



# Reliable Maritime Solutions

Maritime Consulting, Surveying, Compliance & Project Management



## Charles Kinnear

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www.ReliableMaritime.com

Curriculum Vitae

Revised January 2019

### Experience Summary:



- 2015 - Present: Co-owner Reliable Maritime Solutions, LLC (RMS)
- 2014 - Present: President/Owner Kinnear Maritime Services, LLC (KMS)
- 1 Year: General Manager: Bahamas Paradise Cruise Line (Startup)
- 5 Years: General Manager: Celebration Cruise Line.
- 3 Years: General Manager: Celebration Cargo Line
- 3 Years: Senior Passenger Ship Surveyor – Det Norske Veritas (DNV).
- 8 Years: Senior Marine Inspector (Including Passenger Ships) – US Coast Guard.
- 16 Years: Search & Rescue and Law Enforcement – US Coast Guard.
- 2 Years: Presidential Ceremonial Honor Guard – US Coast Guard.

**Charles H. Kinnear II**, better known as “Charlie,” has one of the most unique and in-depth backgrounds in the maritime industry. His career started in 1980 when he joined the US Coast Guard and now encompasses a wide range of experiences. The first eighteen years he conducted search and rescue operations as well as law enforcement activities.

In 1998, after serving in command positions for nine years, he earned a Congressional Commission to Chief Warrant Officer and entered the Marine Safety Program in New York. As a Senior Marine Inspector, he conducted hundreds of SOLAS inspections on all types of vessels including tankers, small U.S. passenger vessels, barges, and cruise ships. As the Lead MARPOL Inspector, he worked with the US Attorney to find and prosecute several criminal cases for oily water separator bypassing. His passion for the Cruise Industry led him to Miami as a lead instructor and inspector for the USCG Cruise Ships Center of Expertise where he launched a career that would have a profound influence over the industry.

**In 2006**, after receiving some of the Coast Guard’s highest awards in recognition for dedicated service, Charlie retired from the USCG and took another leadership role as a senior surveyor and instructor with Det Norske Veritas (DNV) Passenger Ship Center. He was involved in instructing courses and conducting complex surveys throughout Europe and the US. He was responsible for surveying some of the newest and largest ships operating at the time.

**In 2009**, he accepted a position as the president of the newly-formed “Celebration Cruise Line”. As general manager for the Line, He managed all aspects of the operation and was also the lead contact for regulatory compliance.

**In 2010**, Charlie founded Celebration Cargo Line for the owners of Celebration Cruise Line and served as president and general manager.

**In 2014**, after 5 years as president of the Cruise and Cargo Line, Charlie resigned and founded “Kinnear Maritime Services” to provide consulting to the cruise industry. Later that year he was asked to return to the cruise line after the company lost its only vessel to a grounding. Again, accepting the position as president, he established the new “Bahamas Paradise Cruise Line” and brought the replacement vessel into service in an unprecedented 45 days including: Change of Owner, Change of Flag, Change of Class, and Initial US Coast Guard Exam.

**In 2015**, after launching the Cruise Line, Charlie resigned to focus on his consulting work and founded Reliable Maritime Solutions (RMS). Drawing on a network of surveyors, RMS successfully completed compliance surveys and assessments on ships ranging from the newest cruise ships to Ro-Pax ferries and military cargo vessels. They have conducted numerous pre-purchase and valuation surveys on passenger and cargo vessels, have assisted with a variety of issues with Maritime Authorities, and provided consulting services to operations of all sizes. As third-party auditor, Charlie provided in-depth and effective environmental compliance audits world-wide for a high-profile environmental crimes case. These audits identify vulnerabilities onboard the vessels and gaps in company’s policies and procedures. These efforts were critical reducing the risk of potential violations.

**Charlie** has been in management and leadership roles nearly his entire diverse and far reaching career. He has played a key role in successfully starting two cruise lines, a cargo line and served as President for all three. He has used his considerable experience and leaderships skills to successfully operate his own companies assisting the Maritime Industry in a multitude of disciplines, including consulting, expert witness, surveying and training.



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## Experience Chronological:

### 2015- Present: Owner Reliable Maritime Solutions, LLC

Formed Reliable Maritime Solutions (RMS) after the successful startup of second cruise line, parlaying thirty years of experience and knowledge into his own company. With an extensive network of qualified and highly experienced individuals, Reliable Maritime Solutions offers a wide range of services including maritime consulting, expert witness, ship and project management, compliance management and training. RMS presently has active contracts for risk assessments, project documentation management, and expert witness as well as pending contracts for training and consulting.

### 2014 - 2015: President Bahamas Paradise Cruise Line

Upon completing the pre-purchase survey on the vessel "Grand Celebration", the owners requested Charlie take on the role of President and participate in the startup of the new company. The new line operates one the largest independent cruise ships on the high seas, "Grand Celebration". The 47,000 Gross Ton vessel has a length of 732 feet with accommodations for 1900 passengers and a crew of 500. The purchase took place on December 19th, 2014 and, under Charlie's expert guidance, was brought into service in less than forty-five days. Passing all safety and compliance inspections in record time the new line started operations from Port of Palm Beach to Grand Bahamas Island in February 2015 and exceeded expectations with several sold out sailings in the first few months.

### 2014 – Present: President/Owner of Kinnear Maritime Services, LLC

Resigned position with Celebration to form Kinnear Maritime Services (KMS). Quickly sought after for surveying, consulting and project management by companies such as Royal Caribbean, DNV and IDC Consorizo. KMS served as vessel agent and stevedore for the Port of Palm Beach until 2016. Now operates as parent company for RMS and Future ventures.

### 2010 – 2014: President Celebration Cargo Line

Directly responsible for the creation of Celebration Cargo Line. Negotiated all services and agency contracts. As General Manager and President of the new line, managed all aspects of the US and Bahamian operations. In just 3 years, the newly formed company exceeded all financial expectations and had a growing manifest of cargo to Grand Bahama Island.

### 2009 – 2014: President Celebration Cruise Line

Severed as president for the newly formed Celebration Cruise Line has responsible for all aspects of management for the shore side and vessel operations including: Finance, Marketing, Sales, Hotel, Casino, and Marine Operations. Acted as the direct liaison to US and Bahamian authorities. During the startup operations in Port Everglades, and later when the entire operation moved to the Port of Palm Beach, played the lead role in negotiating all port and service contracts for the new operation, completing the change of home port in less than forty-five days. Despite the economic downturn and the challenges of managing an independent cruise line, during tenure, the company thrived boasting a 95% occupancy, a 5-star rating, and profit margins that exceeded expectations.

### 2006 – 2009: Senior Passenger Ship Surveyor, Det Norske Veritas (DNV)

Retired from Coast Guard taking a position as a surveyor/instructor with Det Norske Veritas (DNV) Passenger Ship Center Located in Miami. Actively involved in instructing and conducting complex surveys throughout Europe/US. Responsible for surveying some of the newest and largest cruise ships, ensuring compliance and safety of passengers/crew.

### 2002 – 2006: Senior Marine Inspector, U.S. Coast Guard

Instructor for the USCG Passenger Vessel Center of Excellence conducting courses for USCG Inspectors, Ship Managers and Class surveyors from around the world. Conducted numerous initial new build inspections on Passenger Ships in European Yards as well as numerous Retro-Active Fire Safety Exams on older vessels returning to U.S. service.

### 1998 – 2002: Marine Safety Office New York

Received Congressional appointment to Chief Warrant Officer in 1998 and joined the Marine Safety Program. Achieved Senior Marine Inspector conducting hundreds of inspections on small and large US Passenger Vessels including vintage wood boats. Lead Inspector for foreign flagged Product Tankers, LNG Vessels, Chemical tankers and some of the largest cruise ships operating at the time. Following the 9/11 attacks, organized and managed units and vessels entering the New York Area. Lead MARPOL Inspector for criminal Oily Water Separator bypass investigations. Worked with agencies: US Attorney, DEA, U.S. Marshals, and Customs.





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### 1982 – 1998: USCG Operational Experience

Operational career included eight years of sea time on three different Cutters. Severed as Rescue Swimmer, Law Enforcement Boarding Officer and Team Member, Boatwain’s Mate of the Watch (BMOW), Quarter Master of the Watch (QMOW), Officer of the Deck, Executive Petty Officer (XPO) and Officer in Charge (OIC). Also eight years ashore served a Small Boat Crewman, Coxswain, Training Officer, Boarding Officer, Operations Officer and Executive Petty Officer (XPO).

### 1980 – 1982: Presidential Honor Guard

Upon completing basic training reported to the Presidential Honor Guard in Washington DC, conducting ceremonies at the White House, Pentagon, Arlington Cemetery and DC area. Issued a Top Secret Clearance at the age of 20 and maintained for 30 years. Participated in first rescue and recovery operation during the crash of the Flight 90 in the Potomac River

### Training and Qualifications:

#### Det Norske Veritas:

- Fully Qualified Senior Surveyor for Car Carriers, Bulk Vessels, Freight Vessels, And Passenger Vessels
- Qualified Plan Review Approval Engineer
- Senior Instructor for DNV’s Training Academy and Service Manager For Major Cruise Line.

#### U.S. Coast Guard:

- Fully Qualified Officer in Charge Afloat and Ashore
- Fully Qualified Senior Marine Inspector for All Major Vessel Types
- Fully Qualified Senior Instructor for The National Cruise Ship Center Of Expertise

### Skills and Knowledge:

- Experienced Manager and Leader: In management and leadership positions for over 35 years.
- Received formal training in numerous areas of management, leadership and training.
- Experienced with Multi-National situations and work environments.
- Experienced and skilled at negotiating large contracts with Government and Maritime service providers.
- In depth knowledge of international and domestic regulations.
- High level of computer skills in operating systems, Microsoft Office applications and limited networking.
- Experienced managing large and small budgets.

### Speaker and Publication:

- Several live and taped television and newspaper interviews.
- Guest or keynote speaker at numerous formal events including the “Maritime Day” at UN Facility New York.
- Published in several Coast Guard publications and informational letters including “USCG Proceeding”.
- Experienced Speaker/Instructor with hundreds of hours of podium time.



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