

## About Stefani and Randy... the Q&A Real Estate Team

Stefani was the 2014 Current Past President and was 2013 President for the local chapter of the Women's Council of Realtors here in Albuquerque. She has also been a Qualifying Broker for approx.15 years. She has been in the real estate business for over 25 years and has spent most of her career in Management, Recruiting and Training other agents in the field.

Randy has been in the Real Estate business for over 14 years. Prior to his successful career in Real Estate he was a Locomotive Engineer for the Burlington Northern Santa Fe (BNSF) Railroad for thirteen years.

Together, Stefani and Randy are the Q&A Real Estate team and have been in the top 10% of Coldwell Banker Legacy agents for many years in annual production volume.

Stefani also holds an SRES designation from the National Association of Realtors. She is a Seniors Real Estate Specialist and knows what is important to the 55+ community.

Stefani is also a Board Member for their Neighborhood Association - Loma Del Rey in NE Albuquerque , NM.

Stefani and Randy have 5 teenagers between them and certainly know the value of time management and getting things done on a budget. They take great pride in serving their clients with love, kindness, integrity and respect. They know the importance of family.

**They look forward to serving you.**



**Stefani Quintana and Randy Arnn**  
**Loving Transitions**  
3801 Erbbe St. NE  
Albuquerque, NM 87111



*Let us guide you and your family through the process during one of life's most important transitions: moving from home to an independent living, assisted living or a retirement community.*

**LOVING**   
**TRANSITIONS**



**Seniors Real Estate Specialist**

***Stefani Quintana  
And Randy Arnn***  
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## What we do...

We can help with any of the following:

- Assist you with finding the perfect place to live if you have haven't already.
- Make a list and complete a time line/checklist of events that will happen.
- Assist with sorting and inventory of personal possessions.
- Help in deciding what you want to take for your new home.
- Assist in planning placement of furniture in your new home.
- Manage the sale, removal, gifting and donation of tangible personal property.
- Manager any cleaning, repairs, updates or maintenance items that need to be completed prior to selling the home.
- Coordinate communications between family, housing and vendors.
- Coordinate an estate sale, buyout or donation to remove extra items from home.
- Inform you of important documents to locate, and who may need them.
- Schedule and coordinate the entire move, get estimate from moving company.
- Oversee packing and unpacking if necessary at the new home.
- And much, much more. We will meet and discuss your specific needs prior to the move.
- Do a net out and a market analysis for your property so you will know what your home is worth in today's market and what you will net after expenses at closing.
- Show you all that the Q&A Team and Coldwell Banker Legacy will do to properly market and sell your home in the quickest time possible and for the most money in your pocket.

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## Our Mission

To assist Seniors and their families as they transition from one season of life to the next with love and respect. Our goal is to make this transition an easier, less stressful, positive experience for everyone involved. We understand and cherish the importance of family and will always work hard to exceed your expectations.

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TRANSITIONS



## A few of our raving fans...

"I never thought that I would be in a position to need the experience of someone with Stefani's capabilities and knowledge. She came with excellent recommendations and a willingness to help me make difficult decisions. Living across the country and having a full time job, I realized it was going to be difficult, but Stefani did all the foot work, got the needed paperwork, and kept in communication with me. The timing of selling a home, the contents, and coordinating the needed repairs is very time consuming but Stefani and her team made it happen. Truly, I will never be able to put into words how she helped me and my family through this difficult time. Stefani, Randy and their team went above and beyond.

Thank You!"

**Kathy Massingill**

## We help families help each other

"When your parents who had always been capable, knowledgeable, and able to handle anything, start to become people whose mental and physical needs now need that extra help, and it now becomes your responsibility to change places with them; where do you start? Where is the best place they can get help in this transition? How do you handle everything?"

My dad and I found all the answers in Loving Transitions. They knew exactly where to start. They knew the places where the best care was given and experts who were able to professionally assess and give the kind of care that was needed. Loving Transitions gave me the support and help I needed to go through this as well as being there to help my dad ease into the dramatic changes in his life.

They even knew movers who would help pack, label, move, unpack and arrange the new place if needed.

They have gone to his new place for meals and introduced him to people who also live there. They did not just forget us when their job was done.

Loving Transitions really live up to their name."  
**Judith Kirk and father, Orville Kirk-98**