



Stefani has done many jobs in the real estate industry over the past 30 years. From Manager to marketing, recruiting and training other agents in the field. She has been a Qualifying Broker for over 15 years, managing one of Coldwell Banker Legacy's offices for 10 years. She now works with her team to primarily serve seniors and their families. This top producing team includes her husband Randy Arnn, nephew Timothy Wray who is the team's Transaction Coordinator, and her parents who have been in the real estate business for over 50 years - Ed and Sharon Wray. Ed is a Commercial Real Estate Broker.

Randy has been in the Real Estate business for almost 20 years. Prior to his successful career in Real Estate he was a Locomotive Engineer for the Burlington Northern Santa Fe (BNSF) Railroad for 14 years.

2023 - #10 Top Team in the company.

2024 Coldwell Banker International Sterling Society Team Award Winner.

2024 - #7 Top Team in the company.

Stefani holds an SRES designation from the National Association of Realtors. She is a Seniors Real Estate Specialist and knows what is important to the 55+ community.

Stefani is also a Licensed Chaplain with the International Fellowship of Chaplains (I.F.O.C.)

The Q&A Real estate team is here for all of your real estate needs. They take great pride in serving their clients with love, kindness, integrity and respect. They know the importance of family.

They look forward to serving you.

Stefani Quintana
Loving Transitions
3801 Erbbe St. NE
Albuquerque, NM 87111



LOVING TRANSITIONS LLC

Let me help guide you and your family through the process during one of life's most important transitions: moving from home to an independent living, assisted living or a retirement community.



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What we do...

We can help with any of the following:

- Discuss where you will be moving. Get a copy of the floorplan. Start planning!
- Make a list and complete a time line/checklist of events that will happen.
- Assist with sorting and inventory of personal possessions.
- Help in deciding what you want to take for your new home.
- Assist in planning placement of furniture in your new home.
- Manage the sale, removal, gifting and donation of tangible personal property.
- Manage any cleaning, repairs, updates or maintenance items that need to be completed prior to selling the home.
- Coordinate communications between family, facility staff and vendors.
- Coordinate an estate sale, buyout or donation to remove extra items from home.
- Inform you of important documents to locate, and who may need them.
- Schedule and coordinate the entire move, get estimate from moving company.
- Oversee packing and unpacking if necessary at the new home.
- And much, much more. We will meet and discuss your specific needs prior to the move.
- Complete a net out and a market analysis for your property so you will know what your home is worth in today's market and what you will net after expenses at closing.
- Show you all that the Q&A Real Estate Team and Coldwell Banker Legacy will do to properly market and sell your home in the quickest time possible and for the most money in your pocket.

Our Mission

To assist Seniors and their families as they transition from one season of life to the next with love and respect. Our goal is to make this transition an easier, less stressful, and positive experience for everyone involved. We understand and cherish the importance of family and will always work hard to exceed your expectations.

LOVING 
TRANSITIONS LLC



A few of our raving fans...

The decision to downsize and move to a retirement community was challenging. The referral to Stefani and the services she provided made this much more manageable! First was the "where" question. She provided us the services of a lady who could identify communities where we might be interested in moving and setting up appointments to visit. Next was the decision of what to take with us and how to move it. She provided mover options to work with us to facilitate planning and the actual move. They also did the packing and unpacking. This latter was particularly valuable! After 51 years in our home there was much in the "left-over" category. Stefani facilitated the services of an on-line estate auction to address all of this. Finally, she efficiently managed the sale of our home in a timely fashion. Result—a very smooth transition, much better than we anticipated! **George and Mary Novotny**

"During a very stressful time when both of our parents were in assisted living facilities unable to care for themselves, and when all the children were out of state, we hired Stefani Quintana to help our parents sell their house, get it ready for showing and assist in organizing an auction for the sale of their household goods. And she did a fantastic job with respect to all of these matters. Her communication was excellent and her efforts were always exceptionally timely and professional. But her assistance went well beyond her contractual duties. She was continuously and voluntarily taking on numerous other duties to assist us because there were so many things that were almost impossible for us to do from a thousand miles away. My parents considered her a Godsend and I could not recommend her more highly. We could not have been happier with her service, her diligence, her results and maybe most importantly her exceptional caring and kindness. If you find yourself in a similar situation, I could not imagine a better choice." **Richard Grey**

Stefani Quintana is a true expert. She literally did so many unexpected things throughout the whole process that made selling my mom's house easier for us because she did so much work. She even dug through moving boxes to find some missing china for me. Stefani made me feel like my mother was in good hands because she was personally involved and available. We live in a different state and my mom needed a lot of help, so having this kind of confidence in a realtor was so comforting. Stefani is all "go" and orchestrated the whole process from top to bottom. She has reliable subs who also played important roles getting the house ready to sell and in the moving process. My mother was in the hard situation of losing a family member, selling her home, and moving into a new home at the age of 80. Stefani was there through all of it. She is a fearless negotiator, a strong communicator, a caring person, and a true expert who went way above anything we had ever seen before. We trust her and can't wait to work with her again. **Amy Hlad**