

Local Market Update – December 2018



Plantation

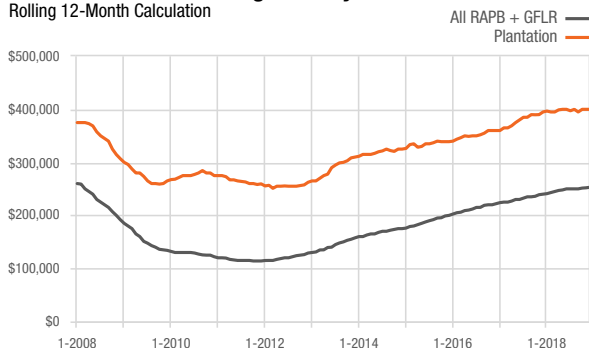
Single Family	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
Key Metrics						
Closed Sales	51	29	- 43.1%	509	515	+ 1.2%
Median Sales Price*	\$450,000	\$430,000	- 4.4%	\$395,000	\$400,000	+ 1.3%
Average Sales Price*	\$474,454	\$443,841	- 6.5%	\$449,920	\$472,677	+ 5.1%
Dollar Volume	\$24,197,150	\$12,871,400	- 46.8%	\$228,559,885	\$242,286,135	+ 6.0%
Percent of Original List Price Received*	92.8%	94.0%	+ 1.3%	94.6%	94.7%	+ 0.1%
Median Time to Contract	66	69	+ 4.5%	66	64	- 3.0%
Pending Sales	31	24	- 22.6%	505	509	+ 0.8%
New Listings	39	34	- 12.8%	719	709	- 1.4%
Inventory of Homes for Sale	150	151	+ 0.7%	—	—	—
Months Supply of Inventory	3.6	3.6	0.0%	—	—	—

Townhouse/Condo	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
Key Metrics						
Closed Sales	39	24	- 38.5%	337	320	- 5.0%
Median Sales Price*	\$192,000	\$151,000	- 21.4%	\$160,000	\$157,500	- 1.6%
Average Sales Price*	\$184,304	\$175,492	- 4.8%	\$173,899	\$175,707	+ 1.0%
Dollar Volume	\$7,020,533	\$4,211,800	- 40.0%	\$58,446,950	\$56,050,786	- 4.1%
Percent of Original List Price Received*	96.7%	95.5%	- 1.2%	94.8%	94.4%	- 0.4%
Median Time to Contract	38	37	- 2.6%	55	46	- 16.4%
Pending Sales	22	26	+ 18.2%	338	328	- 3.0%
New Listings	31	19	- 38.7%	442	429	- 2.9%
Inventory of Homes for Sale	68	66	- 2.9%	—	—	—
Months Supply of Inventory	2.4	2.4	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

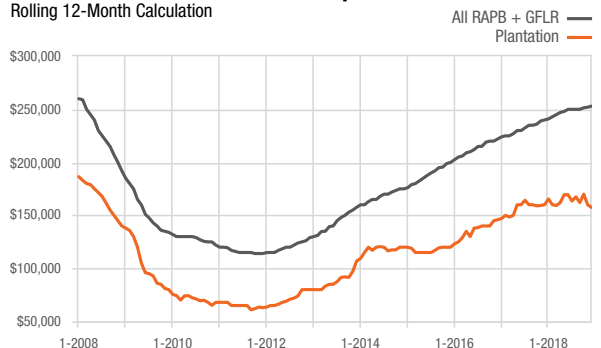
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Co-Op/Townhome

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.