

Local Market Update – December 2018



Hollywood

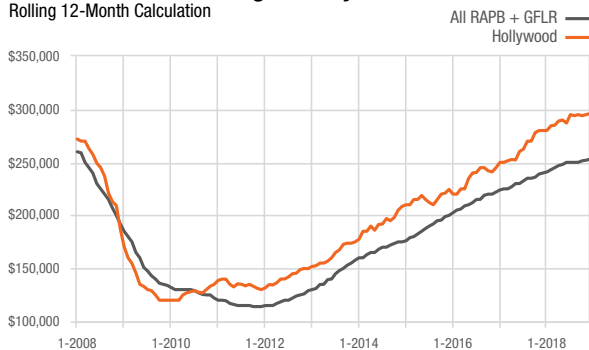
Single Family	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
Key Metrics						
Closed Sales	34	23	- 32.4%	387	406	+ 4.9%
Median Sales Price*	\$287,500	\$298,000	+ 3.7%	\$280,000	\$296,000	+ 5.7%
Average Sales Price*	\$363,800	\$334,067	- 8.2%	\$348,548	\$360,058	+ 3.3%
Dollar Volume	\$12,369,205	\$7,683,552	- 37.9%	\$133,973,189	\$145,823,731	+ 8.8%
Percent of Original List Price Received*	91.4%	92.6%	+ 1.3%	95.7%	95.1%	- 0.6%
Median Time to Contract	64	71	+ 10.9%	58	55	- 5.2%
Pending Sales	31	23	- 25.8%	388	410	+ 5.7%
New Listings	37	52	+ 40.5%	622	629	+ 1.1%
Inventory of Homes for Sale	139	131	- 5.8%	—	—	—
Months Supply of Inventory	4.3	3.8	- 11.6%	—	—	—

Townhouse/Condo	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
Key Metrics						
Closed Sales	20	23	+ 15.0%	262	291	+ 11.1%
Median Sales Price*	\$135,000	\$118,000	- 12.6%	\$134,500	\$153,500	+ 14.1%
Average Sales Price*	\$181,229	\$271,252	+ 49.7%	\$184,725	\$241,571	+ 30.8%
Dollar Volume	\$3,624,589	\$6,238,803	+ 72.1%	\$48,397,857	\$70,063,179	+ 44.8%
Percent of Original List Price Received*	93.4%	92.4%	- 1.1%	92.0%	92.7%	+ 0.8%
Median Time to Contract	78	64	- 17.9%	86	84	- 2.3%
Pending Sales	28	17	- 39.3%	281	286	+ 1.8%
New Listings	41	31	- 24.4%	446	494	+ 10.8%
Inventory of Homes for Sale	144	162	+ 12.5%	—	—	—
Months Supply of Inventory	6.1	6.8	+ 11.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

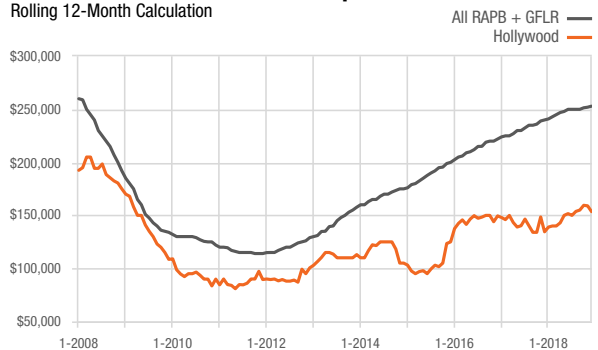
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Co-Op/Townhome

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.