

About Stefani and the team ...

Stefani has done many jobs in the real estate industry over the past 30 years. From Manager to marketing, recruiting and training other agents in the field. She has been a Qualifying Broker for over 15 years, managing one of Coldwell Banker Legacy's offices for 10 years. She now works with her team to primarily serve seniors and their families. This top producing team includes her husband Randy Arnn, nephew Timothy Wray who is the team's Transaction Coordinator, and her parents who have been in the real estate business for over 50 years - Ed and Sharon Wray. Ed is a Commercial Real Estate Broker.

Randy has been in the Real Estate business for almost 20 years. Prior to his successful career in Real Estate he was a Locomotive Engineer for the Burlington Northern Santa Fe (BNSF) Railroad for 13 years.

The Q&A Real Estate team has ranked in the top 10% of all Coldwell Banker Legacy agents for many years in annual production volume.

In 2023 they were the #10 Top Team in the entire company.

Stefani holds an SRES designation from the National Association of Realtors. She is a Seniors Real Estate Specialist and knows what is important to the 55+ community.

Stefani is also a Licensed Chaplain with the International Fellowship of Chaplains (I.F.O.C.)

The Q&A Real estate team is here for all of your real estate needs. They take great pride in serving their clients with love, kindness, integrity and respect. They know the importance of family.

They look forward to serving you.



Albuquerque, NM 87111

Loving Transitions Erbbe St. NE

3801 |

Stefani Quintana



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Let me help quide you and your family through the process during one of life's most important transitions: moving from home to an independent living, assisted living or a retirement community.





Seniors Real **Estate Specialist**

Stefani Quintana www.Loving-Transitions.com Stefani 505-550-6380 StefaniQuintana@gmail.com facebook.com/ LovingTransitionsAlbuquerque

What we do...

We can help with any of the following:

- Assist you with finding the perfect place to live, if you haven't already done so.
- Make a list and complete a time line/checklist of events that will happen.
- Assist with sorting and inventory of personal possessions.
- Help in deciding what you want to take for your new home.
- Assist in planning placement of furniture in your new home.
- Manage the sale, removal, gifting and donation of tangible personal property.
- Manage any cleaning, repairs, updates or maintenance items that need to be completed prior to selling the home.
- Coordinate communications between family, facility staff and vendors.
- Coordinate an estate sale, buyout or donation to remove extra items from home.
- Inform you of important documents to locate, and who may need them.
- Schedule and coordinate the entire move, get estimate from moving company.
- Oversee packing and unpacking if necessary at the new home.
- And much, much more. We will meet and discuss your specific needs prior to the move.
- Complete a net out and a market analysis for your property so you will know what your home is worth in today's market and what you will net after expenses at closing.
- Show you all that the Q&A Real Estate Team and Coldwell Banker Legacy will do to properly market and sell your home in the quickest time possible and for the most money in your pocket.

Our Mission

To assist Seniors and their families as they transition from one season of life to the next with love and respect. Our goal is to make this transition an easier, less stressful, and positive experience for everyone involved. We understand and cherish the importance of family and will always work hard to exceed your expectations.





A few of our raving fans...

"I never thought that I would be in a position to need the experience of someone with Stefani's capabilities and knowledge. She came with excellent recommendations and a willingness to help me make difficult decisions. Living across the country and having a full time job, I realized it was going to be difficult, but Stefani did all the foot work, got the needed paperwork, and kept in communication with me. The timing of selling a home, the contents, and coordinating the needed repairs is very time consuming but Stefani and her team made it happen. Truly, I will never be able to put into words how she helped me and my family through this difficult time. Stefani , Randy and their team went above and beyond. Thank You!" Kathy Massingill

"During a very stressful time when both of our parents were in assisted living facilities unable to care for themselves, and when all the children were out of state, we hired Stefani Quintana to help our parents sell their house, get it ready for showing and assist in organizing an auction for the sale of their household goods. And she did a fantastic job with respect to all of these matters. Her communication was excellent and her efforts were always exceptionally timely and professional. But her assistance went well beyond her contractual duties. She was continuously and voluntarily taking on numerous other duties to assist us because there were so many things that were almost impossible for us to do from a thousand miles away. My parents considered her a Godsend and I could not recommend her more highly. We could not have been happier with her service, her diligence, her results and maybe most importantly her exceptional caring and kindness. If you find yourself in a similar situation, I could not imagine a better choice." **Richard Grey**

"Stefani Quintana and her husband Randy Arnn of Loving Transitions made our move from 2100 sq. ft. to 1100 sq. ft. a very smooth transition. She arranged for the Estate Sale and recommended a moving company that she had worked with for years. Since our friends had used her and her recommendations we were comfortable using her people. Everyone we worked with were so professional. We felt we hit the jackpot when we found Stefani, Randy and Loving Transitions." **Bob and Marcy Cates**

*Many more testimonials can be found on our website and also on google reviews. We would be happy to give you phone numbers as well, if you would like to discuss our services with any of our past customers.