

# Pinnacle Mergers & Acquisitions Advisors

*Where Expertise Meets Opportunity*

1730 Mt. Vernon Road., Suite H  
Dunwoody, GA 30338

[www.pinnaclemandaadvisors.com](http://www.pinnaclemandaadvisors.com)

## Our Mission

To excel as M&A advisors specializing in financial due diligence. We deliver comprehensive and insightful analysis, enabling our clients to navigate the M&A journey with confidence and ease.

## Our Promise

We will bring decades of unwavering expertise in accounting and finance to the forefront of your M&A journey. With a proven track record, we will navigate the intricate landscape of financial due diligence, ensuring every deal is a strategic triumph. Trust us to be your seasoned partner, committed to maximizing your returns and propelling your business to new heights.



**Paul Dubsky**

Managing Member

470 308 1489

[pdubsky@pinnaclemandaadvisors.com](mailto:pdubsky@pinnaclemandaadvisors.com)

## Our Three-Pinnacle Focus

### ❖ PINNACLE I – QUALITY OF EARNINGS (“QoE”) ANALYSIS

We perform QoE analysis and prepare QoE reports for buyers and sellers of small and mid-sized business (SMB) enterprises. A QoE is the new standard in the M&A financial diligence process.

### ❖ PINNACLE II – OWNER PREP FOR SALE OF BUSINESS

We work with you and your accounting team to plan and prepare for a successful M&A process and guide and stand by you throughout the buyer diligence experience.

### ❖ PINNACLE III – POST-CLOSING ASSISTANCE

We work with the Buyer following closing of a transaction to assist in preparation of schedules and analysis, including working capital true-ups, contemplated in the sale and purchase agreement (SPA), as well as to establish proper procedures to record and monitor any earn-outs or other contingencies stipulated in the SPA.

## Turnkey or Bespoke/White-Label Solution

Whether you are a CPA firm with limited QoE financial diligence expertise / resources, a specialty advisory firm looking to complement your service offerings with a QoE, or looking to optimize your resources, Pinnacle can help you meet your client needs by providing financial due diligence solutions in a full turnkey manner or in a behind the scenes, “white-label” manner.