

HOW TO EARN POINTS

American Standard Products

Furnaces

97% Var. Speed - 5%
96% Modulating - 5%
95% Var. Speed - 4%
96% 2-Stage - 2%*
80% Var. Speed - 2%

Air Handlers

TAMX - 5%
TAM9 - 5%

Condensing Units

AccuComfort (4A7V) - 5%
4A7A7 SEER1/4A7A6 SEER2 - 3%
4A7A6 SEER1/4A7A5 SEER2 - 2%

Heat Pumps

AccuComfort - 4%
4A6H7 SEER1/4A6H6 SEER2 - 3%
4A6H6 SEER1/4A6H5 SEER2 - 2%

Air Cleaners

AccuClean - 5%

American Standard Home

UX360 - 5%
AZON1050 - 5%
ACONT850 - 5%
ACONT824 - 4%
ACONT724 - 3%
ACONT624 - 3%
Accessories - 5%

Ductless

Mini-Splits - 2%

Trane Products

Furnaces

97% Var. Speed - 5%
96% Modulating - 5%
95% Var. Speed - 4%
96% 2-Stage - 2%*
80% Var. Speed - 2%

Air Handlers

TAMX - 5%
TAM9 - 5%

Condensing Units

TruComfort (4TTV) - 5%
4TTX8/4TTR7 SEER1 - 3%
4TTX7/4TTR6 SEER2 - 3%
4TTX6/4TTR6 SEER1 - 2%
4TTX5/4TTR5 SEER2 - 2%

Heat Pumps

TruComfort - 4%
4TWX8/4TWR7 SEER1 - 3%
4TWX7/4TWR6 SEER2 - 3%
4TWX6/4TWR6 SEER1 - 2%
4TWX5/4WTR5 SEER2 - 2%

Air Cleaners

CleanEffects - 5%

Trane Home

UX360 - 5%
TZON1050 - 5%
TCONT850 - 5%
TCONT824 - 4%
TCONT724 - 3%
TCONT624 - 3%
Accessories - 5%

Ductless

Mini-Splits - 2%

Products

Dunkirk Boilers - 2%
Pennco Boilers - 2%
Laars Commercial Boilers - 2%
Prestige Solo Boilers - 2%
Navien Tankless Water Heaters - 2%
Spacepak High Velocity Systems - 2%

National Comfort Products - 2%
Lukjan Sheetmetal, Ductwork, Pipe and Fittings - 2%
Heatilator Fireplaces - 2%
Reznor UDAS or UDAP Unit Heaters - 2%
Century Geothermal - 3%

* MI only.

Growth Bonus Points:

Earn **200** points for every **\$10,000** increase of total 2024 sales over total 2023 sales.

Points are earned by using the following formula: the total amount billed for the product, less taxes and delivery (if applicable), multiplied by the percentage listed above.

For example:

You purchase one 96% modulating furnace that costs \$2,500. Modulating furnaces earn points at 5%.
 $2,500 \times 5\% = 125$ points

PROGRAM TERMS

- This program is available for HVAC contractors who have signed a 2024 American Standard/Trane Dealer Agreement.
- Points for the 2025 trips accrue on qualifying purchases made at Munch's Supply from January 1 through December 31, 2024.
- To remain eligible, you must be an American Standard/Trane dealer at the time of the trip.
- Roundtrip group airfare is included from Chicago, Detroit and Grand Rapids.
- Travel points are cumulative and can roll over for up to one year. Any points available from 2023 will expire on December 31, 2024 if not already allocated for travel.
- Points cannot be used for upgrades, trip extensions or additional travelers.
- Your account must remain in good standing (prompt monthly payments) until the trip date.
- Invoices not paid according to the dealer's normal terms will not accrue points.
- Each trip is based on double occupancy.
- Points are redeemable solely for the Munch's Supply Dealer Trip Program. Points and trips have no cash or monetary value.
- Points may only be redeemed for trip dates listed.
- Each dealer is limited to one Playa Mujeres and Las Vegas trip.
- At least one trip attendee must be an employee of the qualifying dealer company.
- If you are able to buy in, you will be responsible for the extra cost (\$1 per point). For example, if the trip is 8,000 points and you earn 6,000 points, you will owe \$2,000. You will be invoiced for these points in January 2025.
- Participants are responsible for airline baggage fees.
- Participants are responsible for all required travel documents.
- No pre or post travel is allowed.
- Munch's Supply may amend these terms at any time.
- Munch's Supply may, at its sole discretion, cancel the trip program or change the destination for any reason it deems appropriate, including but not limited to, escalation of costs and expenses, economic conditions, acts of war, force majeure

