



Stefani has done many jobs in the real estate industry over the past 30 years. From Manager to marketing, recruiting and training other agents in the field. She has been a Qualifying Broker, managing one of Coldwell Banker Legacy's larger offices for 10 years. She now works with her team to primarily serve seniors and their families. This top producing team includes her husband Randy Arnn, nephew Timothy Wray who is buyer's broker and a transaction coordinator, and her parents who have been in the real estate business for over 50 years - Ed and Sharon Wray. Ed is a Commercial Real Estate Broker.

Randy has been in the Real Estate business for over 20 years. Prior to his successful career in Real Estate he was a Locomotive Engineer for the Burlington Northern Santa Fe (BNSF) Railroad for 14 years.

2023 - #10 Top Team in the company.

2024 Coldwell Banker International Sterling Society Team Award Winner.

2024 - #7 Top Team in the company.

Stefani holds an SRES designation from the National Association of Realtors. She is a Seniors Real Estate Specialist and knows what is important to the 55+ community.

Stefani is also a Licensed Chaplain with the International Fellowship of Chaplains (I.F.O.C.)

The Q&A Real estate team is here for all of your real estate needs. They take great pride in serving their clients with love, kindness, integrity and respect. They know the importance of family.

They look forward to serving you.

PLACE
STAMP
HERE

Stefani Quintana
Loving Transitions
3801 Erbbe St. NE
Albuquerque, NM 87111



Compassionate Senior Relocation and Real Estate Services

We manage the entire senior transition, from moving logistics and estate liquidation, to selling your home. This allowing you to focus on what matters most: you and your family. All guided by love, respect and over 30 years of specialized real estate expertise.



**Seniors Real
Estate Specialist**



**COLDWELL BANKER
LEGACY**

505-292-8900



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How can we help?

Our comprehensive and customizable services manage every aspect of your transition, making the process seamless and stress-free:

- **Custom Move Planning:** We start by reviewing floor plans and creating a detailed, personalized timeline and checklist of all events. We schedule movers, get estimates, and oversee the packing and unpacking process.
- **Sorting & Downsizing:** We coordinate expert assistance with sorting, inventory, and deciding which possessions to take to your new home. Also planning the perfect placement of your existing furniture in your new space.
- **Estate Liquidation:** Full management of sales, donations, gifting, or removal of tangible personal property.
- **Communication Hub:** Serve as the central point of contact between family members, facility staff, movers, estate sale representatives, contractors, escrow officers, lenders, and all other vendors.
- **Home Preparation & Sale:**
 - ⇒ Provide a complete market analysis (CMA) so you know what your home is currently worth. Will also complete a net out so you can see what you should walk away after closing costs and expenses.
 - ⇒ Coordinate any necessary cleaning, repairs, or maintenance before listing your home for sale.
 - ⇒ Show you the Q&A Real Estate Team and Coldwell Banker Legacy's detailed marketing strategy to sell your home quickly and for top dollar.
 - ⇒ Be with you during the entire process, negotiating with your best interest at the heart of everything we do.

Our Mission: To guide seniors and their families through the emotional and physical journey of relocation with unwavering love, dignity, and respect. We simplify the complexities of downsizing and real estate so our clients can transition into their next season of life with peace of mind.

Statements from clients...

"The decision to downsize and move to a retirement community was challenging. The referral to Stefani and the services she provided made this much more manageable! First was the "where" question. She provided us the services of a lady who could identify communities where we might be interested in moving and setting up appointments to visit. Next was the decision of what to take with us and how to move it. She provided mover options to work with us to facilitate planning and the actual move. They also did the packing and unpacking. This latter was particularly valuable! After 51 years in our home there was much in the "left-over" category. Stefani facilitated the services of an on-line estate auction to address all of this. Finally, she efficiently managed the sale of our home in a timely fashion. Result—a very smooth transition, much better than we anticipated!"

George and Mary Novotny

"During a very stressful time when both of our parents were in assisted living facilities unable to care for themselves, and when all the children were out of state, we hired Stefani Quintana to help our parents sell their house, get it ready for showing and assist in organizing an auction for the sale of their household goods. And she did a fantastic job with respect to all of these matters. Her communication was excellent and her efforts were always exceptionally timely and professional. But her assistance went well beyond her contractual duties. She was continuously and voluntarily taking on numerous other duties to assist us because there were so many things that were almost impossible for us to do from a thousand miles away. My parents considered her a Godsend and I could not recommend her more highly. We could not have been happier with her service, her diligence, her results and maybe most importantly her exceptional caring and kindness. If you find yourself in a similar situation, I could not imagine a better choice."

Richard Grey

There are many more testimonials on our website and also on our google reviews.