



AW Consulting, LLC
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Schedule of Fees

P.O. Box 1818
Glen Burnie, MD 21060

www.awconsultingsolutions.com

AW Consulting, LLC Fee Schedule

Service	Description	Rate
Consultation - Depends on complexity of project, handled case by case.		
Retainer (with signed contract)	AWC is retained for services for a specific project or for specific period or until a specific outcome is reached. (Minimum of 4 weeks, otherwise hourly rate of \$150 applies)	\$1,500 flat fee
Consultation: Needs Assessment Sessions	Meetings to assess needs, may include interviews, focus groups and surveys.	\$150 per hour
Preparation of Recommendation Report	Recommendation Report includes compiling data collected through needs assessment, analysis, and compiling report to address specific needs.	\$500 + \$150 per hour
Training		
Onsite	Delivered to group at their location. Customization and contextualization may be done for an additional fee.	Half day program - \$2000 Full day program – \$3500 Fees are increased for large groups (over 60)
Virtual	Delivered via Zoom, WebEx, Microsoft Teams, and other virtual platforms.	<u>Half-Day</u> <ul style="list-style-type: none"> • Up to 15 - \$1500 • Up to 25 - \$1800 • Up to 35 - \$2100 • >35 – please contact us. <u>Full Day</u> <ul style="list-style-type: none"> • Up to 15 - \$2500

		<ul style="list-style-type: none"> • Up to 25 - \$3000 • Up to 35 - \$5000 • >35 – please contact us. • Multi-day course – please contact us
Customization, Contextualization & Revisions	Providing context of specific company, job titles or departments, customizing to specific company, job, or department of existing content.	<ul style="list-style-type: none"> • Hourly rate of \$150 or depending on size of project may be a flat fee.
Online & eLearning (priced per seat)	Self-paced courses loaded into a Learning Management System.	<ul style="list-style-type: none"> • \$60 per seat per course. Volume discounts available depending on number of learners.
Course Design & Development		
Workshop	One Topic requested by and customized to customer, usually includes	<ul style="list-style-type: none"> • Half day program - \$1,000 deposit plus \$40 per person. • Full day program – \$1500 deposit plus \$40 per person. • Fees are increased for large groups (over 30)
Seminar		<ul style="list-style-type: none"> • 1-2 hours, flat fee of \$1,500 • Fees are increased for large groups (over 30)
Curriculum Design (priced per module within curriculum)	Custom designed course with multiple segments or modules. Usually includes assessment and certificate of completion.	<ul style="list-style-type: none"> Retainer: \$1500 Hourly rate: \$150 Module Price: \$500

Train the Trainer	Train internal trainers on course or curriculum delivery.	\$1,000 + \$150 per hour.
Facilitation	<ul style="list-style-type: none"> • Executive retreats, strategic planning, special events • Skilled facilitator to address guide discussions. • Moderator 	<ul style="list-style-type: none"> • Flat fee of \$2,500 for full day • Fees are increased for large groups (over 30)
Keynotes or expert panel discussion speaker	<ul style="list-style-type: none"> • Usually, 45 minutes to an hour 	<ul style="list-style-type: none"> • Keynote: \$2,500 per event • Panel: Varies, depending on topic, context, and audience

- *If you have a unique situation you would like to discuss, please contact us. We offer 1 hour of free consultation.*
- *Non-profit, tax exempt organizations will not pay taxes and receive a \$10% discount.*
- *We can combine some of our services into a blended learning program.*
- *Travel fee appraised for distances requiring more than 2 hours (round trip) of travel.*

Call Today for Your Unique Learning Solution!



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