#### About Stefani...

She has been in the real estate business in Albuquerque for over 28 years and has spent most of her career in Management, Recruiting and Training other agents in the field.

Stefani formed a new business, Loving Transitions, LLC several years ago when she came across several seniors who needed to move and did not know where to start or how to get there. In an effort to serve these seniors and their families, she has assembled a team of professionals to help with every moving part of this process. With a goal of reducing the stress and making things easier for everyone involved, she always puts her client's needs first, and will work alongside your Realtor to coordinate important dates, goals and your specific needs to make this a Loving Transition for you or your family member.

Stefani also holds an SRES designation from the National Association of Realtors. She is a Seniors Real Estate Specialist and knows what is important to the 55+ community.

Stefani is also a Licensed Chaplain with the International Fellowship of Chaplains (I.F.O.C.)

Stefani has two children. Ben who recently graduation from Grand Canyon University with a Bachelor's degree in Business management and a minor in Sports Marketing. Abigail recently graduation from CNM with a certificate in Film Production. She is also starting a photography business.

Stefani loves spending time with her family and friends. Attending church, cooking, listening to music and singing.

Stefani prides herself on serving her clients with love, kindness, integrity and respect.

PLACE STAMP HERE





Let me help guide you and your family through the process during one of life's most important transitions: moving from home to an independent living, assisted living or a retirement community.



Stefani Quintana
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## What I do...





I can help with any and all of the following:

- Assist you with finding the perfect place to live if you have haven't already.
- Make a list and complete a time line/checklist of events that will happen.
- Assist with sorting and inventory of personal possessions.
- Help in deciding what you want to take for your new home.
- Assist in planning placement of furniture in your new home.
- Manage the sale, removal, gifting and donation of tangible personal property.
- Coordinate communications between family, housing staff and vendors.
- Coordinate an estate sale, buyout or donation to remove extra items from home.
- Inform you of important documents to locate, and who may need them.
- Schedule and coordinate the entire move, get estimate from moving company.
- Oversee packing and unpacking if necessary at the new home.
- Coordinate with your Realtor to make sure we meet all required deadlines/dates.
- And much, much more. We will meet and discuss your specific needs prior to the move.





# **My Mission**

To assist Seniors and their families as they transition from one season of life to the next with love and respect. Our goal is to make this transition an easier, less stressful, positive experience for everyone involved. We understand and cherish the importance of family and will always work hard to exceed your expectations.





## From a satisfied Realtor...

Stefani with Loving Transitions is the perfect complement and a huge asset to Real Estate Brokers working with older clients who need extra assistance in their move. She is a vital part of the team in transitioning these clients in a professional, yet sincerely caring manner. She has fabulous resources including estate sale contacts, cleaners, art dealers, movers, etc. Stefani is also a great communicator both with the clients as well as the broker. The name of her company "Loving Transitions" is a perfect representation of what she does and the manner in which she works.

I highly recommend Stefani and her services. Juliette Watson, Signature J Homes, 11c

### Helping families help each other...

"During a very stressful time when both of our parents were in assisted living facilities unable to care for themselves, and when all the children were out of state, we hired Stefani Quintana to help our parents sell their house, get it ready for showing and assist in organizing an auction for the sale of their household goods. And she did a fantastic job with respect to all of these matters. Her communication was excellent and her efforts were always exceptionally timely and professional. But her assistance went well beyond her contractual duties. She was continuously and voluntarily taking on numerous other duties to assist us because there were so many things that were almost impossible for us to do from a thousand miles away. My parents considered her a Godsend and I could not recommend her more highly. We could not have been happier with her service, her diligence, her results and maybe most importantly her exceptional caring and kindness. If you find yourself in a similar situation, I could not imagine a better choice."

Richard Grey, son of Judith Shipsky