

## About Stefani and Randy... the Q&A Real Estate Team

Stefani was the 2014 Current Past President and was 2013 President for the local chapter of the Women's Council of Realtors here in Albuquerque. She has also been a Qualifying Broker for approx.15 years. She has been in the real estate business for over 25 years and has spent most of her career in Management, Recruiting and Training other agents in the field.

Randy has been in the Real Estate business for over 14 years. Prior to his successful career in Real Estate he was a Locomotive Engineer for the Burlington Northern Santa Fe (BNSF) Railroad for thirteen years.

Together, Stefani and Randy are the Q&A Real Estate team and have been in the top 10% of Coldwell Banker Legacy agents for many years in annual production volume.

Stefani also holds an SRES designation from the National Association of Realtors. She is a Seniors Real Estate Specialist and knows what is important to the 55+ community.

Stefani is also a Board Member for their Neighborhood Association - Loma Del Rey in NE Albuquerque , NM.

Stefani and Randy have 5 teenagers between them and certainly know the value of time management and getting things done on a budget. They take great pride in serving their clients with love, kindness, integrity and respect. They know the importance of family.

**They look forward to serving you.**

**Stefani Quintana and Randy Arnn**  
**Loving Transitions**  
3801 Erbbe St. NE  
Albuquerque, NM 87111

PLACE  
STAMP  
HERE



*Let us guide you and your family through the process during one of life's most important transitions: moving from home to an independent living, assisted living or a retirement community.*

LOVING   
TRANSITIONS

**SRES** 

**Seniors Real Estate Specialist**

***Stefani Quintana  
And Randy Arnn***

**[www.LovingTransitions1.com](http://www.LovingTransitions1.com)**

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**[facebook.com/](https://www.facebook.com/LovingTransitionsAlbuquerque)**

**LovingTransitionsAlbuquerque**

## What we do...

We can help with any of the following:

- Assist you with finding the perfect place to live if you have haven't already.
- Make a list and complete a time line/checklist of events that will happen.
- Assist with sorting and inventory of personal possessions.
- Help in deciding what you want to take for your new home.
- Assist in planning placement of furniture in your new home.
- Manage the sale, removal, gifting and donation of tangible personal property.
- Manager any cleaning, repairs, updates or maintenance items that need to be completed prior to selling the home.
- Coordinate communications between family, housing and vendors.
- Coordinate an estate sale, buyout or donation to remove extra items from home.
- Inform you of important documents to locate, and who may need them.
- Schedule and coordinate the entire move, get estimate from moving company.
- Oversee packing and unpacking if necessary at the new home.
- And much, much more. We will meet and discuss your specific needs prior to the move.
- Do a net out and a market analysis for your property so you will know what your home is worth in today's market and what you will net after expenses at closing.
- Show you all that the Q&A Team and Coldwell Banker Legacy will do to properly market and sell your home in the quickest time possible and for the most money in your pocket.

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## Our Mission

To assist Seniors and their families as they transition from one season of life to the next with love and respect. Our goal is to make this transition an easier, less stressful, positive experience for everyone involved. We understand and cherish the importance of family and will always work hard to exceed your expectations.

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## A few of our raving fans...

"I never thought that I would be in a position to need the experience of someone with Stefani's capabilities and knowledge. She came with excellent recommendations and a willingness to help me make difficult decisions. Living across the country and having a full time job, I realized it was going to be difficult, but Stefani did all the foot work, got the needed paperwork, and kept in communication with me. The timing of selling a home, the contents, and coordinating the needed repairs is very time consuming but Stefani and her team made it happen. Truly, I will never be able to put into words how she helped me and my family through this difficult time. Stefani, Randy and their team went above and beyond. Thank You!"

**Kathy Massingill**

## We help families help each other

"During a very stressful time when both of our parents were in assisted living facilities unable to care for themselves, and when all the children were out of state, we hired Stefani Quintana to help our parents sell their house, get it ready for showing and assist in organizing an auction for the sale of their household goods. And she did a fantastic job with respect to all of these matters. Her communication was excellent and her efforts were always exceptionally timely and professional. But her assistance went well beyond her contractual duties. She was continuously and voluntarily taking on numerous other duties to assist us because there were so many things that were almost impossible for us to do from a thousand miles away. My parents considered her a Godsend and I could not recommend her more highly. We could not have been happier with her service, her diligence, her results and maybe most importantly her exceptional caring and kindness. If you find yourself in a similar situation, I could not imagine a better choice."

**Richard Grey**