

Local Market Update – January 2019

Weston

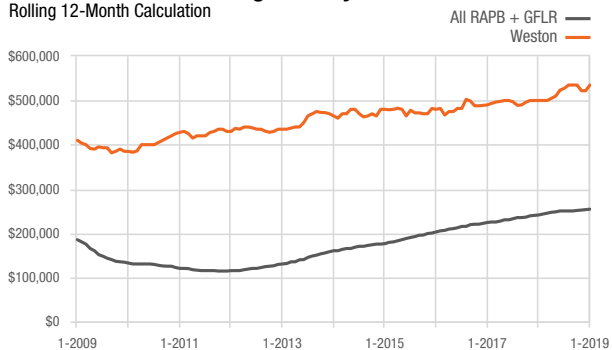
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
Closed Sales	14	13	- 7.1%	14	13	- 7.1%
Median Sales Price*	\$448,500	\$580,000	+ 29.3%	\$448,500	\$580,000	+ 29.3%
Average Sales Price*	\$497,854	\$817,800	+ 64.3%	\$497,854	\$817,800	+ 64.3%
Dollar Volume	\$6,969,950	\$10,631,400	+ 52.5%	\$6,969,950	\$10,631,400	+ 52.5%
Percent of Original List Price Received*	92.4%	96.0%	+ 3.9%	92.4%	96.0%	+ 3.9%
Median Time to Contract	80	108	+ 35.0%	80	108	+ 35.0%
Pending Sales	21	17	- 19.0%	21	17	- 19.0%
New Listings	31	27	- 12.9%	31	27	- 12.9%
Inventory of Homes for Sale	71	69	- 2.8%	—	—	—
Months Supply of Inventory	3.3	3.3	0.0%	—	—	—

Townhouse/Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
Closed Sales	4	2	- 50.0%	4	2	- 50.0%
Median Sales Price*	\$296,900	\$266,500	- 10.2%	\$296,900	\$266,500	- 10.2%
Average Sales Price*	\$293,450	\$266,500	- 9.2%	\$293,450	\$266,500	- 9.2%
Dollar Volume	\$1,173,800	\$533,000	- 54.6%	\$1,173,800	\$533,000	- 54.6%
Percent of Original List Price Received*	98.2%	93.1%	- 5.2%	98.2%	93.1%	- 5.2%
Median Time to Contract	32	59	+ 84.4%	32	59	+ 84.4%
Pending Sales	9	7	- 22.2%	9	7	- 22.2%
New Listings	23	12	- 47.8%	23	12	- 47.8%
Inventory of Homes for Sale	34	32	- 5.9%	—	—	—
Months Supply of Inventory	3.7	3.7	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

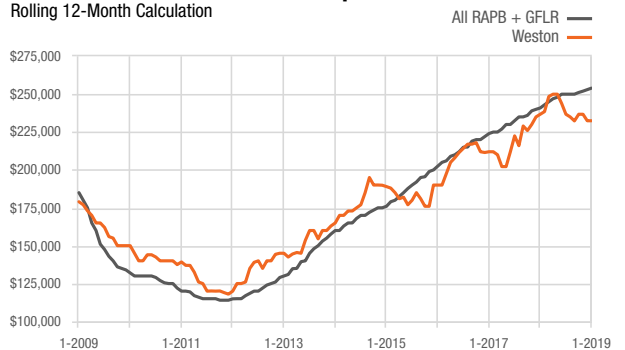
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Co-Op/Townhome

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.