proposal from a reputable company showing material and labor costs, expected location, and fencing type.

If the proposal is approved, the household must obtain and submit proof of permits and HOA approval (if needed) to us.

<sup>&</sup>lt;sup>5</sup>Unless required by applicable law or specifically agreed to in writing as "Landlord Work" under the Lease.

<sup>&</sup>lt;sup>6</sup>Wine refrigerator, "kegerator", central vacuum systems, intercoms, built-in music/video systems, outdoor grill, or ice makers.

We will repair the pump/filter if needed. Hot tubs, only if attached to a pool, are covered in pool maintenance.

## after move-in

Pathlight works with households to handle rent and utility payments, maintenance requests, and everything in between.

#### indoor maintenance

- Major electrical systems
- Heating, cooling, and hot water systems
- Refrigerators, stoves/ovens, and dishwashers
- Persistent water intrusion

#### outdoor maintenance

- Roof and exterior wall maintenance
- ✓ Foundation and structural repair
- Plumbing and septic systems
- Defective locks/latches
- Weekly swimming pool chemical balancing and basic cleaning

To provide residents with a fast solution, Pathlight works with SMS Assist to locate trustworthy contractors. They call residents to schedule a time that works best for them.

### property management responsibilities





resident responsibilities Residents are responsible for any minor repairs that the home may require during the lease term.

#### indoor

- Replace light bulbs
- Change thermostat and smoke detector batteries, and testing of smoke/CO detectors
- Unclog toilets, sinks, and other drains
- Minor repairs to doors and walls
- Maintain and replace blinds
- Change HVAC filter(s) delivered from Second Nature
- Change water filters, softeners, and ice makers
- ▲ Monitor interior humidity and condensation levels

#### outdoor

- Pest control
- Landscaping and irrigation
- Maintain and repair fences
- Unit cleaning
- Window screens
- Disposal of garbage and recycling
- → Daily upkeep of swimming pools<sup>8</sup>

#### pets

Please clean the exterior and interior of the home accordingly. Don't forget to walk your pet on a leash and clean up waste.

#### **HOA**

Any fines assessed by the HOA that are a household responsibility are charged back to the residents during occupancy.

<sup>&</sup>lt;sup>8</sup> Including controlling water levels and winterization. <u>Monthly pool service fees</u> are not included in the pre-determined monthly rent or Right to Purchase prices listed on our website.

# approved communities

Please note that some communities may include HOAs that might restrict us from purchasing in that area.



	Birmingham					\$400,000
Alabama	Alabaster Bessemer Birmingham	Columbiana Helena Hoover	Indian Springs Irondale Leeds	Maylene Montevallo Moody	Mountain Brk Pelham Shoal Creek	Trussville Vestavia Vestavia Hills
ا	Huntsville Ardmore Athens	Brownsboro Gurley	Hampton Cove Harvest	Hazel Green Huntsville	Madison Owens Cross Roads	\$350,000 Tanner Toney
		Curicy	riarvest	Tidritsville	Oweris Cross Roads	\$350,000
Arizona	Phoenix Anthem Apache Junction Avondale Buckeye Carefree	Cave Creek Chandler El Mirage Fountain Hills Gilbert	Glendale Gold Canyon Goodyear Laveen Litchfield Park	Maricopa Mesa New River Peoria Phoenix	Rio Verde Scottsdale Sun City Sun City West Sun Lakes	Surprise Tempe Tolleson Tonopah Waddell
	Little Rock					\$375,000
Arkansas	Alexander Austin Bauxite Benton	Bigelow Bryant Cabot Conway	Jacksonville Little Rock Lonoke	Mabelvale Maumelle Mayflower	North Little Rock Paron Roland	Shannon Hills Sherwood Ward
ı	Los Angeles					\$350,000
California	Apple Valley Bermuda Dunes Bloomington Calimesa Camarillo Canyon Country Canyon Lake Castaic Cathedral City	Chino Colton Corona Cypress Fontana Hemet Hesperia Highland Idyllwild	Indio Jurupa Valley La Quinta La Verne Lake Elsinore Lake Hughes Lakewood Lancaster Lytle Creek	Menifee Moreno Valley Nuevo/Lakeview Norco Oak Hills Oak View Ontario Oxnard Palm Desert	Palmdale Perris Quartz Hill Rialto Riverside Romoland San Bernardino San Jacinto Santa Ana	Simi Valley Thousand Palms Tustin Ventura Victor Valley Victorville Wildomar Yucaipa
	Modesto					\$350,000
-	Ceres Denair	Keyes Modesto	Newman Oakdale	Patterson Riverbank	Salida Turlock	
I	Sacramento					\$350,000
	Antelope Auburn Cameron Park Camino Carmichael	Citrus Heights Diamond Springs El Dorado Elk Grove Fair Oaks	Galt Grizzly Flats Kyburz Lincoln Loomis	Orangevale Placerville Pollock Pines Rancho Cordova	Rancho Murieta Rocklin Roseville Sacramento	Somerset Strawberry West Sacramento Woodland
	San Diego					\$350,000
	Palomar Mountain					<b>*</b> 252.000
	Stockton French Camp	Lodi	Manteca	Stockton	Tracy	\$350,000
					•	
Colorado	Colorado Springs Cascade Colorado Springs	Fountain Green Mountain Fa	Manitou Sprin alls Monument	gs Palmer Lake Peyton		\$500,000
ı	Denver		_		Language	\$550,000
	Arvada Aurora Bellvue Berthoud Brighton Broomfield Castle Pines Castle Rock Centennial	Commerce City Dacono Denver Drake Eaton Edgewater Elizabeth Englewood Erie	Evans Federal Heights Firestone Fort Collins Fort Lupton Frederick Golden Greeley Henderson	Highlands Rancl s Idledale Johnstown La Salle Lafayette Lakewood Laporte Littleton Lone Tree	Longmont Loveland Mead Milliken Morrison Northglenn Parker Platteville	Red Feather Lakes Severance Thornton Timnath Wellington Westminster Wheat Ridge Windsor

Florida

Georgia

Chattahoochee Hills Ellenwood

Lilburn

	Fort Myers				\$400,000	
E	Alva Bokeelia Bonita Springs	Cape Coral Captiva Estero	Fort Myers Fort Myers Beach Lehigh Acres	Naples North Fort Myers Punta Gorda	Sanibel St. James City	Upper Captiva Useppa Island
A E E	acksonville Atlantic Beach Baldwin Elkton Fernandina Beach	Fleming Island Fruit Cove Groveland Hastings	Jacksonville Jacksonville Beach Kissimmee	Middleburg Neptune Beach Orange Park	Ponte Vedra Ponte Vedra Beach Ruskin	\$400,000 St. Augustine St. Johns West Park
N	Miami					\$400,000
	Aventura Biscayne Park Boca Raton Boynton Beach Coconut Creek Cooper City Coral Gables Coral Springs Cutler Bay Dania Beach Deerfield Beach	El Portal Florida City Fort Lauderdale Green Acres Hallandale Hialeah Hialeah Gardens Hollywood Homestead Juno Beach	Kendall Lake Clarke Shores Lake Worth Lauderdale By The Sea Lauderdale Lakes Lauderhill Lighthouse Point Loxahatchee Margate Medley Miami Miami Beach	Miami Gardens Miami Lakes Miami Shores Miami Springs Miramar North Lauderdale North Miami North Miami Beach Oakland Park Opa-Locka Palm Beach Gardens	Palmetto Bay Parkland Pembroke Pines Perrine Pompano Beach Riviera Beach Royal Palm Beach South Miami Sunrise Sweetwater Tamarac	Tequesta Virginia Gardens Wellington West Miami West Palm Beach West Park Weston Wilton Manors *Broward County *Dade County *Unincorporated
	Orlando					\$400,000
	Altamonte Springs Apopka Astatula Belle Isle Casselberry Celebration Champions Gate Christmas Chuluota Clermont Cocoa	Davenport Deer Island Eatonville Edgewater Edgewood Eustis Fern Park Fruitland Park Geneva Gotha Grand Island	Groveland Harmony Heathrow Howey In The Hills Intercession City Kissimmee Lady Lake Lake Mary Leesburg Longwood Maitland	Mascotte Melbourne Merritt Island Mims Minneola Mount Dora Mount Plymouth New Smyrna Beach Oak Hill Oakland Ocoee	Okahumpka Orange Park Orlando Oviedo Palm Bay Poinciana Reunion Rockledge Sanford Satellite Beach Sorrento	St Augustine St. Cloud Tavares The Villages Titusville Windermere Winter Garden Winter Park Winter Springs Yalaha Zellwood
S	Sarasota					\$400,000
	Bradenton Ellenton	Lakewood Ranch Osprey	Palmetto Parrish	Sarasota Siesta Key	Terra Ceia	
Ī	「ampa					\$400,000
	Belleair Belleair Bluffs Brandon Brooksville Clearwater Dade City Dover	Dunedin Gulfport Hudson Indian Rocks Bead Kenneth City Land O Lakes Largo	Lithia Lutz Micco ch Middleburg Odessa Oldsmar Palm Harbor	Pinellas Park Plant City Riverview Safety Harbor San Antonio Seffner Seminole	South Pasadena Spring Hill St. Pete Beach St. Petersburg Tampa Tarpon Springs Temple Terrace	Thonotosassa Tierra Verde Treasure Island Valrico Venice Wesley Chapel Zephyrhills
	Atlanta Acworth Alpharetta Atlanta Auburn Austell Avondale Estates Ball Ground Berkeley Lake Bethlehem Bogart Braselton Brookhaven Buford Canton	Clarkesville Clarkston College Park Conyers Covington Cumming Dacula Dallas Decatur Doraville Douglas Douglasville Duluth Dunwoody	Fairburn Fairmount Fayetteville Flowery Branch Gainesville Good Hope Grayson Hampton Hiram Holly Springs Hoschton Johns Creek Jonesboro Kennesaw	Lithia Springs Lithonia Locust Grove Loganville Mableton Marietta Mcdonough Milton Monroe Newnan Norcross Oxford Palmetto Peachtree City	Porterdale Powder Springs Red Oak Rex Riverdale Rockmart Roswell Sandy Springs Scottdale Senoia Sharpsburg Smyrna Snellville Social Circle	\$400,000 Statham Stockbridge Stone Mountain Sugar Hill Suwanee Tucker Tyrone Union City Villa Rica Vinings Watkinsville Whitesburg Winder Winston

	Chicago \$300,0					
Illinois	Addison Algonquin Alsip Antioch Arlington Heights Aurora Barrington Bartlett Batavia Bellwood Bensenville Berkeley Berwyn Bloomingdale Bridgeview Broadview Broadview Brookfield Buffalo Grove Burbank Burlington Burr Ridge Calumet Park Carol Stream Carpentersville Cary	Channahon Chicago Ridge Clarendon Hills Countryside Crest Hill Crestwood Crystal Lake Darien Deerfield Des Plaines Downers Grove Dundee East Dundee Elburn Elgin Elk Grove Village Elmhurst Elmwood Park Evanston Forest Park Fox Lake Fox River Grove Frankfort Geneva Gilberts	Glencoe Glenview Hampshire Harwood Heights Hickory Hills Highland Park Highwood Hillside Hoffman Estates Huntley Indian Head Park Ingleside Itasca Joliet Justice La Grange La Grange Highlands La Grange Park Lake Barrington Lake Bluff Lake In The Hills Lake Villa Lake Zurich Lakemoor Lakewood	Lemont Libertyville Lisle Lockport Lombard Lyons Manhattan Markham Maywood McHenry Melrose Park Midlothian Mokena Montgomery Morton Grove Mount Prospect Mundelein Naperville New Lenox Niles North Aurora Northfield Northlake Oak Forest Oak Lawn	Oak Park Oakbrook Terrace Oakwood Hills Orland Hills Orland Park Oswego Palatine Palos Heights Palos Hills Palos Park Park Ridge Pingree Grove Plainfield Prospect Heights River Forest Rolling Meadows Roselle Round Lake Round Lake Beach Round Lake Heights Schaumburg Shorewood Skokie Sleepy Hollow South Elgin	Spring Grove St. Charles Stickney Streamwood Sugar Grove Summit Tinley Park Tower Lakes Vernon Hills Villa Park Volo Wayne West Chicago West Dundee Westchester Western Springs Westmont Wheaton Wheeling Willow Springs Willnette Winfield Wood Dale Woodridge Worth
	Fort Wayne					\$275,000
Indiana	Auburn Columbia City Fort Wayne	Grabill Larwill Leo	New Haven Ossian	Pierceton Roanoke	South Whitley Spencerville	Yoder Zanesville
I	Indianapolis					\$400,000
	Avon Bargersville Brownsburg Camby	Carmel Coatesville Fishers Fortville	Franklin Greenfield Greenwood Indianapolis	Lawrence Martinsville McCordsville Mooresville	New Palestine New Whiteland Noblesville Plainfield	Whiteland Whitestown Zionsville
I	Kansas City					\$400,000
Kansas	Basehor Belton Blue Springs Bonner Springs Bucyrus De Soto Fairway Gardner	Grain Valley Grandview Greenwood Harrisonville Houston Lake Independence Kansas City	Kearney Lake Lotawana Lake Tapawingo Lake Winnebago Lansing Leavenworth Leawood	Lee's Summit Lenexa Liberty Louisburg Merriam Mission Oak Grove	Olathe Overland Park Parkville Peculiar Platte City Pleasant Hill Prairie Village	Raymore Riverside Roeland Park Shawnee Spring Hill Stilwell Westwood
	Wichita Andover Augusta Bel Aire	Benton Clearwater Colwich	Derby El Dorado Goddard	Greenwich Haysville Kechi	Maize Park City Towanda	\$350,000 Valley Center Viola Wichita
	Baltimore					\$400,000
Maryland	Aberdeen Abingdon Annapolis Arnold Baldwin Baltimore Bel Air Belcamp Brooklyn Park Carvel Beach Centreville Chester Chestertown Church Hill Churchton Churchville	Cockeysville Columbia Crofton Crownsville Crumpton Davidsonville Deale Edgewater Edgewood Eldersburg Elkridge Ellicott City Fallston Finksburg Forest Hill Frederick	Glen Burnie Grasonville Hampstead Hanover Havre De Grace Hydes Idlewylde Jarrettsville Jessup Joppa	Linthicum Linthicum Heights Lothian Lutherville Timonium Manchester Mayo Millers Millersville Mount Airy New Windsor Nottingham Odenton Orchard Beach Owings Mills Parkville	Pasadena Perry Hall Pikesville Pylesville Queen Anne Queenstown Randallstown Reisterstown Riva Savage Severn Severna Park Shady Side Sparks Stevensville	Stoney Beach Street Sudlersville Sykesville Taneytown Towson Tracys Landing Upperco West River Westminster White Hall White Marsh Whiteford Windsor Mill Woodbine

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Washington DC					\$450,000
Accokeek Adelphi Beltsville Berwyn Heights Bladensburg Bowie Boyds Brandywine Brentwood Capitol Heights Charlotte Hall Chesapeake Beach Cheverly	Clarksburg Clinton Cobb Island College Park District Heights Dowell Dunkirk Faulkner Fort Washington Frederick Gaithersburg Germantown Glenarden	Glenn Dale Greenbelt Hughesville Huntingtown Hyattsville Ijamsville Issue Kensington La Plata Landover Lanham Laurel Laytonsville	Lusby Middletown Monrovia Montgomery Village Morningside Mount Rainier Myersville New Carrollton New Market Newburg North Beach North Potomac Olney	Owings Oxon Hill Pomfret Port Republic Port Tobacco Potomac Prince Frederick Riverdale Rockville Sandy Spring Silver Spring Solomons	St. Leonard Suitland Sunderland Swan Point Takoma Park Temple Hills University Park Upper Marlboro Urbana Waldorf Walkersville White Plains
Detroit					\$400.000

#### Michigan

#### Lake Orion Southfield Addison Twp Clarkston Garden City Ortonville Springfield Twp Algonac Clawson Grand Blanc Lenox Oxford Pinckney Armada Leonard Sterling Heights Clay Gregory Auburn Hills Grosse Pointe Pleasant Ridge Sumpter Twp Clinton Twp Livonia Belleville Columbus Grosse Pointe Farms Macomb Plymouth Sylvan Lake Commerce Twp Grosse Pointe Park Madison Heights Ray Berkley Troy Beverly Hills Cottrellville Grosse Pointe Shores Marine City Ray Twp Utica Bingham Farms Davisburg Grosse Pointe Woods Metamora Redford Van Buren Twp Hamburg Birmingham Dearborn Milford Richmond Walled Lake Bloomfield Dearborn Heights Hamburg Twp Mount Clemens Rochester Warren New Baltimore Harper Woods Rochester Hills Bloomfield Hills Dryden Washington New Haven Rockwood Washington Twp Bloomfield Twp East China Harrison Twp Harsens Island New Hudson Bloomfield Village Eastpointe Romeo Waterford Northville Waterford Twp Brighton Fair Haven Highland Romulus West Bloomfield Farmington Holly Novi Roseville Bruce Howell Bruce Twp Farmington Hills Oak Park Royal Oak Westland St. Clair **Huntington Woods** Oakland White Lake Canton Fenton St. Clair Shores Whitmore Lake Ferndale Oakland Twp Casco Independence Center Line Flat Rock Orchard Lake Shelby Twp Wixom Chesterfield Franklin Keego Harbor Orion South Lyon Wolverine Lake China Lake Angelus Fraser **Grant Rapids** \$400,000

Ada	Byron Center	Conklin	Jenison	Rockford	Wyoming
Allendale	Caledonia	Grand Rapids	Kent City	Sparta	Zeeland
Alto	Cedar Springs	Grandville	Kentwood	Walker	
Belmont	Comstock Park	Hudsonville	Marne	Wayland	

#### Minnesota

Minneapolis-St.	Paul				\$450,000
Afton Albertville Andover Anoka Apple Valley Arden Hills Bayport Belle Plaine Big Lake Brooklyn Center Buffalo Burnsville Carver Centerville Champlin Chanhassen Chaska	Circle Pines Columbia Heights Columbus Corcoran Crystal Dayton Delano Eagan East Bethel Eden Prairie Edina Elk River Elko New Market Falcon Heights Forest Lake Golden Valley Ham Lake	Hampton Hanover Hastings Hopkins Hugo Inver Grove Heights Lake Elmo Lakeland Lakeville Lauderdale Lexington Lino Lakes Little Canada Long Lake Mahtomedi Maple Grove Maple Plain	Maplewood Medina Mendota Heights Minnetonka Monticello Montrose Mounds View New Brighton New Hope New Prague Newport North Oaks North St. Paul Nowthen Oak Park Heights Oakdale	Orono Osseo Otsego Plymouth Prior Lake Ramsey Richfield Robbinsdale Rogers Rosemount Roseville St. Anthony St. Bonifacius St. Louis Park St. Michael St. Paul	St. Paul Park Savage Shakopee Shoreview Spring Lake Park Stillwater Vadnais Heights Victoria Waconia Wayzata West St. Paul White Bear Lake White Bear Twp Willernie Woodbury Wyoming

	St. Louis					\$400,000
Missouri	Arnold Ballwin Barnhart Belleville Brentwood Bridgeton Caseyville Chesterfield Columbia	Crestwood Creve Coeur Dardenne Prairie Defiance Des Peres Edwardsville Ellisville Eureka Fenton	Foristell Frontenac Glen Carbon Glencoe Glendale Grover Hamel Imperial Kirkwood	Ladue Lake St. Louis Lebanon Manchester Maryland Heights Moro Oakville O'Fallon Olivette	Rock Hill Shiloh Shrewsbury St. Ann St. Charles St. Louis St. Paul St. Peters	Sunset Hills Valley Park Webster Groves Wentzville West Alton Wildwood Worden Wright City
ı	Asheville					\$400,000
North Carolina	Alexander Arden Asheville Biltmore Forest Biltmore Lake	Black Mountain Candler East Flat Rock Etowah	Fairview Flat Rock Fletcher Gerton	Hendersonville Horse Shoe Laurel Park Leicester	Marshall Mills River Old Fort Penrose	Saluda Weaverville Woodfin Zirconia
l	Charlotte					\$400,000
	Apex Belmont Brevard Charlotte Clayton Concord Cornelius Cramerton	Dallas Davidson Denver Durham Eden Gastonia Harrisburg High Point	Huntersville Indian Trail Iron Station Jamestown Kannapolis King Lincolnton	Lowell Maiden Marshville Matthews McAdenville Midland Mint Hill	Monroe Mooresville Mount Holly Pineville Pinnacle Raleigh Rougemont	Stallings Stanley Summerfield Tega Cay Waxhaw Wesley Chapel Whitsett
I	Raleigh					\$400,000
	Advance Apex Bahama Carrboro Cary Chapel Hill Clayton Clemmons Colfax	Denver Durham Eden Efland Flat Rock Four Oaks Franklinville Fuquay Varina Garner	Greensboro Harrisburg High Point Hillsborough Holly Springs Hurdle Mills Indian Trail Kernersville King	Knightdale Lewisville Lexington Mebane Mocksville Morrisville New Hill Pittsboro Raleigh	Rolesville Rougemont Salisbury Selma Siler City Stokesdale Summerfield Trinity Troutman	Tuckasegee Wake Forest Wendell Wesley Chapel Willow Spring(s) Winston Salem Yadkinville Youngsville Zebulon
I	Winston-Salem					\$400,000
	Advance Bermuda Run Bethania Clemmons	Colfax Denton Eden Greensboro	High Point Jamestown Kernersville King	Lewisville Mocksville Oak Ridge Pfafftown	Reidsville Rural Hall Stokesdale Summerfield	Tobaccoville Walnut Cove Winston Salem
I	Oklahoma City					\$350,000
Oklahoma	Arcadia Choctaw Cleveland	Edmond Jones Midwest City	Moore Mustang Newcastle	Noble Norman Oklahoma City	Oklahoma Twp Piedmont	The Village Yukon
I	Tulsa		0.44			\$350,000
	Bixby Broken Arrow	Catoosa Claremore	Collinsville Coweta	Jenks Mounds	Owasso Tulsa	
	Portland					\$450,000
Oregon	Aloha Battle Ground Beaverton Boring Brightwood Camas Canby	Carlton Clackamas Columbia City Cornelius Damascus Eagle Creek Forest Grove	Gladstone Government Camp Gresham Happy Valley Hillsboro King City La Center	Lafayette Lake Oswego McMinnville Milwaukie Oregon City Port Orchard Rhododendron	Ridgefield Sandy Sherwood St. Helens Tigard Tualatin Vancouver	Washougal Welches West Linn Wilsonville Yacolt Yamhill

	Philadelphia					\$400,000
Pennsylvania	Abington Ambler Ardmore Atglen Audubon Avondale Bala Cynwyd Barto Bensalem Berwyn Blue Bell Boyertown Bridgeport Broomall Bryn Mawr Chadds Ford Chalfont Chester Springs Chesterbrook Coatesville	Cochranville Collegeville Colmar Conshohocken Devon Dillsburg Downingtown Doylestown Dresher Drexel Hill Eagleville East Fallowfield East Fallowfield Twp East Greenville East Norriton Elkins Park Elverson Fairless Hills Feasterville Trevose Fleetwood	Flourtown Folsom Gap Gilbertsville Glen Mills Glenmoore Glenside Harleysville Hatboro Hatfield Havertown Holmes Honey Brook Horsham Huntingdon Valley Jamison Jeffersonville Jenkintown Kennett Square	King Of Prussia Lafayette Hill Landenberg Lansdale Levittown Limerick Lincoln University Malvern Maple Glen Media Morrisville Morton Narberth New Britain Newtown Newtown Square Norristown North Wales Oreland	Paoli Parkesburg Pennsburg Perkasie Perkiomenville Philadelphia Phoenixville Pipersville Plymouth Meeting Pottstown Quakertown Red Hill Ridley Park Royersford Rutledge Schwenksville Secane Sellersville Solebury	Souderton Spring City Swarthmore Telford Thorndale Toughkenamon Trappe Wallingford
	Pittsburgh					\$400,000
	Allison Park Beaver Bethel Park Blawnox Bridgeville Butler Canonsburg Carnegie	Cheswick Clinton Conway Coraopolis Cranberry Twp Crescent Eighty Four Evans City	Gibsonia Glenshaw Greenfield Harmony Harrisburg Houston Imperial	Kennedy Mars Mc Donald Mc Kees Rocks Mc Murray Moon Moon Twp	Mount Lebanon Oakdale Oakmont Pittsburgh Seven Fields Sewickley Upper St. Clair	Valencia Venetia Verona Warrendale Washington Wexford Zelienople
	Charleston					\$350,000
South Carolina	Adams Run Awendaw Charleston Dewees Island	Folly Beach Goose Creek Hanahan	Huger Isle Of Palms Johns Island	Ladson Lincolnville Mc Clellanville	Moncks Corner Mount Pleasant Ravenel	Ridgeville Sullivans Island Summerville
	Columbia					\$400,000
	Bethune Blythewood Camden	Cassatt Columbia	Elgin Forest Acres	Irmo Lexington	Liberty Hill Lugoff	Ridgeway West Columbia
	Myrtle Beach					\$400,000
	Calabash Cherry Grove	Conway Little River	Longs Murrells Inlet	Myrtle Beach North Myrtle Beach	Surfside Beach	
	Knoxville					\$400,000
Tennessee	Clinton Corryton Farragut	Greenback	Kimberlin Heights Knoxville Lenoir City	Louisville Luttrell Maryville	Powell Rockford Seymour	Tallassee Townsend Walland
	Memphis					\$400,000
	Arlington Atoka Bartlett Brighton	Byhalia Collierville	Covington Crawfordsville Drummonds Eads	Garland Germantown Lakeland Marion	Memphis Millington Munford Nesbit	Olive Branch Piperton Southaven West Memphis
	Nashville					\$400,000
	Antioch Columbia		Hendersonville Lebanon	Nashville Old Hickory	Smyrna Spring Hill	

**Texas** 

Austin					\$350,000
Austin Buda Cedar Creek Cedar Park Converse	Coupland Dripping Springs Elgin Georgetown Hutto	Jonestown Kyle La Vernia Lago Vista Lakeway	Leander Liberty Hill Manchaca Manor Mansfield	Pflugerville Point Venture Round Rock San Marcos	Spicewood Taylor Texas City Uhland
Dallas					\$400,000
Addison Aledo Allen Anna Annetta Argyle Arlington Aubrey Azle Balch Springs Bedford Benbrook Blue Mound Bulverde Burleson Carrollton Cedar Hill Celina Cleburne Cockrell Hill	Colleyville Converse Coppell Corinth Cresson Cross Roads Crowley Dallas Dalworthington Gardens DeSoto Double Oak Duncanville Edgecliff Village Ennis Euless Fairview Farmers Branch Ferris Flower Mound	Forney Fort Worth Frisco Garland Georgetown Glenn Heights Godley Grand Prairie Grapevine Haltom City Haslet Heartland Heath Hickory Creek Highland Village Hurst Irving Keller Kingsland Krugerville	Krum Lake Dallas Lakewood Village Lancaster Lantana Lewisville Little Elm Lowry Crossing Lucas Mansfield McKinney McLendon Chisholm Melissa Mesquite Midlothian Millsap Murphy Nevada New Hope North Richland Hills	Oak Leaf Oak Point Ovilla Palmer Pilot Point Plano Ponder Princeton Prosper Providence Village Red Oak Richardson Richland Hills Roanoke Rockwall Rosharon Rowlett Royse City	The Colony Trophy Club Venus Watauga Waxahachie Weatherford Willow Park Wylie
Houston Alvin Angleton Arcola Bacliff Baytown Beach City Beasley Bellaire Brazoria Brookshire Brookshire Clear Creek Clear Lake Shore Cleburne	Cleveland Conroe Converse Cove Crosby Cypress Dayton Deer Park Dickinson El Lago Freeport Fresno Est Friendswood Fulshear	Greenville Highlands Hillcrest Village Houston Huffman Humble lowa Colony Jersey Village Katy Kemah Kingwood La Porte League City Little Elm	Liverpool Magnolia Manvel Meadows Place Missouri City Mont Belvieu Montgomery Nassau Bay New Braunfels Oak Ridge North Panorama Village Pasadena Pearland	Pilot Point Pinehurst Porter Richmond Rockwall Rosenberg Rosharon San Leon Seabrook Shenandoah Shoreacres Simonton South Houston	\$350,000 Spring Stafford Sugar Land Sweeny Texas City The Woodlands Tomball Vicksburg Weatherford Webster Weston Lakes Willis Woodloch
San Antonio					\$350,000
Adkins Atascosa Balcones Heigh Bandera Bastrop Boerne Bulverde Canyon Lake	Castle Hills Castroville Its Chico Cibolo Converse Elmendorf Fair Oaks Ranch Fischer	Garden Ridge Helotes Katy La Vernia Lakehills Leon Valley Live Oak	Lytle Magnolia Marion McQueeney New Braunfels Pipe Creek Princeton	San Antonio Santa Clara Schertz Seguin Selma Splendora Spring	Spring Branch St Hedwig Terrell Hills Universal City Von Ormy Waxahachie Windcrest
Salt Lake City					\$500,000
American Fork Bingham Canyo Bluffdale	Elk Ridge on Farmington Grantsville	Layton Lehi Magna	Plain City S	Santaquin 1	Taylorsville Tooele Vineyard

Utah

Bluffdale Grantsville Magna Pleasant Grove Saratoga Springs Vineyard Bountiful Harrisville Mapleton Pleasant View South Jordan Washington Terrace Centerville Herriman Marriott Slaterville Provo South Salt Lake West Bountiful Clearfield Highland Midvale Riverdale Spanish Fork West Haven Clinton Holladay Millcreek Riverton Springville West Jordan Cottonwood Heights Roy Stansbury Park West Point Hooper Murray Kaysville North Salt Lake Salem Sunset West Valley City Draper Eagle Mountain Woods Cross Kearns Orem Salt Lake City Syracuse

	Richmond					\$400,000
Virginia	Ashland Beaverdam Bumpass	Chester Chesterfield Doswell	Glen Allen Hanover Henrico	Highland Springs Mechanicsville Midlothian	Montpelier Moseley North Chesterfield	Richmond Sandston South Chesterfield
	Washington DC					\$450,000
	Alexandria Annandale Ashburn Berryville Bluemont Boyce Bristow	Burke Centreville Chantilly Chesterfield Dale City Dumfries Fairfax	Falls Church Fredericksburg Front Royal Gainesville Haymarket Herndon Leesburg	Linden Lorton Lovettsville Manassas Manassas Park Middleburg Middletown	Nokesville Paris Purcellville Reston Round Hill Ruther Glen Spotsylvania	Springfield Stafford Sterling Strasburg Triangle Woodbridge
	Seattle					\$500,000
Washington	Anderson Island Arlington Auburn Black Diamond Bonney Lake Bothell Bremerton Brier Buckley Burien Covington	Des Moines Edgewood Edmonds Enumclaw Everett Federal Way Fife Fircrest Graham Greenwater Issaquah	Kent Lacey Lake Stevens Lake Tapps Lakewood Lynnwood Maple Valley Marysville Mill Creek Milton	Monroe Mountlake Terrace Mukilteo North Bend Olympia Orting Pacific Port Orchard Poulsbo Puyallup	Rainier Redmond Renton Roy Seabeck SeaTac Seattle Shoreline Silverdale Snohomish	South Prairie Spanaway Stanwood Steilacoom Sumner Tacoma Tukwila Tumwater University Place Yelm
	Madison					\$350,000
Wisconsin	Belleville Blue Mounds Brooklyn	Cottage Grove Cross Plains Dane	Deforest Fitchburg Madison	Middleton Monona Mount Horeb	Oregon Verona	Waunakee Windsor
	Milwaukee					\$400,000
	Big Bend Brookfield Delafield Elm Grove Franklin Grafton	Greendale Greenfield Hales Corners Hartford Hartland Hubertus	Jackson Lannon Lisbon Menomonee Falls Mequon Mukwonago	Muskego Nashotah New Berlin Oak Creek Oconomowoc	Okauchee Pewaukee Port Washington Saukville Sussex	Thiensville Waukesha Wauwatosa West Bend Whitefish Bay



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