

Our Profile

1. The Sapients is a Training and HR Development organization based at Ernakulam, Kerala. We have been providing training to both corporate & educational institutions. Some of our core areas are - Soft Skills, Life Skills, Pre-Placement trainings, College to Corporate Programs, Orientation Programs, Faculty Development Program, Entrepreneur Development Programs, Industrial safety and Occupational Health, Sales and Marketing training, Out Bound Adventure Training.

2. Our sustained learning methodologies address all aspects of an organization to achieve peak performance in all areas of life. Our core areas are as follows:

College Level: -

For Art/Science/Commerce Students: Life Skill & Soft Skill Development Programs. Basic Life Skill Programs for the 1st Year Students and Advanced Life Skills Program for final year students. Also 02 days Pre-Placement workshop & Entrepreneur Development Programs for In-house Clubs.

For Engineering Colleges & MCA Colleges: Level 1 Soft Skill, Life Skill & Leadership Training Programs for 1st & 2nd Semester, 3rd & 5th Semester students (3 days each). Level 2 Soft Skill & Pre-Placement Training for final year students. Also a consolidated 5 days & 6 days Get-The-Edge Training (Holistic Soft Skill & Pre-Placement Training normal & extended with PLR) Program for the final year students.

For B-School/MBA Colleges: Management Development Programs, Inner Dynamics & Transformational Training, Life Skill & Soft Skill Enhancement Programs, Pre-Placement Training, College to Corporate Programs. Entrepreneur Development Programs for MBAs.

Corporate Level:-

Management Development Programs, Developing the Leader Program, Inner and Outer Transformation, Sales & Negotiation Skill Training, De-Stress Workshop, Leadership Coaching, Psychology of Men & Women, Safety Health & Environment (SHE), Personal Effectiveness & Enhanced productivity (PEEP), Exclusive Teamwork Coaching, Flight Safety – Aviation Related, Blocked Emotion Free - Regression, Wellness Management, Interpersonal Relationships, Excuses Be Gone, Even Eagle Needs a Push, Empower Self - Energy & Emotion, Emotional Freedom.

3. Some of the training topics we covered are: -

1. Group Dynamics	2. Team activities
3. Conquering Inhibitions	4. Mindfulness
5. Team Building Skills	6. Time Management
7. Body Language	8. Effective Public Speaking
9. Leadership Games	10. Effective Communication
11. Listening Skills	12. Interpersonal Relationships
13. Team Games & Activities	14. Health & Wellness Management
15. Self Analysis	16. Goal Setting
17. Creativity	18. Emptying Techniques
19. People Management	20. Celebration of Life
21. Past Life Regression	22. Meditation
23. Paradigm Shift	24. Positive Mental Attitude
25. Motivation	26. Discovering the Passion
27. Attitudinal tuning	28. Values
29. Levels of Leadership	30. Indisputable Laws of Teamwork
31. Sales & Marketing Training	32. Leadership Laws & Self Assessment
33. Overcoming Negative Emotions	34. Art of Excellence
35. Energy Vortexes & True "I"	36. Law of Attraction
37. Universal laws & Its Influence on us	38. Entrepreneur Development
39. Resume Writing Techniques	40. Interview Techniques
41. Group Discussion Techniques	42. Negotiation Skills
43. Thought Process Reengineering	44. Inner Engineering
45. Out bound Training in the Wild	46. Adventure based Team training
47. Communicative English	48. Secret of Scoring High Marks
49. Solving Business Problems	50. Healing & Growth Management
51. Emotional Freedom Technique	52. Mock Interviews & GD Training
53. Six Sigma Yellow Belt	54. Six Sigma Green Belt
55. Six Sigma Black Belt	56. Process Engineering

4. The Sapients, aims at the overall development of individuals through blended and experiential learning methods ensuring that learners of all styles and capabilities participate and learn to their fullest potential. Learning when centered on the learner is well retained and applied in life effectively, as compared to training, which is focused on the content.

5. To facilitate learning and retention, we use the following methodologies as part of the "The Sapients" Blended Learning Process:

- Presentations
- Small Group Activities
- Management Games
- Individual Action Planning
- Events and Competitions
- Video based learning contents

6. Some of our esteemed clients are:

(a) **Corporate**

- i. ICICI Bank (Both Middle Level & Line Managers)
- ii. LIC (Both Middle Level & Line Managers)
- iii. Tata-AIG Life Insurance (Both Middle Level & Line Managers)
- iv. Kerala State Civil Supplies Corporation, (Officers Training)
- v. Vodafone (Both Middle Level & Line Managers)
- vi. Indian Navy (Both Civilian Staff & Uniformed Personal)
- vii. Mir Group (Both Middle Level & Senior Level Managers)
- viii. Synthite (Senior Level Managers)
- ix. Hindustan Unilever (HUL) - *Sumeru Foods Division* (Senior Level Managers)
- x. WRENCH - Enterprise software solutions (CSEZ) (Middle Level Managers)
- xi. BPCL (Middle Level Managers)
- xii. Petronet (Middle Level Managers)
- xiii. CII Guardian International Ltd & TE Connectivity (US) (Senior Level Managers & Middle Level Managers)

(b) **Institutional Teachers & Staff Training**

- i. Albertian Institute of Management (Hosted), All Kerala B-School Teachers Training
- ii. St. Teresa's College, Ernakulam – Teacher's Training
- iii. Amrita Institute of Technology & Science, Kollem – Teacher's Training
- iv. Nehru Group of Institutions – Staff Training
- v. Indian Navy – Civilians Staff Training
- vi. Centre For Faculty Development for Pan India Naval Children School – FDP Training

(c) **Management, Engineering, PG Students Training**

- i. Amrita Vishwa Vidyapeetham, Kollam
- ii. Rajagiri Engineering College, Ernakulam
- iii. Rajiv Gandhi Institute of Technology, Government of Kerala, Kottayam
- iv. Nehru College of Engineering & Research Centre, Pampady, Thiruvilwamala
- v. Jawaharlal College Of Engineering & Technology, Lakkidi, Palakkad
- vi. Albertian Institute of Management, Business School
- vii. Federal Institute of Science & Technology, Business School
- viii. Sree Narayana Guru Institute of Science & Technology, (MBA)
- ix. CET Trivandrum (MBA)
- x. SAINTGITS College of Engineering, Kottayam
- xi. Sree Narayana Guru College (MBA)

(d) **Arts, Science & Commerce Students Training**

- I. St. Teresa's College, Ernakulam
- II. Sacred Heart College, Thevara, Ernakulam
- III. St. Xavier's College Aluva

Some of our training photos

	
<p align="center">12 Top Indian CMDs/CEOs Training @ Entrepreneur's Forum</p>	<p align="center">PLR Training for CMD/CEO's of Reliance, Onida, Dempo, Raheja's Group, SuperMax Group etc.</p>
	
<p align="center">Upa Yoga Session Cochin Shipyard - IDY Staff Training</p>	<p align="center">MDP Amrita School of Business - Amrita University</p>
	
<p align="center">B-School - Federal Institute of Science & Technology (FISAT) Angamaly</p>	<p align="center">B-School - Albertian Institute of Management, Ernakulam</p>
	
<p align="center">Out Bound Training in the Wild</p>	<p align="center">All Kerala B-School Teachers Training at Albertian Institute of Management, Ernakulam</p>



Faculty Development Program
St.Teresa's College, Ernakulam



Leadership Training at
Rajagiri Engineering College, Ernakulam



Entrepreneur's Workshop at
Sacred Heart College, Thevara, Ernakulam



Placement Training for MBAs at
CET Trivandrum



Get-The-Edge Training at Amrita Institute of
Technology & Science, Kollem



Career & Placement Training at
Rajagiri Engineering College, Ernakulam



Soft Skill Training at
St.Teresa's College, Ernakulam



Career & Placement Training at
Saintgits College of Engineering, Kottayam



Soft Skill Training
St. Xavier's College Aluva



Soft Skill Training
Vimala College, Thrissur



Blocked Emotion Regression Training –
MCA Rajagiri College, Ernakulam



Article on Effectiveness of our Training Programs
Appeared in "Sunday Indian" Mar. 2010 Issue



Placement Training at
KMEA Engineering College



Inner Winner Program at University of South
Florida, United States of America



Placement Training at
Rajiv Gandhi Institute of Technology



Placement Training at Nehru College of Engineering &
Research Centre, Pampady

7. Chief Trainer & Founder: Dr. Retish Ambat MD (AM)

An Aeronautical Engineer retired from the Indian Navy and Post Retirement (Indian Navy) a Doctor of Medicine (MD) in Alternative Medicines.

- Recipient of Best Manager Award from Naval Institute of Advance Leadership & Management Studies.
- Registered Medical Practitioner in Reflexology and Energy Psychology.
- Specialized in Past Life Regression & Breath Works helps people remove old emotional blocks.
- Experienced in student counseling & correcting different types of phobias.
- Corporate Trainer for Tata-AIA, ICICI Bank, LIC, Kerala State Civil Supplies Corp., Mir Group, Indian Navy, Hindustan Unilever Limited (HUL O2 divisions) to name a few.
- Have appeared on *Asianet Plus* TV Channel for about a year providing Life Management tips and career tips for Students
- Awarded Honorary Doctorate from Indian Institute of Complementary Medicines.
- Certificate in Entrepreneurship from Massachusetts Institute of Technology (MIT), USA, Certificate in “The Science of Everyday Thinking” from The University of Queensland, Australia. Certificate in “Leaders of Learning” from Harvard University, USA, Certificate in Inclusive Leadership Training: Becoming a Successful Leader & Get Beyond Work-Life Balance from Catalyst, USA. & Certificate in Career Edge-Communication & Teamwork from Fullbridge, USA.
- Executive Director of a leading Pvt. Ltd. Company.

8. Chief Trainer & Head of Delhi: Mr. Subhash Chander

- BE (Electronics and Telecommunication Engineering) & MBA (Human Resource Development)
- Certified Six Sigma (Black Belt) from MSMEs Technology & Development Centre, Govt. of India, Agra (UP)
- Certificate in Creativity, Problem Solving & Decision Making from IIM Lucknow.
- First Class diploma in Personnel Management & Industrial Relations from National Institute of Labour Education and Management, Chennai
- Advance course in Industrial Security Administration, Fire Fighting from Naval Maritime Academy, Mumbai.
- First class diploma in Total Quality Management & ISO 9000 from National Institute of Labour Education and Management, Chennai.
- Associate Member of Indian School of Labour Education from NIHRD recognized by Govt. of India.
- 26 Years of long and diversified experience. He has also worked as Vice President for the Indian telecom industry. Responsible for operation and customer Satisfaction across 24 states in India
- Successfully managed and long association customers include -BSNL, MTNL, IOCL, Railtel, Delhi Metro, Vodafone, Bharti Infra, Tower Vision, Indus Towers, VNL, Viom and (abroad customer) - American Towers, Ericson, Hawaii and ZTE communication.