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# M&T Bank

Understanding what's important®

## Presents 2018 Small Business Engagement Seminar



Interested in starting up a business? Do you have the right business partners? Are you building the right business relationships? Come and grow your business at the Small Business Engagement Seminar with M&T Bank.

**Where:**

**Top of the Bay - 30 Plumb Point Loop - Aberdeen Proving Ground, MD 21005**

**When:**

**Thursday, August 30, 2018; 10:00 a.m. – 2:00 p.m.  
Cost: Members - \$30.00; Non-Members - \$40.00**

### Agenda

**10:00 a.m. - Networking & Lender's Lounge  
Presented by M&T: Business Startup Workshops**

**11:00 a.m. – Luncheon Opens**

**11:15 a.m. – AARP Supplier Diversity Program**

**11:30 a.m. – Lunch**

**12:00 p.m. – CECOM Director, Office of Small Business Programs: Ms. Andrea Armstrong, "The Importance of Teaming: Enterprise Solution Contracting"**

**12:30 p.m. – The Pros & Cons of a Mentor/Protégé Relationship: Advanced Systems Development, Inc. & Starks Industries, Inc.**

**1:00 - 2:00 p.m. – M&T Bank Presents Lender's Lounge: Speed Dating For the Right Business Partner**



Register online @ <http://www.widmidatlantic.org>

