



About

We were recently recognized in Build Magazine as a 2024 Best Emerging Real Estate Agency.

Our faith-led team transforms lives through home ownership. With hearts for service and generosity, we offer new and established agents who share our vision and values an opportunity to join our team.



Let's Serve Our Neighbors Together

Mission

We turn dreams into doors, through faith-led concierge-level service to our neighbors and each other.

Vision

Anyone who dreams of owning a home can open the door to this reality.



Connect

visionrealestateteam.org
[@visionrealestateteam](https://twitter.com/visionrealestateteam)
805.704.1789





Benefits

- Personal and group coaching
- Business planning
- Personal goal setting and tracking
- Team website
- Team social media channels
- Personalized team e-mail address
- Open house hosting opportunities
- Off market properties
- Leads
- Team playbook
- Training
- Networking opportunities
- Team-building activities
- Listing photography services
- Headshots and branding photos
- Copywriting services for listing marketing remarks
- Team branded Open House flyer and business card templates
- Team branded buyer & seller guides
- Team transaction coordinator
- Team lender

Compensation

Team Commissions

New agents: 75/25 split
 After 4 transactions: 80/20 split
 After 8 transactions: 85/15 split
 After 12 transactions: 90/10 split

Fathom MAX Plan

\$465/transaction fee
 \$6,000 cap
 \$700 annual fee



Agents

Mary Lou Amador, Lancaster/Palmdale
 Dennis Bernal, Fresno
 Ethel Bernal, San Francisco
 Lashe Brownridge, Moreno Valley
 Lori Clark, Bakersfield
 Natessha Drayton, Sacramento
 Kathrine Herrera, Fresno
 Melissa Ross, Bakersfield
 Daisha Patton, Visalia
 Darla Peden, Sanger
 Ruby Solano, Madera
 Anita Zambrano, Modesto



Leadership

Anna James "AJ" Miller is Vision's team leader and Fathom Realty certified F.A.S.T. Mentor. As an agent, AJ received national and international recognition for client-centered, outstanding service, honored with Fathom Realty's Circle of Excellence award for 2023, BUILD Magazine's Most Client-Centric Real Estate Brokerage 2023 - Fresno, by Acquisition International as Best Real Estate Businesswoman 2023 (San Joaquin Valley), as Real Estate Agent of the Year by Corporate LiveWire's Global Awards 2023/24, and received 2023 and 2024 Five Star Certificates of Excellence from Broker Agent Advisor.

With a background in nonprofit leadership and higher education, AJ is originally from the East Coast. After spending two decades buying and selling properties in the Seattle area, AJ now lives in California's Central Valley, in Fresno's Old Fig neighborhood. AJ's education includes a Bachelor of Arts in arts administration from University of Massachusetts Amherst and a Master of Arts in organizational leadership from Gonzaga University. AJ was recognized as an outstanding community leader in the Wenatchee Business World's 30 Under 35 in 2012 and the Puget Sound Business Journal's 40 Under 40 in 2015.

AJ's real estate ministry focuses on low-income first-time buyers and sellers in the Central Valley, founding Vision Real Estate Team, Miller & Associates in Spring 2024 through a calling to serve more neighbors struggling with housing insecurity, and disciple agents with hearts for service.

**The harvest is [indeed] plentiful,
 but the workers are few. -Matthew 9:37**

