Brian J. Preler

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PROGRAM MANAGER | PROGRAM DIRECTOR | DIRECTOR OF OPERATIONS

20+ years of driving global program management, liaising with international partners to expand business interests

Progressive, solutions-oriented management professional demonstrating exceptional leadership and positioning organizations for sustainable growth and profitability. Talent for guiding strategic business development initiatives, realigning leadership teams, enhancing efficiency and mentoring others to elevate professional proficiencies. Articulates the organizational vision, analyzing critical business drivers, developing strategic road maps and propelling organizational stability and growth. Top Secret (SCI) Security Clearance.

Highlights of Expertise

- Strategic Planning & Analysis
- Operational Process Analysis
- Organizational Development
- Client Relationship Management
- Key Performance Indicators
- Business Process Improvements
- New Business Development
- Multi-Site Operations
- Professional Development

Career Experience

Vinnell Arabia, LLC, Northrop Grumman Defense Systems, Riyadh, Saudi Arabia

Promote operational excellence, executing strategic initiatives for a multi-billion dollar International Joint Venture Corporation with upwards of $550 million in foreign military sales and over 2,200 employees throughout the Kingdom of Saudi Arabia.

Senior Manager | Program Director (2014 to Present)

Lead business strategist, promoting quality assurance and operational soundness for the largest multi-cultural and cross-functional business unit with upwards of 800 employees. Direct learning and development ground support services program by providing professional military skills training at 30+ worksites. Oversee a global business segment supporting international military students at 17 US-based government training facilities.

- Executed financial management, administrating a $250 million annual operating budgets and assets valuing $750 million. Provided direct oversight of seven major geographically distributed interdisciplinary branches with their respective customers and stakeholders.
- Coordinated FMS professional development training and education learning services for the Saudi Arabian National Guard Modernization Program, to ensure the readiness of soldiers, leaders and units in Saudi Arabia. Orchestrated detailed organizational alignment plan to restructure divisional business unit resulting in cost savings and workforce efficiencies of $71 million.
- Directed “flagship” leadership education program, Command & Staff College, first-ever in Saudi Arabia. Established a globally recognized professional military education program, designing program curriculum and developing 46+ graduate-level courses. Supported faculty development, creating instructors and providing administrative support for the college. Executed administration of the 3-year contract, $56 million program budget and supervised a 128-person multi-cultural team.
- Articulated the organizational vision, building an industry-leading translation enterprise that revolutionized translation processes and products within the Middle East region. Onboarded American native-Arabic speakers and native Saudi citizens with advanced educational degrees. Ensured proper certification under Language Industry Certification ISO 17100/9001 quality assurance standards.

US Army, Office of the Deputy Chief for Operations and Plans, Army Training Directorate, Washington, DC

Managed Army-level institutional training and leadership development programs, policies, doctrine, concepts, training and education strategies, assessments, and budget resources and requirements.

Leader Development Director | Headquarters, US Army (Pentagon) (2010 to 2013)

- Exhibited adaptive leadership and budgetary oversight, administering over $750 million in program funds in support of the Professional Military Education Programs and Defense Foreign Language Program.
- Spearheaded 2-year policy effort "Integrated Framework for Leader Development", revamping policy and regulations and streamlining leadership development program and policy structure. Leveraged results of this initiative to establish the Army Leader Development Program.

US Army, United States Military Training Mission, Riyadh, Saudi Arabia

Directed operations within the largest US Security Assistance organization in the world with upwards of 300 joint force military and civilians, training and advising 230,000 Saudi Arabian Ministry of Defense and Aviation personnel.

Deputy Joint Program Director | Chief of Staff (Chief Operating Officer) (2009 to 2010)

- Directed fiscal administration for a $32 million operating budget, coordinating movements and quality of life and force protection for 600 noncombatant US DoD personnel.
- Nurtured FMS partnerships, coordinating and implementing joint Security Cooperation initiatives and Security Assistance programs for 269 US government Foreign Military Sales cases valued at $55 billion.
- Moderated senior level talks with Saudi Arabian government during 2010 border conflict with Houthi insurgent forces and assisting to mitigate security threat in Saudi Arabia and the Middle East.
- Awarded the "Crown Prince Sultan Bin Abdulaziz Al-Saud Award" by the Saudi Arabian Assistant Minister of Defense and Aviation for outstanding strategic partnership contributions and services.

US Army, United States Military Training Mission, Riyadh, Saudi Arabia

Governed daily operations for a 37-member cross-geographical joint Security Force Assistance Team supporting 125,000 Royal Saudi Land Forces. Senior US military advisor to foreign Army Service Commander and his general staff.

Land Forces Program Manager | Senior Joint Military Advisor (2008 to 2009)

- Coordinated efforts with US Central Command, US Army Central Command, US Army Security Assistance Command, US Defense Security Cooperation Agency and defense industry contractors, administering revenues of $9.4 billion in US government Foreign Military Sales.
- Planned security cooperation exercise, "Friendship One", supervising the first large-scale US Army and Saudi Arabian Land Forces coalition exercise since the 1991 Gulf War; program involved maneuver training exercise for over 4000 soldiers enhancing partner military capabilities.

Additional Professional Experience (2003 to 2007)

US Army, United States European Command, European Liaison Office | **Joint Operations Director (Pentagon)**

- Oversaw a 17-person, 4-star level joint Military Liaison Team. Supported Combatant Command Leadership and managed a 30-day preparatory succession plan for incoming Commanding General.

US Army, 4th Squadron, 7th Cavalry Regiment, 2nd Infantry Division | **Commanding Officer (General Manager)**

- Commanding Officer of a 1200-member forward deployed Armored Cavalry Squadron along the Korean DMZ. Managed a $16 million annual operating budget and assets exceeding $580 million in value.

Education & Credentials

Master of Social Science, National Security & Strategic Studies | United States Army War College, Carlisle, PA

Master of Business Administration and Management | Regis University, Denver, CO

Bachelor of Arts, Business Administration & Political Science | Washington & Jefferson College, Washington, PA

Graduate Certification, Project Management Professional | University of Syracuse, Syracuse, NY (enrolled)