

Huntington
PROPOSAL FOR JOINT DEVELOPMENT OF A
STRUCTURED PARKING FACILITY
HUNTINGTON VILLAGE, LONG ISLAND, NY



2020

Joins Realty Connect as Associate Broker to ramp-up **RC COMMERCIAL PARTNERS**, their newly minted commercial division, leveraging their vast resources to replicate their astonishing residential success in the commercial industry

2010

Managing Director of **BALTIC AMERICA PROPERTIES**, leading a team of independent contractors delivering consulting services to regional investors acquiring Polish assets; drafts and co-sponsors bid for French national pension fund on its \$190 million for a retail portfolio owned by prominent London based hedge fund. Returning to the US, advises property owners, investors and national developers in New York State. With preeminent Metro-NY developer, initiates and cosponsors \$80 million Public-Private Partnership proposal for mixed-use/structured parking facility in response to RFP published by Town of Huntington.

2000

Reunites with colleagues at Polimeni as Partner & Executive Vice President of **POLIMENI INTERNATIONAL**, to launch a development program in Central Eastern Europe, and coordinate and reposition a portfolio acquisition on Long Island, New Jersey and eastern Pennsylvania. Initiating the Poland development program - spanning multiple legal jurisdictions, tax regimes, currencies, time zones and languages - resulting in the acquisition of a dozen properties, 6 projects developed totaling more than 1.4 million square feet. Replicates strategy in Romania between 2006-2008, launching office in Bucharest; acquisition of two development sites totaling €36 million. Twice accepts award for "Shopping Center of the Year" at annual CEE Retail Awards Conference

1990

Opens **EPSTEIN REAL ESTATE Co.**, independent commercial real estate brokerage, focusing on tenant driven lease and sale transactions. Exclusive representation of numerous national and regional retail brands

1980

Is recruited to **POLIMENI REALTY** as Leasing Director, focusing on property-driven sales and leasing for company owned assets and 3rd party investors, securing exclusivity on numerous retail projects, procures multiple anchor leases for developer's first 400,000sf ground-up development.

As a business broker at **MANHEIM REALTY**, arranges sale of independent retail companies, focusing on the sale of restaurants and other FMCG businesses

UNRIVALED EXPERIENCE



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